Published With The New York Times and The Washington Post

PARIS, WEDNESDAY, APRIL 27, 1988

**ESTABLISHED 1887** 

5 Killed

On Israel



Overall, the GNP figures "show a strong economy still on a vigor-ous growth track," said Norman

Robertson, chief economist at Mel-lon Bank in Pittsburgh. "The slowdown in GNP growth is a temporary situation," he add-ed. "We can look for much more rapid growth in the second and third quarters."

the October-December growth had

Almost all of the fourth-quarter increase in GNP literally wound up on the shelf, as unsold inventory.

At the same time, consumer spending dropped by 2.5 percent, the

biggest slump in seven years. In the past, this combination had been a harbinger of a recession, defined

strictly as two consecutive quarter-

But the pattern was reversed in the first quarter, with business in-ventories, which had risen by \$39.4

billion in the fourth quarter, falling

by businesses in reducing swollen

Much of the success in trimming

the bulge in inventories came in automobile showrooms, where a

new round of sales incentives

That helped boost consumer spending by \$23.6 billion in the first quarter, a 3.8 percent annual

rate of increase. The report said more than half of that growth came

Business investment for capital equipment soured at an annual rate of 32.5 percent in the first quarter. the fastest advance since a 39.5

ter of 1983. Exports of goods and services rose \$3.6 billion in the first quarter after a \$2.6 billion increase in the fourth quarter, while imports grew \$7.5 billion, down from \$13.7 billion in the October-December

The administration, which is forecasting that GNP will grow 2.9 percent for the full year, is counting on further improvements in the aide were the most detailed to date trade deficit to supply almost half about the strategy of the Working of GNP growth this year.

Much of the remaining increase is expected to come from higher business capital spending as companies expand production facilities

A recent survey of 51 top economists produced a consensus forecast of 2.7 percent growth this year, according to Blue Chip Economic Indicators, a Sedona, Arizona,

VIOLENCE IN SOUTH KOREA — Riot policemen rushed to alleged vote fraud by the Democratic Justice Party of President confront students in central Seoul on Tuesday as protests broke Rob Tae Woo. The party was leading in the balloting but faces a

out during national elections. The demonstrations were against possible loss of its majority in the National Assembly. Page 2.

# Frontier 3 Are Infiltrators

# Shot by Israelis, Who Lose 2 Men

By John Kifner New York Times Service

JERUSALEM - Two Israeli soldiers -- one a battalion commander - and three Palestinian guerrillas were killed in a gun battle Tuesday when an Israeli patrol came upon the guerrillas as they were infiltrating Israel's northern border from Lebanon.

The attempt appeared to be part of a mounting series of efforts by Palestine Liberation Organization guerrillas from outside the occu-pied West Bank and Gaza Strip to mount raids into Israel in support of the nearly five months of protests by local Palestinians.

In another action, the govern-ment withdrew accreditation Tuesday from two foreign correspon-dents, Glenn Frankel of The Washington Post and Martin Fletcher of NBC News.

They were accused of failing to submit to a military censor their reports that Israel had assassinated a PLO official.

The PLO military chief, Khalil al-Wazir, known as Abu Jihad, who had been in charge of the guerrilla attacks inside Israel, was gunned down by an Israeli commando squad in his Tunis villa April 16.

The gun battle marked the third time in the last two months that Israeli army patrols have caught Palestinian infiltrators, army radio noted. Only Monday the Israel's navy said it had sunk a small boat

suspected of carrying guerrillas. The most spectacular recent guerrilla raid was carried out by members of the al-Fatah faction on March 7, when three Palestinians hijacked a bus in the Negev desert, near the top-secret Dimona nuclear research center, and killed one hostage before they and two other Israeli passengers were killed when

security troops stormed the bus.

According to the army account, the patrol, from the elite Givati brigade, discovered footprints in terrain near the base of Mount Dov, just below the Lebanese border and quickly caught up with the terrorists

According to the brief army announcement, the Israeli force "attacked the terrorists, and in a short battle, during which the terrorists threw hand grenades and shot LAW missiles, the three terrorists were eliminated."

In Lebanon, the three guerrillas were identified as members of the Popular Front for the Liberation of Palestine, led by Dr. Georges Ha-

**■** Credentials Withdrawn

Yoram Ettinger, the head of the government Press Office, said he seized the press cards of Mr. Frankel and Mr. Fletcher on Tuesday. pending an investigation into their reports, UPI reported from Jerusa

get cooperation from officials. In Washington, Benjamin C.

Bradlee, executive editor of The

Post, said Israel, by losing access to

Mr. Frankel, hurt itself as much as The Post. "At this particular time,

to cut off a major newspaper seems

to me to be self-defeating," he add-

Withdrawal of press credentials does not positively prevent the two from working, and both journalists said they intend to stay on the job. But working without a press card But they said Mexico, which recan be difficult since they will not

views production and export levels every quarter, could not commit

scheduled full OPEC ministerial conference in Vienna on June 8.

Oil prices have risen about a \$1.50 a barrel since the announcement three weeks ago that OPEC and non-OPEC nations would

But light crude oils in the Middle

## Gandhi Fears 'Hot' Food

official said Tuesday.

The official, a senior scientist at the Department of Atomic Energy, said that meat, bread, chocolate and cookies are tested with gamma spectrometers for the radioactive isotope Cesium-137 at the Bhabha Átomic Research Center in Bombay. He spoke on condition

The accident at the Chernobyl plant in the Ukraine occurred in

# The growth in GNP, the nation's the economy and dampen untathere was accompanied by a slowdown in the rate of inflation, with a price that the fourth faster 4.8 percent rate in the fourth White House Expected To Adopt Market Study

By Nathaniel C. Nash

WASHINGTON — The White WASHINGTON on the mar-House Working croup on the a set ket crash is likely to produce a set of proposals that will closely track of proposals that will closely track the broad recommendations made in January by the Brady commision, with one important exception, ficial.

The exception, the official said Monday, is that the group would not call for the creation of a super-Di (1) agency or advocate shifting key regulatory authority to the Federal AND RESERVE Board.

THIGHT.

"We will not be going for a super regulator in my opinion," said the HOLL fied. "You could never get a con-Sensus on that."

HE EXECUTE back the formation of a coordinating committee among all regulators that could institute cross-market

But he said the group would

nal approval.

in mid-March over the objections of several members of Congress and scheduled to submit its proposals for coping with any new market to meet growing export demand. crisis to the president by May 18. The group, headed by George D. Gould, the undersecretary of the

See CRASH, Page 17

margin and clearance systems. He added that the group would percent increase in the fourth quarprobably submit to President Ronald Reagan a proposal for the "har-monization of margins," or down payments on loans to buy stock, and "amalgamation," or improvements in the systems that clear and settle stock, options and futures transactions. The official said many, if not all, of these changes could be made without congressio-

The statements by the Reagan Group, created by executive order

trading halts, also known as "cir-cuit breakers," as well as changes in

Treasury for finance, includes the chairmen of the Federal Reserve

Saudis Will Forswear Nuclear Weapons By John M. Goshko

Washington Past Service WASHINGTON — The Reagan administration said Tuesday that it would press ahead with plans to sell \$450 million in military equipment to Saudi Arabia following the Saudi decision to sign the Nuclear Nonproliferation Treaty.

Marlin Fitzwater, President Ronald Reagan's spokesman, said the Saudi decision, announced ear-lier Tuesday, was likely to ease concern in Congress over the recent Saudi purchase of missiles thought to be capable of carrying nuclear

Countries signing the 1968 treaty agree not to develop or otherwise acquire nucléar weapons and to accept international safeguards on nuclear installations. More than 130 have signed so far.

nian attacks on Gulf shipping as sold to Saudi Arabia in 1981, part of its war against Iraq. The Earlier this month, a similar Saudi move also was meant to express greater solidarity with Iraq, another Arab state.

The Saudi decision to sign the nonproliferation treaty came amid growing concern in Congress about Saudi Arabia's secret purchase of the intermediate-range Chinese missiles. In reaction to that concern, the Reagan administration had postponed formal notification

to Congress of the proposal to sell the Saudis \$450 million in arms. Administration officials an-

nounced the delay after a biparti- range of about 2,600 kilometers. Chinese missile sale was being ne-

break diplomatic relations with House of Representatives sent a of striking almost any point in the Iran and has asked all Iranian dip- letter to Secretary of State George Middle East, including Israel. lomats to leave the country within a week. According to U.S. officials and diplomatic sources, the Saudis acted in response to increasing Ira-

Earlier this month, a similar appeal was sent to Mr. Shultz by 58 senators, who called the Chinese missiles "a threat to the entire re-

Before the Saudi decision to sign the nonproliferation treaty, administration officials had said that they were inclined to try to go ahead official said, "effective functioning of the AWACS planes is in the U.S.

The Saudis have been importing Saudi Arabia also has decided to san group of 187 members of the (1,600 miles) makes them capable gotiated.

The missiles can be armed with nuclear warheads, but the Saudis

and the Chinese have assured the

United States that they will not be used for nuclear warfare. The Saudis indicated that they

want the missiles to deter Iran from escalating the Gulf War. Several leading members of Con-

gress have expressed concern that the missiles could destabilize the military balance in the region and with the arms sale because, as one provoke Israel into attempting to destroy the missiles. Many members have been an-

red by Saudi boasting that the kingdom deceived the United Chinese CSS-2 missiles, whose States about its intentions while the

## U.S. Rebuffed In World Court

**NUMBER** 

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HOLDING

4 11 125 W T

Page 17

FOR HOE

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MINT OF BELLEVILLE

THE HAGUE (Reuters) — The International Court of UN mission in New York.

the U.S. Congress passed an anti-terrorism law in Decem-ber to close the PLO observer mission. The United States has rejected arbitration, saying U.S. law must take precedence over international obligations.

ment with the United States.

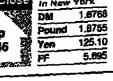


Peter Levi with his "New Verses by Shakespeare." which he says contains previously unpublished material. Many scholars disagree with him.

One clear loser in France's presidential voting so far is Gaullism. Krakow steelworkers struck a

Business/Finance

Page 9. Candymaker. Dow Close In New York

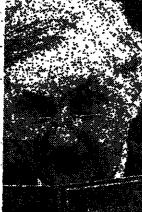


# Kiosk

Justice ruled in an advisory opinion Tuesday that the United States must go to arbitration in a dispute with the United Nations over the Pales-tine Liberation Organization's

The United Nations had appealed to the world court after

The United Nations views the new law as a violation of s 1947 headquarters agree-



## General News

Page 2 day after transit employees in

Nestle, the Swiss foods giant, bid £2.1 billion to acquire Rowntree PLC, the British

two cities won raises. Page 2.

7.46

# ANNIVERSARY IN AFGHANISTAN — Women with rifles anniversary of the revolution. Meanwhile, the U.S. Embassy marched Tuesday in a parade in Kabul marking the 10th was said to be moving out half of its diplomatic staff. Page 2. Under Gorbachev, Shelves Still Depleted

By David Remnick

Washington Part Service
MOSCOW — The women clutching their empty shopping sacks in the long midday line knew it long before the CIA. The situation in Soviet grocery stores is no better under Mikhail S. Gorbachev than it was under Leonid L Brezh-

"There's no change at all in the stores," said one woman, who iden-

**NEWS ANALYSIS** 

tified herself only as Evgenia. "Look, reforms are great and we need them absolutely, but there's nothing here so far, and what they do have, believe me, you don't al-ways want to eat it."

Long lines, shortages, sorry-looking products — all of it is an old story, a kind of emblem for the years of stagnation under Brezhnev. But according to a U.S. intelligence analysis submitted recently to the Joint Economic Committee of Congress (and according to just about any Moscow shopper), the commodities of daily life - fruit,

the newspapers, but it hasn't maintained that they spend up to central market, said, adding that reached the stores yet," said one two hours a day waiting in lines. Moscow housewife. "In some ways That, too, seems unchanged in the that were just too high. things are even a bit worse than they were before Gorbachev, especially when it comes to fruit or

Some items — lemons, say —

Look, reforms are great and we need them absolutely, but there's nothing here so far, and what they do have, believe me,

Gorbachev era.

you don't always want to eat it.' Evgenia, a Moscow shopper

will be unavailable for a long time, the selection is thin. One of the then you will hear a rumor that larger fruit and vegetable stands someone somewhere is selling offered an abundance of potatoes, Egyptian lemons. You drop every- cabbage, a few greens and root vegthing and you go out and buy a lot ctables, and very little else.
of them, hoard them. And then
Another stand was selling

Last week, the official Literaturnaya Gazeta reported that in the cost for the average Soviet worker, vegetables, meat, milk — are no are spent each year on shopping, about \$350 a month. more available now than they were and most of the time "is eaten up before the Gorbachev revolution. by nervous tension while standing stores, like before," Ludmilla "There may be a revolution in in lines." Women here have long Feyerman, a shopper outside the

Georgia and other warmer agricul-tural centers to sell their produce.

Another stand was selling that months go by and you don't hear rarest of items, unbruised, red toabout lemons again." than \$10 a pound, a formidable Soviet Union 65 billion man-hours who brings home the equivalent of

"There's too little in the state

Nikolai Shmelyev, one of the Even at Moscow's central mar-ket, where farmers come from economists in the Soviet Union,

> statistical analysis what the women of the Soviet Union know from The situation in the produce and consumer markets has not only not improved, but deteriorated." he wrote in the latest issue of the journal Novy Mir. "There are lines in

Soviet economists have been say--which are notoriously shoddy - target of \$18 a barrel. managers have had to shut down production lines, retool and then begin again. Since many enterand effort on quality, economists

before."

are not surprised that industrial growth rates have declined. "In fact, a declining growth rate is a good sign," said one Western analyst. "When the Soviets project-open control of the Soviets project fall of the Soviets project fal ed a 4 percent growth rate last fall for 1988. I thought it was a bad

See SOVIET, Page 2

# 7 Non-OPEC Producers **Set to Offer Export Cut**

months in a bid to stabilize world oil prices, non-OPEC sources said

But the sources, before talks here between these producers and the Organization of Petroleum Exporting Countries, said the seven would make this gesture of solidarity only if OPEC reciprocated.

The seven nations meeting with OPEC's five-nation pricing com-mittee are Angola, China, Colombia, Egypt, Malaysia, Mexico and itself beyond June.

They declined to say whether they were demanding a further cut in the output ceiling of 15.06 million barrels a day adhered to by 12 of the 13 OPEC nations or whether they would accept an OPEC pledge of strict production discipline and further attempts to persuade Iraq. which is outside the quota agreement, to cut its current daily output

of 2.5 million barrels. Oil industry sources said the seven non-OPEC producers, who were expected to make their offer in a meeting Tuesday night with the pricing committee, export more than 4 million barrels a day.

The talks were scheduled for the evening as a courtesy to Moslem participants, who fast from sunrise to sunset for the observance of Ramadan. knows from academic study and

A senior Chinese delegate, who did not want to be identified, said Oman and Colombia were reluctant to make any further cuts, say-ing they had recently reduced their exports by 5 percent. But other delegation sources said

the collective non-OPEC offer still amounted to 200,000 barrels a day. the stores and empty shelves as The Chinese delegate said all seven countries were making efing for more than a year that in forts in their bid to shore up world order for industrial concerns to imoul prices, which recently fell as prove the quality of their products much as \$4 a barrel below OPEC's

Although OPEC and non-OPEC countries have held discussions in the past on ways of controlling oil prises have begun spending time output to keep prices stable, the Vienna gathering is the first time so many states from both sides have gathered at the conference table.

> Otherwise they would not be here." So far the OPEC countries have

But, after a three-hour meeting VIENNA — Seven oil producers earlier Tuesday of the six OPEC from outside OPEC are ready to countries making up the key pricoffer the cartel a 5 percent cut in ing and non-OPEC contact committees, the Algerian oil minister, Belkacem Nabi, said: "We have their exports over the next two

> that we are going to discuss with non-OPEC." The non-OPEC sources said several of the seven producers, including China, were ready to extend their offer of 5 percent export cuts for the rest of this year.

been able to sort out the problems

They added that Mexico would re-examine its offer after the next

meet to discuss production.

He said that The Post had told the Israeli ambassador, Moshe Arad that Mr. Frankel's information had come from Israeli officials and that "no one has raised the East Gulf are more than \$2 below OPEC's target of \$18 a barrel. slightest question as to the accura-



BOMBAY -- Food for Prime Minister Rajiv Gandhi that comes from countries affected by the Chernobyl nuclear accident is tested for radioactivity by Indian scientists before it reaches his plate, an

that he not be identified.

## His Old Foes Le Pen and Mitterrand Get Their Revenge

By James M. Markham

New York Times Service first round of the French presidential election Sunday was Charles de Gaulle. The founder of the Fifth Republic died in 1970, but two of his surviving foes are having post-

humous revenge on his legacy.

One of them is Jean-Marie Le Pen, leader of the far-right National Front, who pulled a startling 14.4 percent of the vote to emerge as a possible arbiter of the runoff May 8 between President François Mitter-rand and Prime Minister Jacques Chirac. The other is the Socialist president himself.

Mr. Le Pen appeals to a disaffected electorate troubled by un-employment and Third World immigrants in France. But, as a former paratrooper in colonial Algeria, he also has managed to tap a vein of anti-Gaullist resentment and a lurking sympathy for Mar-shal Henri Philippe Petain, who headed the pro-Nazi collaborationist government at Vichy during World War II.

Some of Mr. Le Pen's most fervent supporters are former colonists from Algeria who still loathe de Gaulle for allowing the North African nation to become indepen-dent in 1962. The National Front counts in its ranks a number of former officers who plotted against de Gaulle in a violent, last-gasp

effort to keep Algeria French. One of the most conspicuous is Pierre Sergent, a National Front member of the National Assembly and a former Foreign Legion offi-cer who was condemned to death for his role in the 1961 plot against de Gaulle but who was later given amnesty. At Mr. Le Pen's last electoral rally, the crowd cheered wildig in memory of General Raoul that the general so detested. Salan, leader of the plotters.

PARIS - One clear loser in the couture, author of a three-volume biography of de Gaulle, of the support for Mr. Le Pen. "There are still 10 percent of Frenchmen who remain attached to Pétain and another 10 percent who have not forgiven the loss of Algeria."

Mr. Lacouture said de Gaulle tried to give France a "noble and

### **NEWS ANALYSIS**

melancholy" sense of mission after its defeat in war and the loss of its colonies. The historian argued that Mr. Le Pen represented another response to "the postgrandeur" phase of the nation's history.

"Le Pen is the nasty, horrible and dirty face of the Gaullist expenses to the control of the

- the face that de Gaulle tried to endow with a certain privately that the prime minister privately that the prime minister has been too partisan a figure and much too milmately linked in the but Le Penism is a vengeance, the inversion of Gaullism.

Gaulle has been landed by Mr. Mitterrand, who fiercely opposed the general and who three decades ago denounced the new Fifth Republic constitution as "a perma-nent coup d'état." The de Gaulle-Mitterrand animosity had its origins in their first meeting at Algiers during World War II.
At 71, Mr. Mitterrand now has

the satisfaction of having within reach something no president of the Fifth Republic ever attained: being elected twice by universal for Mitterrand. suffrage. Many Gaullists believe if have voted for Mr. Mitterrand is elected to a sechave abstained." ond seven-year term he intends to

"One of the constants of Mitter-

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"It is the revenge of Vichy and rand's career is that he wants to the war of Algeria," said Jean Ladestroy the Fifth Republic and justify his opposition to the constitution in 1958," said Olivier Guichard, a former Gaullist minister who is now a member of the Na-

tional Assembly. "His objective is to create an assembly where there is no majority and where he can have the kind of success he did under the Fourth

Republic," Baron Guichard said. As far as Ganllists are concerned, the vote Sunday also was ignominious because the standardbearer of the Gaullist movement Mr. Chirac, only won 19.9 percent of the 30.8 million votes cast. Opinion polls before the ballot had put his score in the mid-20s.

With Mr. Chirac now a clear underdog for May 8, erstwhile companions of de Gaulle mutter ont Le Penism is a vengeance, the popular imagination with the Rally reversion of Gaullism."

Another posthumous blow to de little her hard hard her hard he

Pierre Sudreau, a politician who helped write the Fifth Republic constitution, explained that a good Gaullist should rally the broadest coalition possible. According to Mr. Sudreau, Mr. Mitterrand is doing a far better job than Mr. Chirac in this regard.

Whom would de Gaulle support? "If Mitterrand had not harassed him so much," speculated Mr. Su-dreau, "well — I cannot say that de Ganlle would have actually voted for Mitterrand. But he would not have voted for Chirac. He would



François Mitterrand waiting to speak Monday in Guadeloupe.

# Roh Leads South Korea Vote **But Party May Lose Majority**

By Clyde Haberman

general elections with a seemingly unbertable lead but one in mumbers for a necessary simulaunbeatable lead but was in surprising danger of losing its majority in

the National Assembly.

The biggest gainer in the legislative balloting Tuesday was the ed the explanation, saying the inci-hard-line Party for Peace and Democracy headed by Kim Dae Jung, which was poised to become the dominant anti-government force months, they have accused the aueven as it denounced the election as thorities of doing the same thing in

rigged.
With more than half the vote counted early Wednesday, the state-run Korean Broadcasting System said the ruling Democratic Justice Party was ahead in 65 of 224 Assembly seats being contested at the district level. Kim Dae Jung's group had 44 seats, the Reunification Democratic Party led by Kim

All of the parties in the badly the polls opened.

The network declared that the ruling party's candidate would win ing places said they thought the

By James Brooke

New York Times Service

high-ranking U.S. State Depart-ment official on Tuesday excoriat-

ed Mozambique's rightist rebels and their overseas backers, many of

"What has emerged in Mozam-

bique is one of the most brutal

holocausts against ordinary human

beings since World War II," the

official, Roy A. Stacy, deputy assis-

tant secretary of state for Africa,

said of the Mozambican National

Resistance Movement, which is

known by its Portuguese initials,

"The supporters of Renamo,

wherever they may be, cannot wash

the blood from their hands unless

all support for the unconscionable

violence is stopped immediately," Mr. Stacy said, "Renamo has been

waging a systematic and brutal war

of terror against innocent Mozam-bican civilians through forced la-

bor, starvation, physical abuse and

Some prominent American con-servatives, including two Republi-can senators, Bob Dole of Kansas

and Jesse Helms of North Caroli-

na, argued last year that the United

States should give food to the guerrilla-held areas. Renamo fights against Mozambique's left-learing

government, and some U.S. conser

rebels as "freedom fighters."

vatives last year hailed the Renamo

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whom are Americans.

Renamo.

wanton killings."

MAPUTO, Mozambique - A

By Mozambican Rebels

casting Corp., insisted it was sim- sharply from December. New York Times Service casting Corp., insisted it was sim-SEOUL — South Korea's ruling ply testing a new computer pronumbers for a necessary simula-tion. Through a "technical error,"

> the air for about 90 seconds. But the opposition parties rejectdent showed the government had programmed computers to churn out prearranged results. For several the hotly contested presidential election last December.

The computer episode touched tice Party lose its majority. off a flurry of clashes Tuesday be Even if the party retains i tween protesters and riot police officers in Seoul and on Cheju Island, a southern resort area where the false broadcast occurred.

the entire election as riddled with new legislature, which has been vote-buying and manipulation, strengthened by a new constitu-Young Sam had 29, and the Peace vote-buying and manipulation, and Democracy Party led by Kim said they would hold a rally Jong Pil had 18. No leaders were Wednesday in Seoul to touch off a declared in the remaining 68 races. struggle to "nullify" the results.

Since the presidential election, fractured opposition accused the the public has not rallied behind government of computer fraud af- them, apparently in the belief that ter a quasi-official television net- President Roh Tae Woo won large-Dae Jung and Kim Young Sam.

Many voters interviewed at poll-tionally. switching, ballot-box stuffing and Young Sam's group.

American conservative support

for Renamo began to wane last

blamed Renamo for the killings.

The most brutal attack was on July

18 in Homoine, where, according to

the government, 424 civilians were

Another blow to Renamo's pres-

tige came last week when the State

Department estimated that the

group had murdered about 100,000

Mozambican civilians and caused

almost 1 million to flee as refugees.

dressed an international confer-

ence, sponsored by the United Na-

tions, that hopes to raise \$380

According to the United Na-

tions, 5.95 million of Mozam-

"This is due primarily to contin-ued acts of destabilization and

wanton acts against population centers and public facilities," Sec-

retary-General Javier Pérez de

Cuéllar said in a UN statement

In recent years, the United States

has been the largest donor of food to Mozambique, Mr. Stacy said the United States would continue to

play this role, giving about \$78 million this year, virtually unchanged

Mozambique is currently the largest recipient of United States aid in sub-Saharan Africa.

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UNIVERSITY

million in aid for Mozambique.

who need food.

read by an aide.

On Tuesday, Mr. Stacy ad-

year when survivors of massacres

The network, Munhwa Broad- other irregularities were down

A weariness with political, turmoil in general has set in for many Koreans, although that could change if the fraud charges take it said, the practice session went on root. Public fatigue was suggested in the 73 percent voter turnout Tuesday, which was far below the 89 percent in December and the 84 ercent in the last National Assembly election, in 1985.

While nothing in the results would significantly undermine Mr. Roh's hold on power, he could face almost-unheard-of legislative chal-lenges should his Democratic Jus-

Even if the party retains its edge, it will probably not be by much, despite forecasts that it would capialse broadcast occurred.

Opposition leaders, denouncing the entire election as additional and win handily, Mr. Rob could still face difficult moments in the

> Unlike its predecessors, the legislature will contain all of the top three opposition leaders, who are almost certain to use it as a forum for grievances.

seats that will be distributed na-

Kim Dae Jung's party was alwith a 39.2 percent share of the voting had gone smoothly Tuesday, most certain to more than double vote. That turned out to be close to and even election monitors from its share of seats, sailing past its his actual percentage in incomplete the opposition said that vote- previously much larger rival, Kim

## U.S. Assails 'Holocaust' SOVIET: Shelves Depleted

(Continued from Page 1)

even come close." Ideally, gains in the agricultural sector might have offset some of the declines in industry, but that has not happened. A very harsh winter combined with great confusion and inexperience over new methods and models in agriculture resulted in a year that one analyst

in Moscow called "a bust." Soviet gross agricultural produc-tion grew by 0.2 percent last year, compared to 5.6 percent in 1986

and no growth at all for the three previous years.
"The Soviets were hoping that they'd get an increase in food to feed all the workers who are supposed to be working harder," one analyst said, "but that has come to

bique's 14 million people are in nothing. Just ask anyone in a groneed of aid, including 2.65 million cery store." cery store."
While economists may understand the need for a temporary slowdown in growth, the question is whether the people or the Soviet

leadership will put up with the situ-ation much longer. The leadership is now in the position of not being able to show anything tangible, other than a flood of books and articles, for its efforts. Western agricultural experts in Moscow agree with Mr. Gorbachev when they say there are no quick fixes for food production. Mr. Gorbachev, whose early family and political background is in agriculture. has spoken out in favor of local,

rather than centralized, adminis-tration. But so far, his ambitions have been mostly on the theoretical level and results are few. Outside Moscow, the food prob-

lem is markedly worse. In Rostov, butter is rationed. In the Ukraine, sugar is rationed. Although last year brought a slight rise in the production of meat and dairy products, the increase is not nearly enough to meet demand.

ŗ.

# **Unrest Gains** In Poland as **Steelworks** Are Struck

By Jackson Diehl

Washington Past Service
WARSAW — An outbreak of strikes by industrial workers has underlined an increase in popular activism in Poland and confronted the government of General Woj-ciech Jaruzelski with the specter of

lawed. Demands included the rein statement of union leaders who had been dismissed

The strikes were the most serious labor unrest the government has faced since it suppressed Solidarity by declaring martial law in Decem-ber 1981. The government has been in 1981. able to prevent major strikes by quickly giving in to pay demands, although the cost has been chronically high inflation.

Leaders of Solidarity say the strikes this week may be settled quickly by the authorities, who halted the transport walkout Monday by giving workers a 60 percent pay increase. Many opposition leaders believe workers in most factories remain unwilling to support major protests as long as their basic economic demands are met, in part because of lingering memories of how Solidarity's 16-month drive for change in ended in economic chaos and military rule.

But Solidarity leaders believe worker unrest could spread across the country, feeding on discontent with inflation that already has doubled this year to an annual rate officially reported at 45 percent.

"The situation is getting hotter, and something could happen any-where at any time," Lech Walesa, a founder of Solidanty, said Tuesday in Warsaw.

Even before the latest strikes, the possibility of another popular uprising had begun to haunt both govermment and opposition strategists. A government poll conducted at the end of last year showed that up to 80 percent of Poles thought conditions existed for an "explosion" of protest.

As economic conditions worsen and a new generation matures, years of political stagnation are beginning to give way to a wave of grass-roots activism, opposition analysts argue. Farmers, workers and students, encouraged by gov-ernment reluctance to take political prisoners, have begun reviving dormant political organizations, founding new ones and pressing aggressive programs of action.

In the last several months, scores Under the election rules, the No. legiance to Solidarity have introof factory committees pledging alwork broadcast the supposed re- ly because of a split between the l party also stands to pick up 38 of duced themselves by publicly disclosing their membership and applying for official registration.

Early next month 15 local committees of Rural Solidarity, the former union for private farmers, are expected to simultaneously announce their reorganization.

Health workers and students have revived their Solidarity-era independent associations and staged a number of public demonstrations since the beginning of the year. New opposition parties, including a Polish Socialist Party, have formed, as well as several political discussion clubs and lobbying sign, showing that they were still groups supporting such causes as pushing quantity over quality. It's environmental protection and prigood, in a sense, that they didn't vate enterprise.

> Although it is nominally committed to a broad program of political liberalization, General Jaruzelski's government has directly banned or refused to recognize almost all the new organizations. And while key opposition strategists only months ago were urging the new groups to work within the legal political system, a majority now say a confrontation with the Communist leadership is likely.

# WORLD BRIEFS

# **Local Soviet Chief Fired After Protest**

MOSCOW (UPI) — Feliks S. Sanakoev, the Communist Party chief of the Ossetian region, has been dismissed after an outbreak of typhoid fever led to three days of demonstrations against his policies, a Moscow newspaper reported Tuesday.

The protests in Tskhinvali, the capital of the South Ossetian Autonomous Region, illustrate the volatility of environmental problems in the Soviet Union. The Komsomolskaya Pravda youth newspaper said about 60 people were hospitalized with typhoid fever.

Ossetians, who are Persian-speaking and largely Sunni Moslem, took to the streets April 17 in the first of three days of protests against delays in construction of a new waterline. The existing line is unsamitary and cansed the outbreak of typhoid fever, the newspaper said.

## Senate Panel Demands North Diaries

a popular uprising like the one that created the free trade union Solidarity almost eight years ago.

One day after a strike paralyzed transport in Bydgoszcz and Inowrocław, steelworkers in the huge Lenin mill at Nowa Huta, near Krakow, walked off the job Tuesday morning and a strike alert was called at a second mill, in Stalowa Wola. Both actions were led by Solidarity, which is officially outlawed. Demands included the rein-

## Lange Seeks Return of French Agent

LONDON (AP) — New Zealand's prime minister, David Lange, said Tuesday that he would seek United Nations arbitration if France refused to return to custody in the Pacific a French agent convicted of blowing up the Rainbow Warrior, flagship of the Greenpeace environmental group

in 1985.

Mr. Lange said New Zealand believed that Major Alain Mafart was well enough to return to Hao, a French Pacific military base, where he and another agent were supposed to be held for three years. Without consultation with New Zealand, Major Mafart was taken to France in December after complaining of stomach pains.

After the French presidential runoff election May 8, "we must negotiate," Mr. Lange said. "If that is unsatisfactory, then of course we will be invoking arbitration" under a 1986 UN-mediated agreement. Mr. Lange was visiting London to seek British help in retaining New Zealand's farm export quotas to the European Community.

export quotas to the European Community.

# South Africa to Close Liberal Weekly

JOHANNESBURG (NYT) — The government has given the independent liberal weekly newspaper. The Weekly Mail, a final warning that it intends closing it down for three months.

The warning, published Monday in the official newspaper, the Government Gazette, was signed by the home affairs minister, Dr. Stoffel Botha, under the 8-month-old emergency censorship laws.

Observers said that the move, which follows the closure of the antiapartheid weekly New Nation, may signal an extensive effort against what is known in South Africa as the "alternative press."

# Alfonsín Delays Plan for New Capital

BUENOS AIRES (Reuters) - President Raul Alfonsin has decided to delay construction of a new Argentine capital as part of a severe budget cutting program, government sources said Tnesday.

Mr. Alfensin hopes to trim \$1.5 billion from the national budget by

sacrificing funds pegged for major national development projects, includ-

ing that of the capital, they said.

Last May Congress approved the transfer of the capital from Buenos

Aires to the area of Viedma, 960 kilometers (600 miles) to the south on the northern edge of Patagonia. Opposition political parties have objected to moves to fund the project. Mr. Alfonsin proposed the transfer to promote decentralization of Argentina's political and economic landscape.

## TRAVEL UPDATE

## **BA Cuts Prices on European Flights**

LONDON (AFP) — British Airways has announced price cuts of up to 25 percent on flights between London-Gatwick and 19 European cities. For example, a London-Paris round trip will cost £65 (\$122), London-Brussels £58, London-Frankfurt £66, and London-Madrid £91. The fares will apply until May 25 for stays of three to 28 days.

U.S. Asks New Berlin Landing Rights BERLIN (AP) — The U.S. government has asked the other Allied powers to grant new landing rights to TWA and American Airlines in-

Berlin, Allied sources said. U.S. officials have requested 18 extra daily flights in and out of Tegel. Airport for the two airlines, according to the sources. The Berlin flights would be between Cologne, Frankfurt, Hamburg and Stuttgart.

## Moscow to Ease Businessmen's Visas

MOSCOW (Reuters) - The Soviet Union announced Tuesday that it was easing visa rules for Western businessmen in a move aimed atslashing red tape hampering foreign trade contacts.

Oleg Avramenko, first deputy chief of the Foreign Ministry's consular

department, said the new regulations, which include the issuing of multiple entry-exit visas to Western businessmen, would go into effect Sunday. This is a unilateral decision, and is not dependent on reciproci-

Until now many resident businessmen have had to apply for exit visas, which took four or five days, before leaving the country. Regular visitors from abroad have to wait up to two weeks for visas for each journey. Mr. Avramenko said Soviet consulates in the West and in developing comtries were being told that business visas should be issued within 48 hours from Sunday.

Union members at Japan Air Lines dropped plans for a 48-hour strike Tuesday. It would have forced cancellation of at least six international flights from Japan, plus 45 domestic flights. Meanwhile, Kyodo News flights from Japan, plus 45 domestic Hights. Meanwinte, K.yono riews Service said workers at All Nippon Airways went on strike shordy after midnight for 24 hours. The job action will mean cancellation of 368 of 472 domestic flights, but no international flights. Pilots at Air Nippon also walked out Monday after failing to negotiate a raise. The company said the strike will ground 55 domestic flights for 24 hours.

Zimbabwe set a record for tourism last year with 487,716 visitors, according to statistics issued in Harare on Tuesday. The figure was more

according to statistics issued in Harare on Tuesday. The figure was more than 50,000 higher than the 1986 record of 433,372.

(AFP)

Hangary will raise railroad fares on sections of international journeys within Hungary by 50 percent Sunday, the Hungarian news agency Montana.

reported Tuesday.

# U.S. Is Said to Halve Kabul Mission **After Iranian Threats Are Reported**

By David B. Ottaway Washington Past Service KABUL, Afghanistan - The

S. Embassy here is cutting in half its diplomatic mission following intelligence reports that Iran has choships in the Gulf. Western sources

The mission's 12-man diplomatic staff is being reduced to six, not counting six Marine Corps guards. Tougher security measures have been taken to protect the remaining diplomats, some of whom are now sleeping at the embassy. The other six diplomats began leaving earlier this week.

The sources said U.S. intelli-gence had received information about an Iranian threat directed specifically against the mission. Following the U.S. attacks on Iranian warships after Iran's renewed mining of Gulf waters, Tehran threatened to attack Americans wherever they might be in the Mid-

The United States maintains an recognize the government of Major official at the celebration was Via- outside the capital.

General Najib, and the U.S. diplomats have no contact with the govainant Republic's Supreme Soviet.

threat seriously both because of the kidnapping and killing of the U.S. bloc nation to send a full Pointburg member, Werner Walde, to the celebrate the control of the U.S. sen it as a target for retaliation for ambassador to Afghanistan, the recent U.S. attacks on Iranian Adolph Dubs, in February 1979, and the recent emergence in Kabul of an Iranian-backed urban guerrilla group, the Afghanistan Islamic Resistance Organization, which has claimed responsibility for some recent bombings in the capital.

the city disguised as returning refugees, since the government is en-couraging refugees to come back.

Meanwhile, the government celebrated the 10th anniversary of Alghanistan's leftist revolution Tuesday. Western observers watching
the military and civilian parade in
along the Kabul River wondered
whether it would be the last for the
Validation of the U.S.armed guerfillas to mount any
action aimed at disturbing the festivities, despite hints from resistance leaders that they would try.

The Afghan and Soviet troops Najib government, which is under considerable pressure from U.S.backed resistance forces.

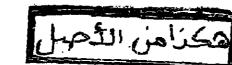
As far as could be determined. The embassy took the Iranian East Germany was the only East A STATE OF THE STA

A Soviet official indicated that the war and a desire to give Af-ghanistan less importance were factors in the decision to send a relatively low-ranking delegation.

Western diplomats had another There also is concern that Iran clear signal" that the Najib governmight try to infiltrate terrorists into ment had become "a disposable.

The biggest news for the 50 Western and Eastern correspondents allowed in to cover the celeebrated the 10th anniversary of Afbrations was the failure of the U.S.

The Alghan and Soviet troops guarding the city had taken extensive measures to assure security for Moscow apparently also has its use of 240mm mortars to shell susembassy in Kabul but does not doubts. The highest-ranking Soviet pected guernila concentrations just



United Steelworkers of America

union officer until the mills closed,

said he was leaning toward Mr.

The number had been changed.

"In Jackson I see shades of Mc-

Govern," Mr. Demko said, "I loved

him, but boy, did we get blown away in that election!"

nerve here with his talk about the

victims of world economic disloca-

has dubbed "economic violence."

much meaning to many Americans.

empty streets lined by boarded-up

stores, resembles nothing so much

as a town after a war has passed

Mr. Jackson's staff has few

hopes for Pennsylvania outside the

three congressional districts with

tion, a phenomenon the candidate

But Mr. Jackson has touched a

known here.

Dukakis.

# Closed Steel Mills Forge Cynicism in Pennsylvania

By Michael Oreskes

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saider, the Common parts of the sect after as outbreak of the common policies, a policies, New York Times Service McKEESPORT, Pennsylvania apital of the South Overlands of Controller of Controller of the South Overlands of the Sou - People here say they no longer expect much from their government. They point to the closed steel phoed for a property of the casting line is a party of the cas Forks of western Pennsylvania brooding on the banks of the Monongahela River, smokestacks visible in the clear air where once they would have been hard to see through the acrid smoke of a bygone prosperity.

"I blame it on the politicians," said Rich Pomponio, whose mill job disappeared a few years ago, five days before he became eligible for his pension. "It's turned me against politicians. We've heard the same words. If I'm elected ... "A politician is nothing," added

Ron Gantzak, one of a group of former mill workers who sat ground over coffee with a visiting reporter earlier this week to discuss the view of American politics from McKeesport, as Pennsylvanians prepared to vote in the state's primary election on Tuesday.

They're controlled by the business people," his friend, Tom Taylor, added. "The business people pull the strings."

Arnold Brown, a former ma-

ed Nations artificial Devices of Nations artificial control of the Artificial Agent Control of the Artificial Control of t chine operator, agreed and added, "Under the free enterprise system there's no place for the little guy." "Not anymore," replied Mr. better of trait major dan like franch fraction military back of three least. Major was taken to be

The disillusionment is all the deeper because it springs from peo-ple whose faith in America was once consuming.

"We all grew up in half-decent houses, with mothers like June Cleaver that stayed home with the children," said Linda Demko, the Cleaver that stayed home with the crats, Mr. Brown adds, because children," said Linda Demko, the they, at least, "will give us more wife of a former steelworker. "And crumbs off the table." now we are in our thirties and forties and, bam! Everything falls apart on you."

Despite the anger and cynicism. radical solutions have little appeal among these people, who still hold to their traditions. Some people here, overwhelmed by their fight for survival, have retreated into apathy. But others still insist that it is important to vote even though the results have so often been disap-



Campaigning in Harrisburg, Pennsylvania, Governor Michael S. Dukakis of Massachusetts reads a story at a day-care center.

"It is better to vote for Demo- dustry have fueled the economy.

On television these men and women watch news about the economic recovery that has gone on now for five years. But in McKeesport the talk is matter-of-fact about foreclosures, divorces, breakdowns and suicides.

They do not even need the televithan 10 miles (16 kilometers) down towers of Pittsburgh, where banking, research and high-tech in-

But in McKeesport, even a Mc-Donald's could not make it, they note. The defunct hamburger place is now an unemployment office. "They've even got the church for sale here," said Mr. Pomponio,

a bus company, making less than half what he made at the mill. Ronald Reagan, whom at least some in these parts voted for eight sion to suffer the contrast. It is less years ago, is popular no more. It is even said that if the president the river to the gleaming new office bought a cemetery here, people

who now works as a bookkeeper for

would stop dying. large black populations, two in The two remaining Democratic Philadelphia and one in Pittsburgh.

contenders, Governor Michael S. National convention delegates in Dukakis of Massachusetts, who Pennsylvania are apportioned by was expected to win the Democrat- congressional district. ic primary on Tuesday, and the But if the Jackson camp is to do Reverend Jesse L. Jackson have well anywhere else in Pennsylvania,

both been trying to speak to the people of the Mon Valley, as it is "I'll say this about Jackson." said Mr. Ganczak, "He has a little Mr. Dukakis talks about how he more experience than Dukakis. rescued the economy of his state Even though he's never held office, and now wants the chance to re- he's beaten around this country. He store good jobs at good wages for all America, Linda Demko's husband, John, a mill worker and

knows more about the economy. He knows more about the working people. The poor people."

Tom Taylor nodded in agreement. "We're tired of voting for a politician," he said. "We want to vote for people. He's been in the

He is as skeptical as anyone here urenches that there will be help from the Mr. Pomponio's wife, Faye, also government for the people of Mchas good feelings for Mr. Jackson. Keesport. He has reason. He tells "He was here with us when we tried the story of how he campaigned to to save Big Dorothy," she said. help elect Pennsylvania's current Dorothy is not actually a lost friend who died. It was a blast governor, Robert P. Casey, a Dem-

ocrat. Mr. Casey and his wife were furnace. so grateful they gave Mr. Demko And in a place where the steel their home phone number and told him to call if he ever needed help. Finally, after rounds of layoffs mills are marked on the map as if they were municipalities, people often fix their lives in relation to the mills. Mr. Pomponio recalls that he and fruitless struggles to save the helped build Dorothy, and Mr.

closed because it also was the day But despite his frustrations, he is his wife and daughter left him. still certain that if help comes at all But the strains of race run deep it will come from the Democrats. So the crucial thing is picking a candidate who can win in Novembeneath the surface here like the veins of coal that once made this the place to build the industrial

Ganczak remembers the date it was

heart of the world. At the Central Restaurant on Fifth Avenue, Marilyn Gale, the waitress, talks about the election Tuesday. "Wouldn't it be something if the black got it?" she asks, seeming at first to approve of the

Was she voting for Mr. Jackson, customer asked?

It is a phrase that may not have "Get out!" she answered. "We'll be their damn slave boys if he's But the city of McKeesport, with its blackened, silent mills and its elected." She said she expected many people would be voting for "the Greek."

By Molly Moore

Washington Post Service
WASHINGTON — The com-

ruled General Gray on one issue -

whether women can serve as securi-

decision: The commandant had re-

jected some key efforts to broaden

career fields for women and abolish

Marine rules that require higher

educational and intelligence levels

Mr. Carlucci has ordered a re-

ty guards in U.S. embassies.

# On Senate Floor, Old Friends Recall a Strange Meeting

By Irvin Molotsky New York Times Service

WASHINGTON - While the Senate was voting on the bill to offer apologies and compensation to the Americans of Japanese ancestry who were held in internment camps in World War II, Representative Norman Y. Mineta of California walked over from the House side of the Capitol and into the Senate chamber to shake hands with an old friend, Senator Alan K.

Simpson of Wyoming.
Their friendship began at a
Western internment camp 45 years ago when the two were Boy

Over the years, they have exchanged Christmas cards. Now, as leading members of Congress, they were working together toward passing some historic legis-

At the camp, Mr. Mineta was boy deprived of his liberty, despite his undisputed American citizenship, because the federal government viewed people of Japanese descent, regardless of how many generations their families had been in the country, as security risks.

Young Alan Simpson was brought to the camp by his Boy Scout leader from his home 10 miles (16 kilometers) away. The camp was puzzling to both boys. In interviews, they described the camp from their different perspectives, one from the inside looking out, the other from the

outside looking in.
"It was called the 'Jap Camp," said Mr. Simpson. It was in Wyoming, halfway between his hometown of Cody and the town of Powell. "It went up overnight," Mr. Simpson said, "a place to hold 13,000 to

there before, absolutely noth-

The Other Side of the Barbed Wire

The camp became the equiva-lent of the third largest city in Wyoming, smaller only than Cheyenne and Casper. One day,

Lawmakers tacked: when we were evacuated. experienced a Japanese internment camp in Wyoming, one from the inside looking out, the other from the outside

Mr. Simpson said, "The scout-master said, 'We're going to go out to the Jap Camp for a Scout

looking in.

He recalled his conversation with the scoutmaster. "I said, 'Well, I mean, are

there any of them out there?" "He said: 'Yes, yes. These are American citizens, you see.' And that put a new twist on it, be-cause we thought of them as something else — as aliens. We thought of them as spies. We thought of them as people who were behind wire because they were trying to do in our coun-

Behind that barbed wire, watched over by tower guards with machine guns, was young Norman Mineta, about the same

15,000 internees on a sagebrush

The camp was far from the flat. There had been nothing Mineta home. When the internment order came, the family had to leave its home in San Jose, California, where Norman's father had an insurance agency.

Mr. Mineta recalled, "I only saw my Dad cry three times: On Dec. 7, when he couldn't understand why Pearl Harbor was at-

and when my mother died." He recalled meeting Mr. Simpson. "Our scoutmaster had decided to invite the scouts from the outside," he said. "Every-body gathered around. Somehow we got paired and sort of hit it

We got to talking and got easier with each other, as kids Mr. Simpson said. "We talked about homes and merit badges and stories that you tell when you are 12 years old. We had contests between the two scout troops, things like knot-

Mr. Simpson became one of the 73 co-sponsors of the bill in the Senate, although he opposed the provision awarding \$20,000 compensation to each of the estimated 60.000 surviving Japa-

nese-American internees.
That would cost \$1.2 billion over the next five years. The bill now goes back to the House of Representatives, which passed a slightly different version by an overwhelming margin and is expected to approve the Senate version quickly.

The compensation is to be tax free. The eldest will be paid first. "I consider Alan a good friend, although we are philosophically worlds apart," Mr. Mineta, a Democrat, said of his Republican colleague.

# Is There Too Much 'Him' in the Marines' Hymn?

## **AMERICAN TOPICS**

After Vietnam Films, Movies Focus on Civil Rights Struggle

After a spate of films about the Vietnam War of the 1960s and 70s, Hollywood is reaching further back and doing pictures about the civil rights struggle of the 1950s and '60s. The New York Times reports.

Two studios are shooting in Mississippi alone: "Mississippi Burning" is a fictionalized account of the murders of three civil rights workers in 1964. "Heart of Dixie," set in 1957, observes the struggle for integration through the eyes of a college girl who was brought up to be a Southern lady. A third film, "Mississippi Summer," ends with the murders that trigger "Mississippi Burning." And there are others.

Why now? One suggestion is that race is back in the news because racial antagonism is increasing, as evidenced by recent incidents. on university campuses, or the Dec. 20, 1986 attack on three black men by young whites in New York City.

"These subjects are both reflections of a

about the wife of a Ku Klux Klan member.
The problems haven't diminished."

Both location companies in Mississippi say they have had full official cooperation. Governor Ray Mabus said, "We want to be a good place to make movies. I think Mississippi has changed a great deal. And part of the experience of being here will show how far Mississippi has moved in such a short time." **Short Takes** 

The annual American energy bill has been cut \$150 billion by conservation and new technologies developed since the 1973-1974 oil price shock, according to a study by Arthur Rosenfeld, professor of physics at the University of California, Berkeley. He says that "if we had frozen our energy efficiency at the 1973 level — when energy was dirt cheap and no one cared about conservation - we would have spent \$550 billion instead of \$400 billion on energy in 1986."

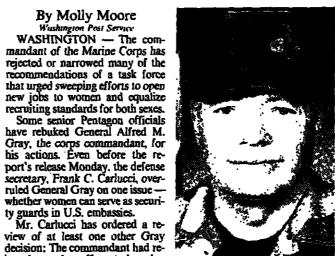
The future of the Museum of the American Indian in New York City has been settled, barring last-minute legal snarls, in a compromise among city, state and federal officials that is expected to end a decade of contention. The bulk of the museum's collection, believed to be the largest grouping of American Indian artifacts in existence, will be shifted from three cramped sites to the U.S. Custime past and a time quite clearly immediately upon us," said Sean Daniel of Universal Pictures, which is shooting "The Stick Wife," to Washington, will lend freely to the Smithsonian Institution there. The federal government will lease the Custom House to the museum for 99 years at a dollar a year, while New York State and City will each put up \$13 million for renovations.

Tritonap

After Larry Speakes, the former White House spokesman, admitted in his memoir, "Speaking Out," that he had fabricated presidential quotes for the press, President Ronald Reagan said in a speech to the American Society of Newspaper Editors, "That's the nice thing about this job: You get to quote yourself shamelessly and if you don't, Larry Speakes will."

A call for a "royalty oath" aimed at discour aging memoirs by former presidential aides has been issued by James W. Symington, chief of protocol in the Johnson administration, former Democratic congressman from Missouri and now a Washington lawyer. In a letter to The Washington Post, Mr. Syming-ton suggests that White House staffers agree to share equally with the president or his favorite charity "the proceeds of any book or article published within five years of their respective tenures" purporting to give inside information about the administration. Mr. Symington says outright prohibition would violate freedom of the press, "but no such bar stands in the way of a contractual arrangement."

Arthur Highee



General Alfred M. Grav

for women than men recruits. At the same time, General Gray acknowledged that sexual harassment is a serious problem in the Marine Corps and has issued new orders to all of its officers declaring tory, the anti-woman attitudes of that "sexual harassment, even in its many commanders have become recommendation barring gender-

most subtle form, will not be con-The Marine Corps chief also said

that although the service's policies "unwritten policy," thwarting the related comments such as "charmcareers of women members.

While approving some recom-mendations aimed at improving evaluation reports. He called the women's rights in the Marine proposal "unnecessarily restric-Corps, General Gray rejected other tive" and said Marine Corps policy controversial proposals, including already discourages use of demeanallowing women in pilot, security ing language. force and embassy-security guard units and permitting women to participate in offensive combat train-The Marine Corps, with the

smallest percentage of women members of any service, has been singled out among other services for its alleged failure to assure sexual equality. Less than 5 percent of the Marine Corps is female, about half the average for all the services. General Gray said Mr. Carlucci's order to allow women in the

embassy guard units irked him and was made without consulting him. "I'm getting hustled along here," General Gray on Monday told a women's military committee holding its annual spring conference in

Alexandria, Virginia. "I'm having the opportunity to do what's good for my people taken away from

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# Meese Urges Employers to Test Staff for Drugs

By Bill McAllister Washington Post Service .

WASHINGTON - Attorney General Edwin Meese 3d, saying the nation needs "zero tolerance of drugs in any place, any time," called Wednesday for employees "in most areas of work" to be tested for illicit drug use by their em-Joyets.

Mr. Meese told a gathering of mayors and police chiefs that such testing was "an absolute necessity" to curb the rising drug abuse prob-lem. He said that fear of losing a

Conference of Mayors, approved a resolution roundly condemning those anti-drug efforts as poorly condems as poorly the second of the second of

lowed Mr. Meese addressed the issue of private drug testing, although one said he seemed to have though one said he seemed to have

could not do itself."

lem. He said that fear of losing a job could be the most effective deterrent authorities could employ to win what the administration has called its war on drugs.

His audience was unmoved by the attorney general's plea for more drug testing and his defense of the administration's drug program. About three hours after he spoke, the meeting, called by the U.S. Conference of Mayors, approved a could be the most effective deterrent authorities could employ to pushing a program for drug testing of drug testing and has urged defense of federal employees in sensitive positions and has urged defense of the attorney general replied by saying that he did not "think we're doing enough in terms of being on a last year's Amtrak train accident trained and delayed the federal program. About three hours after he spoke, the meeting, called by the U.S. Conference of Mayors, approved a contractors to test their workers as well. But court rulings have frustrated and delayed the federal program is the general with the Axis powers during World war II.

The administration has been pushing a program for drug testing of federal employees in sensitive positions and has urged defense contractors to test their workers as well. But court rulings have frustrated and delayed the federal program is the general replied by saying that he did not "think we're doing enough in terms of being on contractors to test their workers as well. But court rulings have frustrated and delayed the federal program is a violation of the Constitution's ban on unreasonable search and seizures.

A number of major corporations in the Axis powers during World war II.

The attorney general replied by saying that he did not "think we're doing enough in terms of being on corporation in Buenos Aires, Mr. Meese said that he would "like to see the day" when every person arrested is subjected to a urine test. The urine test, Mr. Meese said that he would "like to see the day" when every person arrested is subjected to a urine test. The urine test, Mr. Meese said that he wou

ould not do itself."

the country was "on a war footing prepared text. "Wake up America:
The administration has been with drugs as the enemy" as it was
We are being destroyed."

conceived, grossly underfunded. Adder said that many private workand ineffectively administered. Adder said that many private workand ineffectively administered. Adder said that many private workand ineffectively administered. None of the speakers who followed Mr. Meese addressed the is
"private employers are not subject accidents and increases productivi
"private employers are not subject accidents and increases productivi-

legislative counsel of the American tinued avoidance of any illicit ministration's reluctance to com-Civil Liberties Union, said that Mr. drugs a condition of their pretrial mit more federal funds to its war on

**Argentine Wins** Damages in U.S. From Ex-General

Washington Post Service SAN FRANCISCO - A former Argentine Army general has been ordered by a U.S. District Court judge here to pay \$21.1 million to an Argentine who was tortured and

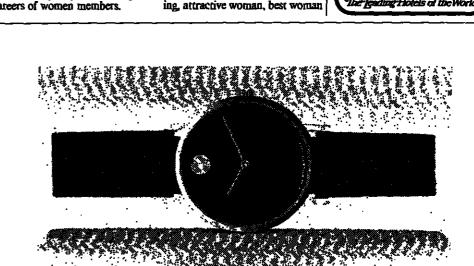
The suit was brought by Horacio Martinez Baca, 46, an Argentine lawyer who had represented labor ignored the constitutional issues datory drug testing of all individual testing may raise. Allen Adler, unless arrested and making their conpressed more concern over the adunions and held local government posts before being abducted in 1976 and imprisoned without

Messe's comments appeared to release.

represent an effort by the Reagan administration to get "employers of the government of the country was "on a police chief about whether ward I. Koch, throwing away his and, with an awareness of the construction of the country was "on a police chief about whether ward I. Koch, throwing away his and, with an awareness of the construction of the country was "on a police chief about whether ward I. Koch, throwing away his and, with an awareness of the construction of the country was "on a police chief about whether ward I. Koch, throwing away his and, with an awareness of the construction of the country was "on a police chief about whether ward I. Koch, throwing away his and, with an awareness of the construction of the construction of the country was "on a police chief about whether ward I. Koch, throwing away his and, with an awareness of the construction of the country was "on a police chief about whether ward I. Koch, throwing away his and, with an awareness of the construction of the country was "on a police chief about whether ward I. Koch, throwing away his and, with an awareness of the construction of the country was "on a police chief about whether ward I. Koch throwing away his and with an awareness of the country was "on a police chief about whether was a police chief about wheth sequences, directed a pattern and practice of terror against the general population of Argentina" while commanding the 1st Army Corps in Buenos Aires, Judge Samuel

> cution for rights violations. He has been imprisoned in San Francisco

since last year.



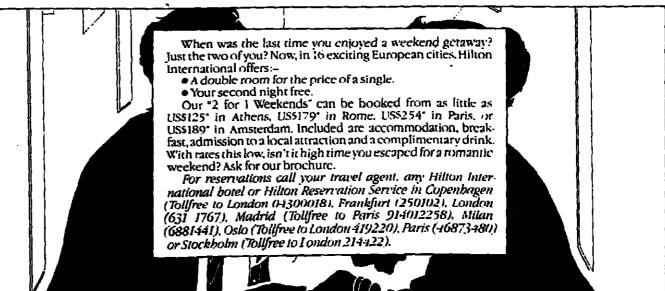
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# HILTON INTERNATIONAL

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# **Worse Than None at All**

The foreign trade bill that Congress ex-pects to complete this week had a bad beginning, a tormented middle and a dismal end. President Reagan properly promises a veto, but the fault is as much his as Congress's. The pending bill is worse than none at all.

Congress has been working on the bill since 1985, but the bill's roots go back further, to the administration's earlier disregard of trade problems as they grew.
In 1981 there was a \$14 billion surplus in

the current-account balance of trade goods, services, investment earnings. By 1985 this became a huge and growing deficit, largely because imports soared while exports stagnated. It was all foreseeable. Heavy borrowing to finance the Reagan budget deficits kept interest rates up, attracted enormous foreign investment and drove up the dollar. Mr. Reagan celebrated the "strong" dollar as a sign of America's vitality. Actually it meant trouble. It made imports cheaper while boosting the price of American exports to foreigners.

Congress responded predictably. Feeling the heat from labor and management in industries hurt by foreign competition, it voted new and surer ways to curb imports. The legislative thrust was to blame America's trade problem on someone else, even though other countries' trade restrictions are less severe now than they were before

The bill in its final form tells Japan and

America or sell less - or else America will clamp down on them. To make sure that the U.S. government truly gets tough, Congress has written prescriptions that limit the presi-dent's flexibility to decide what action best serves the nation's interests.

Some of the most protectionist features that were approved separately by the House and Senate have now been dropped by House-Senate conferees, and the administration has withdrawn most of its demands for other changes. The main point that Mr. Reagan still resists is a requirement that businesses give advance notice of planned layoffs and plant closings. It is a valid requirement, but is in any case only partly related to trade. Other good features are even less relevant, like repealing the wind-fall profits tax on oil. Properly, these would be separate bills. Congress has taken to packaging the good with the bad, however, tossing the whole omnibus lot at the presi-

dent. It is no way to make good law. The House approved the final version of the bill last week by an overwhelming 312-to-107 vote, with Senate approval expected promptly. Speculation has already turned to whether Congress will override Mr. Reagan's veto or pass a modified bill that meets his objections. In the interests of healthy trade expansion, this bill needs more than modification. It needs an overhaul.

- THE NEW YORK TIMES.

# **Slow Down on Panama**

It seems that everywhere but inside the Reagan administration a consensus has developed that General Manuel Antonio Noriega has turned to his own political benefit the pressures the United States has applied to Panama, that parts of the Panamanian economy have been grievously and perhaps permanently wounded and that American sanctions, in the words of the Roman Catholic bishops, have hurt "all the people, above all the poorest and humblest." Yet the administration shows scant readiness to take a cold second look at a failing policy.

This is unfortunate. The administration had plenty of company across the political spectrum when it started using the occasion of General Noriega's drug indicaments to turn up the heat on him for his strongman practices. We were among those hoping that the administration's political and economic sticks would be applied with some discretion and would work. As it has hap-pened, however, U.S. pressure is grinding Panama into the dust while, so far, leaving the mocking General Noriega in power.

The general has had a mild revival on the hemispheric stage as a defender of Panamanian sovereignty against assault from the Colossus of the North. The economy is very hard hit, but is limping along with newly

discovered hidden resources. As far as one can tell, the people are begging for relief not only from General Noriega but also from some of the very measures that Washington has instituted on their behalf.

Earlier this month, some frustrated U.S. diplomats were suggesting the direct or in-direct use of the U.S. military to advance the Panamanian democratic cause. The idea did not survive public ventilation, but no other alternative has since gained official favor, and U.S. policy remains in a rut. There is, we think, a better idea: backing off and letting the Latin Americans make their own diplomatic go. This has all the familiar disadvantages of Latin initiatives: It is bound to be circuitous, slow and unsure. The appeal of it is that it could work.

The Latins have their own large interest in helping Panama find its way. They also have an access untrammeled by association with the unilateral U.S. initiative currently being pursued. This may be the single course now open to the United States to serve its own large interest in Panama's democratic progress and in Panama's capacity to ensure the smooth operation of the canal. The quick U.S. fix has failed. A slow Latin fix has a better chance

-THE WASHINGTON POST.

# **Forty Years of Stalling**

countries to sign the Genocide Convention after it was adopted by the General Assembly of the United Nations in 1948. But consent to ratification was not given until two years ago. The treaty, opponents said, would allow other countries to accuse the United States of genocide because of segregation laws or American participation in the Vietnam War. It would sanction the trial of U.S. constitutional guarantees would not apply. Opponents thought that the definition of the term "genocide" was too broad, or that Americans would be giving up important rights, or that enforcing the treaty would be beyond the control of the U.S. government.

Time, and changing laws and attitudes in America, took care of some of those fears. So did reservations, understandings and declarations adopted by the Senate when it consented to ratification in 1986. The definition of "genocide" was tightened. America reserved the right to try its own nationals and refused to acknowledge the jurisdiction of any potential international penal tribunal without an entirely new treaty. The Senate's vote, however, was not the final step in the ratification process, since by the terms of the treaty as agreed to by the Senate, ratification does not occur until legislation to carry the treaty into effect is enacted.

On Monday the House passed such legislation without any trouble. The bill is straightforward, defining genocide, making it a federal crime and setting penalties for violations. The bill was enthusiastically supported by the Reagan administration, and similar legislation has been ordered reported by the Senate Judiciary Committee. Unfortunately, opponents of the imple-

menting legislation may have been given a boost on Monday when an Israeli court imposed a death sentence on John Demjanjuk for the crime of genocide. These opponents had already tried in committee to attach a death sentence to the maximum penalty for genocide, now \$1 million in fines and life imprisonment. If this effort is renewed in the Senate, it would provoke a floor fight and possibly sink the bill. The fact that Israel has imposed a death sentence for genocide could boost arguments in favor of putting such a provision in the American law.

That would be the wrong thing to do. More than 90 countries have ratified this treaty, which grew out of the horrors of the Holocaust. The United States has stalled for 40 years in accepting a commitment that is in every way consistent with American ideals. The Senate should cast its final vote on the merits of the bill without a distracting dispute on capital punishment.

- THE WASHINGTON POST.

## Other Comment

## A Programmed Plague

Computer experts have known for several years that computers are vulnerable to "germ warfare." It is possible to "infect" a harmless program with a "computer virus" that replicates itself in other computers and eventually damages them all.

A person wishing to infect a program adds a few lines of instructions to it. These few lines contain the virus, but the computer executes them so quickly that no one is aware additional tasks are being carried out.

Under this scheme, a program that does something desirable is offered to other users. Unaware that the program contains the virus, they take the program and their computers become infected. At some point, the virus may "explode" electronically, damaging files or scrambling memories. When this is done for reasons of mischief or malice, the results can be severe.

Until recently, the problem remained a theoretical possibility, but little more. But recently, several cases of infection have appeared, including a Christmas greeting last year that swamped the computers of IBM. Much of [America's] commerce, govern-ment and information base is linked by comnuters. A well-placed computer virus or two could wreak havoc. The Defense Department relies heavily on computers. Could an enemy launch a viral attack on them?

There is a less catastrophic danger. The last decade has seen a tremendous growth in personal computers and in the networks they are linked to. Information and programs are regularly exchanged freely using these devices. If computer users become cautious about accepting other people's programs, the free and open exchange of ideas will suffer badly. The government should direct more research attention to this problem.

- The Los Angeles Times.

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Directeur de la publication: Walter N. Thayer.

Editor for Asia: Michael Richardson, 5 Camerbury Rd., Singapore 0511, Tel.472-7768. Tix RS56928
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S.A. au capital de 1.200.000 F. RCS Namerre B 732021126, Commission Paritaire No. 61337
9 1988, International Herald Tribune. All rights reserved. ISSN: 0294-8052.



# Gorbachev Loosens the Chains, but Slowly

P ARIS—Valery Soyfer, distinguished professor of molecular biology and former refusentk, sat across the table in the small Parisian bistro and carefully watched every move I made. Only after he had seen how I unfurled the napkin did he do the same. He watched the diners around us with the same circumspect concentration, taking in how people in a free society conduct themselves in a restaurant.

It has been a little more than a month since the Soviet security system that ensuared him for a decade abruptly let him go, launching him into a new life at 51 that he has found both exhilarating and demanding. He is like one of those astronauts suddenly freed from gravity's reach, maneuvering weightlessly in space as he explores days undark-ened by the KGB and other commissars.

Mr. Soyfer's liberation is a revealing moment in the still unfolding story of glasnost in the Soviet Union. High-level pressure had to be brought to bear to get the KGB to drop its objections to letting this Jewish dissident depart, and he has reason to believe that the pressure came directly from Mikhail Gorbachev.

This case is one of a number of signs that after a

By Jim Hoagland

long pause the wave of reformism identified with Mr. Gorbachev is on the move again. But the conditions in which Mr. Soyfer gained his freedom also demonstrate how limited that reform will be, even if Mr. Gorbachev prevails over those who want to slow or block his programs.

Our last meal together had been in Mr. Soyler's modest but cheerful apartment last summer on the outskirts of Moscow, where I had been the one watching for local variations in table manners. He recounted then how his unsuccessful efforts to find a publisher for his massive expose on the debanching of Soviet science under Stalin had initially got him in trouble with the authorities.

Next came his application to emigrate. The KGB blocked it, falsely claiming that he possessed

national defense secrets. He soon found himself without work and deserted by most fellow scientists. When he refused to report routinely to the police on his contacts with foreigners, the KGB let him know that he would never be allowed to leave.

He voiced his strong skepticism that night about

PROTEST SONGS, PROTEST SONGS, WHY DID I EVER

THING?

GIVE HIM THAT

glasnost, Mr. Gorbachev's proclaimed policy of encouraging debate in Soviet society and greater contact with the outside world, and I wrote a column out of our conversation concluding that

continued of our conversation to the consequence of the consequence of the continued of the inside the Kremlin, and it was not until March 13 that he finally left Moscow and arrived in Vienna to begin a new life abroad. He plans to join Ohio State University next month.

So the first question I put to him in Paris was whether being the direct beneficiary of glascost had caused him to change his mind about Mr. Gorbachev's intentions and policies. His answer. "I am lucky to be free. But they still won't publish my book. And I had to leave all of my papers behind. I have to start life anew on an empty place.
So the change is far from the kind people in the
West would understand as freedom.

Mr. Soyfer is one of about 10,000 Soviet Jews

given permission to emigrate during the past 12 months. About 20,000 ethnic Germans and 15,000 Armenians are expected to be given permission to leave the Soviet Union this year as well, as Mr. Gorbachev moves to improve his relations with

the West and to reduce pressures at home.
"It has to be said that Gorbachev is the first Soviet leader to have a normal university education in the Soviet Union, and that he is an intelligent man," Mr. Soyfer continued. "He knows that he faces a stagnant situation unless he can stop the damage that has been done to this system from its

own dishonesty and irresponsibility.

"So it is part of his struggle for power, maybe it is another side of power. The real changes can only come perhaps in another generation, which can understand power in another way."

In addition to increasing emigration, Mr. Gorbachev is moving toward a much softer style of internal political control. The KGB continues heavy surveillance of all phases of Soviet life, but under glasnost the secret police's power to harrass and punish seems to have been curtailed. Contact with foreigners is one of several forms of activity that seem to be more tolerated.

Mr. Gorbachev's policies mean a loosening of the chains that have kept Soviet society in thrall for seven decades, and should be encouraged. But each step forward better illustrates how much further he still has to go. The Washington Post

# They Threw Away His Pencil, So He Used His Head

By Dan Swanson

N EW YORK — Today the American Center of PEN, the international writers organization, gives one of its highest honors, the Freedom to based partly on Mr. Adisocrjo's life: Write award, to an Indonesian writer, He composed four books in his head. Pramoedya Ananta Toer. But Pram. Every evening he recited his work as his friends call him, will not attend progress to the 18 fellow prisoners in his barracks. They retold the saga the ceremony. The Subarto dictatorto others, and it gradually spread among the island's 14,000 prisoners. "I thought I might not be coming ship does not let him leave Jakarta. Mr. Pramoedya is probably spending the day as he spends most days, hard at work in his second-floor study at home. But he is a cheerful man and probably will permit himself some happiness at the honor.

Repression is nothing new to Mr. Pramoedya. Since World War II, In-

donesia has had only three govern-

ments. The three have had vastly dif-ferent philosophies. All three have imprisoned Pramoedya Anata Toer. The Dutch colonialists, who fought until 1949 to retain the archipelago, failed Mr. Pramoedya because he be-

longed to the pro-independence un-

derground. The first independent

government, headed by the erratic

nationalist Sukarno, locked up Mr.

Pramoedya because he wrote a book

arrested Mr. Pramoedya and 100,000

he was not allowed to read or write.

A group of journalists who visited the island back then heard a plaintive

story. "I have lost my freedom," he

But he has no pencil and paper."

ing. He had long been intrigued by

Tirto Adisoerjo, an early Indonesian

WASHINGTON — What is nec-

W essary to combat corruption in America is to arouse the public's in-

terest in these matters, and here I

believe there is some ground for opti-

mism. Vigorous investigation and prosecution can in fact change the

way the public's business gets done.

prosecuted a series of pension fraud cases against several Boston city offi-cials. These officials had claimed

phony "slip-and-fall" accidents,

which allowed them to retire with

\$30,000-a-year disability pensions.

The total cost to Boston taxpayers

would have run into millions of dol-

lars. After the juries returned guilty

verdicts in those cases, disability pen-sion awards nosedived from 260 in 1981 to 48 in 1983 and 44 in 1984.

public corruption offenses is not al-

ways popular. For one thing, the tar-

gets are usually articulate individuals with a base of support in the commu-nity. For another, public corruption is an area in which the investigator

and prosecutor must be aggressive.

by a code of silence; all parties to the

offense have an incentive not to come forward. This means that investiga-

tors and prosecutors have to resort to electronic surveillance; undercover operations; the compulsion of immu-

nized testimony; reliance on unsym-

pathetic informants and accomplice

witnesses: and vigorous use of the

grand jury's investigative powers. Such intrusive techniques present delicate problems of privacy and civil

liberties, to which the prudent prose-

cutor must be constantly attentive. for members of Congress to pocket
The federal government must take "honoraria" of up to \$2,000 for siman active role in the fight against ply showing up at a breakfast, lun-

Crimes of corruption are protected

To be sure, vigorous pursuit of

In Massachusetts, for example, we

started to compose historical novels by Indonesia's pre-eminent writer is

The social distance from New York to the more affluent neighborhoods in Jakarta is less than the distance from Jakarta out to the rice paddies of Java.

President Suharto, the current ruler, to be certain the story would survive." He was released in 1979 and soon other people after sezzing power in completed the first two volumes, 1965. Mr. Pramoedya was held with which since have been translated into out trial for 14 years, mostly on the prison island of Buru. For eight years and "Child of All Nations."

In Indonesia they became immediate best sellers - until the government banned them. The publisher, a former prisoner named Yusuf Isak said. "I have lost my family. I have lost who had once edited a leading Jakar-

my work. I am a writer. That is all. I want to write and one day I will."

The general in charge, Seogih Arto, tried a little joke. "He is allowed to tried a little joke. "He is allowed to get the write a nonfictional biography write," the general told the visitors. of the main character. Suharto's censors held off until after Ronald Rea-In fact, Mr. Pramoedya was work- gan and an army of journalists had passed through Indonesia in May 1986 on their way to the Tokyo econationalist who came of age at the nomic summit. Then they outlawed turn of the century. Mr. Pramoedya the last two books, and now no book

who oppose this view have conjured

up the image of the government as Big Brother, running roughshod over state and local jurisdictions

in pursuit of matters of essentially

local concern. But this is emphatical-

ly not the view of state and local

prosecutors around the country,

nearly all of whom favor a strong

But even as it helps prosecutors at the state and local levels, the federal

government must not forget that re-

form, like charity, begins at home. The

same lessons apply at the federal level

as at the local level: Public attitudes

are the key, and corruption is a weed that will grow fast if left unattended.

These matters need legislative atten-tion at the federal level. One good start

would be a federal anti-corruption

statute to overcome the effects of last

year's McNally decision in the Su-

preme Court, which limited the ability of federal prosecutors to charge local

officers with abuses of public trust.

Another welcome step would be to apply all existing anti-corruption

staintes to members of Congress. Surprisingly, only members of the executive branch and the indepen-

dent agencies are prohibited from supplementing their salaries with fees

and honoraria for job-related activi-

ties. The result is that it is considered acceptable practice on Capitol Hill

federal anti-corruption effort.

legally available in his own country. Yet Mr. Pramoedya's works remain popular, printed and smuggled in from Malaysia. When I visited him in Jakarta two years ago, two more of his books had just been banned. Like the other former political prisoners, he is restricted in where he can live and work; he is not allowed to teach. He is now in his early sixtles. His face looks gaunt, but he breaks it with

a frequent, merry smile. He is wiry and athletic despite the cigarettes that he seems to be constantly rolling. I asked him about the book bannings. "I consider it an honor," he said. "These are two more stars in my

life as an independent writer. To do creative work you must be prepared to pay, and this is one of the costs." On one wall of his cluttered study is an austere painting of a wooden but in near darkness, set against the last tinges of a tropical sunset. Dur-

ing the years on Burn island, that hut was home for him and to the 18 men He talked about the first years on the island. "We had no tools, so we had to dig the earth with our hands to regime has been its ability to blot out plant," he said. "At first, before our the recent past. To the visitor, Indocrops grew, we had to eat from na-ture. Fish. Dogs. Cats. Sometimes rats. At first we made shelters from leaves. Then we built of wood."

In the early 1970s life on the island got worse. The political prisoners were regularly beaten; some were shot. One man was killed for reading

a scrap of a newspaper. It was then that Mr. Pramoedya started to compose his four novels. He wanted to inspire his fellow pris-oners with spirited examples of how other Indonesians had resisted the

Dutch 70 years earlier. The novels tell the story of Minke, an upper-class youth who is one of the few Indonesians allowed by the Dutch into their colonial high school,

If anyone in the Justice Depart-

ment or any other executive agency

did this, he or she would be clapped

in irons. As Juvenal put it: "Many

commit the same crime with different

results. One bears a cross for his

The vice of smiling on "gratuities" was well stated by the 5th Circuit

Court of Appeals in a 1978 case:

"Even if corruption is not intended

by either the donor or donce, there is

still a tendency in such a situation to

provide conscious or unconscious

preferential treatment of the donor

by the donee, or the inefficient man-agement of public affairs."

There is nothing new about this.

Daniel Webster insisted that his "re-tainer" be "refreshed" before he

would agree to stand again for the

Senate, there to continue to represent

the mercantile interests of New En-

gland. But just because a practice is

white with age does not mean it is good. Something must be done to curb the potentially corrupting influ-ence of these "fees" and "honoraria"

within the legislative branch. I find attractive the idea of raising the sala-

ry of all members of Congress to somewhere between \$150,000 and \$175,000 a year, at the same time prohibiting all honoraria. This would

be very, very expensive — and it would be worth every penny.

A big gain would be ruling out the possibility of fees or honoraria influ-

encing a legislator's sense of priorities,

crime, the other a crown."

By William F. Weld

The writer served as U.S. attorney for the district of Massachusetts from 1981 to 1986 and as assistant attorney general in charge of the Justice Department's criminal division from 1986 until his resignation on March 29. This is the second of two articles.

public corruption at all levels. Some cheon or tour of corporate premises.

and Nyai, a woman in her 30s who had been sold as a concubine to a Dutchman who since has collapsed into bouts of drunkenness. In one scene, Minke is shocked to

find that he knows little about his own people. As he travels in a carriage through eastern I ava, he asks himself: "How many kati do you reckon that man with the scroffy black pants over there is carrying on his back? I don't know. He was carting a full basket of peanuts. To whom will he sell it? I don't know. Will it bring in enough money to provide food for, say, a week? I don't know. Don't know!"

The passage highlights the gulf be-tween upper-class Indonesians and the poor majority. The social distance between, say, New York and the more affluent neighborhoods in Ja-karta is less than the distance out to the rice paddies in the rest of Java.

Mr. Pramoedya is completing the final volume of his historical quartet. This book, too, will probably be banned. Why do the authorities find his work so threatening? After all, the books are about a distant past. Presifaces no serious political challenges. One of the strengths of the Suharto

nesia appears to be a string of lush and peaceful tropical islands. There is little to hint that 20 years ago Suharto came to power on a wave of violence that is said to have killed 500,000 people, or that until a very few years ago these humid green islands held one of the highest numbers of political prisoners in the world.

Scrutiny of even the remote past might raise painful questions about these more recent events. That is why Pramoedva Ananta Toer, witness and chronicler, is silenced.

The writer is the author, under the name James North, of "Freedom Rising," an account of southern Africa. He contributed this to The Washington Post.

let alone his or her vote. And if members did not have to scramble to sup-

Corruption: Congress's Fees Should Be a Crime

port their families and two residences. they would have more time to devote to public business. Higher salaries ideologue helps him deflect that charge while still advocating change."

Mr. Dukakis has positioned himself to run much the kind of campaign John Kennedy ran in 1960. Kennedy might also attract to the national legislature some able women and men who otherwise would not be able to make the sacrifice. Even a few top people can make an enormous difference to the formulation and efficient execu-

never risked a head-on assault against Eisenhower's record. All he said was, "I think we can do better."

# 100, 75 AND 50 YEARS AGO

## 1888: Southward Ho!

tion of policy. The system should be

The Washington Post.

cleansed so as to attract them.

NEW YORK — From the Hot Springs, North Carolina, comes to-day [April 26] the intelligence of an organization of a "Southern Immigration Company," by a convention of delegator from both 1985. of delegates from twelve Southern States. The company is to promote on a large scale a diversion of European emigrants southward instead of northward and westward, and to organize large facilities backed by inducements. Among the delegates and speakers were Cardinal Gibbons, of Baltimore; Mr. Lee, Governores and Speakers were Cardinal Gibbons, of Baltimore; Mr. Lee, Governores and Cardon nor of Virginia; Gordon, Governor of Georgia; and Richardson, Governor of South Carolina.

1913: Landmarks to Go LONDON — Some more grand old landmarks, which have helped to make England's history, are marked down for destruction. The fact is London will allow most of its trea-

sures to go unnoticed and and un-

praised for generations, and will raise only the feeblest of cries when these priceless assets are threatened with extinction. A row of lifteen old houses built by Sir Christopher Wren on the north side of Clapham Conmon is to be swept away, and no one is protesting except the present leaseholders, who do not wish to move if they can help it.

# 1938: Italy, Japan Cited

WASHINGTON — Summer Welles, Assistant Secretary of State, indicated in a mildly-worded letter to the Senate Foreign Relations Committee today [April 26] that the United States considered Italy and Japan as treaty violators for their invasions of Ethiopia and China. No mention was made of Germany's entrance into Austria. The vague wording of the letter, which contained nothing but a resume of previous statements of foreign policy, made it clear that the government was unwilling to disturb already troubled international waters.

هكذامن الأحيل

The Smile **Makes Him** 

Hard to Hit

By David S. Broder PHILADELPHIA — When Bill Woodward went to work last year as the principal speechwriter for Michael Dukakis, the governor spelled out what he wanted, and didn't want, the first first full time and didn't want, the specific first full time and didn't want to work last year as the principal specific first full time and didn't want to work last year as the principal specchward want to work last year as t

from his first full-time wordsmith. The first thing he said was: Don't be negative about the hopes for the country and don't be overly negative about the Reagan administration."

Mr. Woodward recalled last week. "The country doesn't want to hear at thany of complaints. Voters want to have what you're going to do."

Mr. Dukakis also spoke to Mr.

Woodward about "a problem he saw in the 1980 and 1984 campaigns, the over-preoccupation with what the United States can't do at home or in the world. He said that wasn't his experience in life or in the Massachusetts governorship, and he didn't want

MiH:

to get into that negative rhetoric."

That conversation highlights an aspect of Mr. Dukakis's campaign for the Democratic presidential nomination that could make him a tough challenger for George Bush in November: He does not demand that voters judge the Reagan years a failure in order to support him for president.

Mr. Dukakis has postured himself

more like the successful Jimmy Carter of 1976, who promised a govern-ment "as good and decent and carring ... as the American people, than the Jimmy Carter who lost in 1980 after blaming the country's troubles on a sickness of the national spirit.

The Massachusetts governor has not repeated Walter Mondale's 1984 tactic of telling voters that big troubles lay just ahead. Instead, Mr. Dukakis has identified himself with the American Dream of upward mobility. The only self-dramatization he allows is the role of the immigrants' son who

might become president.

The tone he has set is important: It makes him a tougher opponent for Mr. Bush. As vice president, defend-ing the record of the incumbent ad-ministration, Mr. Bush is bound to look on the bright side. He began a recent talk to the American Society of Newspaper Editors by asserting that, the economy is thriving and will co. timue to thrive"; he ended by boasti that "all around the globe, freedom and democracy are on the march."

Those are exaggerations, but they are not gross distortions. A Democrat who wanted to argue the opposite—that the economy is declining and America's power is in retreat—could spend the whole campaign denying the evidence of lower unemployment rates and Soviet disarray.

Some of Mr. Dukakis's rivals for the nomination fell into that rhetorical trap. Responding to the leftward tug of Democratic primary constituents, Richard Gephardt spoke of an America in decline. Jesse Jackson continues to talk about the "millions

of victims" of the Reagan years.

Mr. Dukakis, too, has expressed anguish about the homeless and has op-posed specific Reagan policies. But he has avoided positioning himself as the antithesis of everything Ronald Reagan stands for He thus has put himself in a far better position to compete for the Constituency of Change the

probably will decide the election. That constituency is made up of the many voters who acknowledge two realities: The first is that Mr. Reagan deserves credit for ending the night-mare of double-digit inflation, for reducing tax rates and for restoring U.S. military power. The second is that many emerging challenges to society, from drugs to welfare dependency and from budget deficits to America's declining competitiveness, require more energy and governmental initiative than the Reagan administration has been able to muster in its final years.

The Constituency of Change is not confined to one race, one region or one gender, but many of its members are the famous baby boomers. Now with established careers and families. they have the greatest concern about the kind of schools, jobs and social environment they and their children

will find in the years ahead.
As Paul Masim, a Democratic polister, put it: "Republicans recognize that many of the American people want change and, as the party in power, they can move only so far in that direction. Their tactic has to be to make the Democratic change look risky or extreme. The fact that Dukakis doesn't sound like a fire-breathing

The Washington Post.

## INTERNATIONAL HERALD TRIBUNE, WEDNESDAY, APRIL 27, 1938

**OPINION** 

# The Smile Makes Hin Hard to Hi

By David S. Brode By David S. Broke

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Automotive Control

# They Die in Private Wars, Their Agonies Unwitnessed

By A. M. Rosenthal

EW YORK — American newspa-pers and television news shows car-death; their agonics will have no witness. ry firsthand accounts of all the important news of the world - except.

Except two terrible continuing wars, a famine, a startling insurrection, the occupation of an ancient land and racial brutality as an organized way of government. In the United States, journalists, the public and the government are so adjusted to having some of the most important ed to having some of the most important says nothing. Foreign experts on China news in the world blanked out day in continue learned analysis of China's lib-

### ON MY MIND

and day out, year after year, that almost no attention is paid anymore.
We cannot force open all the doors but at least we can scream, keep

screaming and force the censors to pay a price wherever we can. A quick review of a few of the major stories, involving the sufferings of tens of millions of people, about which the press can provide almost no firsthand

information, in word or picture: Iranians and Iraqis slaughter each other for years. Millions die and hideous chemical weapons are used. Cities are bombed. Both countries occasionally summon foreign correspondents and TV cameras for a quick propaganda tour. One of the most devastating wars in modern history has been blacked out.

The Alghan war lasts almost a de-cade. At least a million Alghans die and five million are driven into exile; the total is more than a third of the country's population. Once in a great while, the Soviet invading force allows corre-spondents a couple of days in Kabul, and occasionally reporters and TV crews risk their lives by crossing the border from Pakistan. But the Soviet Union and its satellite government in Kabul have succeeded in lighting the war almost in private. Nothing is said in the agreements on Soviet withdrawal about at last letting

the world see what is going on. In Ethiopia, the government decides that not only reporters but even foreigners bringing food to a famine area might

## Waging War by Famine

two million people at risk of death own people in the city of Hama. from famine with its decision to bar foreign relief workers from its northern provinces while it escalates the military campaign against rebel forces. It is a callous Israel and abroad are heard urging Israel action that suggests the government is will- to ban TV cameras altogether. ing to use starvation where military repression has failed. The government has said it even deep turmoil can be hidden from will distribute supplies at cities it still con-sight and that the world will soon pay trols in the warring provinces, but the distribution will be fimited to rusing party unpleasant list of governments, united members, civil servants and so-called loyal cadres. This plan only underscores Ethiopia's failure to meet the crisis responsibly. which Israel will add its name.

- The Los Angeles Times.

death; their agonies will have no witness. China, which the United States treats with exquisite tenderness, comes close to destroying the Tibetan civilization and only the bravery of Tibetans prevents it from succeeding entirely. When the word of riot and oppression leaks out, China kicks foreign correspondents out of Tibet, slams the door. The United States cralization, as if Tibet did not exist.

and was been a finished by the substitution of the second section of the second second second second second se The second se

In South Africa, censorship wipes the reality of apartheid — daily legal oppression and daily revolt — from the TV screen and pushes the story into the inside pages of newspapers.

Mikhail Gorbachev gets enormous coverage in the West for every act of intellectual openness and political discussion he permits. But when Armenians rise in sudden insurrection, no foreign correspondents are permitted to enter the area,

and of course no camera crews. Americans take news blackouts abroad for granted now. Nobody even asks what can be done to show the nation cares. There are things to be done, at least to take a moral stance. In South Africa, cutting all diplomatic

ties might hurt rather than help the victims. But the United States can downgrade its embassy there to first-secretary level and tell the South Africans to do the same in Washington. It will not end apartheid but it may do a little for Americans' sense of self-respect.

Iran, Iraq and Ethiopia seem beyond caring what the world thinks. But China and the Soviet Union are trying to create new images. This might give the West a little leverage to get some press access to the Tibetans and the Armenians.

Newspapers and TV cannot fight their way into a country. But they could keep the pressure on by running frequent. prominent reminders to the public of stories they are not permitted to cover.

One news blackout can be avoided. In the beginning of the Palestinian uprising, Israel permitted unimpeded coverage. This is in vivid contrast to its Arab neighbors, most of whom totally black out coverage of their troubles. There were no reporters around in 1982 THE Ethiopian government has put when Syria massacred thousands of its

uprising, and now the military often exciudes press from trouble spots. Voices in

Country after country has shown that

The New York Times.



## LETTERS TO THE EDITOR

**Unusable Experiments** 

A recent decision by the U.S. Environmental Protection Agency to remove from one of its reports data from Nazi concentration camp experiments ("U.S. Agency Rejects Nazi Data on Gas," March 24, first edition) should be enthusiastically applauded. The EPA's administrator, Lee M. Thomas, sensibly followed the recommendation of a letter of protest signed by 22 EPA employees challenging the agency's use of Nazi data on the toxic effects of phosgene, now a common industrial gas, which was used during World War I.

This decision is especially enlightened considering past U.S. use of unethically obtained data. Possibly the most shocking example occurred shortly after World War II, when the U.S. government granted immunity from prosecution for war crimes to high-ranking officers involved in Japan's notorious biological warfare Unit 731 in exchange for data on extensive live human experimentation with biological warfare agents. The guinea pigs were about 3,000 Allied prisoners of war. Some were tied to stakes and exposed to anthrax-contaminated shrappel. then observed as they suffered excruciating death. Others were infected with dis-

Letters intended for publication should be addressed "Letters to the Faitor" and contain the writer's signature, name and full address. Let-ters should be brief and are subject to editing. We cannot be responsible for the return of unsolicited manuscripts.

generation of "me-firsts" who are proud eases such as plague, then dissected, some of being Japanese and indifferent to less

while still living. None survived.

This kind of data was considered exfortunate people abroad. tremely valuable because it was based on a kind of experimentation that would be difficult, if not impossible, to carry out in the United States because of public opposition. The data was desired not for use in promoting public health but for the U.S. biological warfare program. RODNEY J. McELROY. Brighton, England.

The writer is director of The Nerve Center, an organization based in Oakland, California, which promotes chemical and biological disarmament. He is conducting research at the Science Policy Research Unit of the University of Sussex.

Japan's Cocky 'New Breed' Regarding "Japan in Motion; Policies Change Faster Than Attitudes" (Opinion, April 14) by Flora Lewis:

The writer says at one point: "The new generation, which is referred to here as a 'new breed,' is different. Younger people are less inclined to seek safety in group conformity; they are more indi-vidualistic and concerned with their personal lives." This, she writes. "can bring Japan to open up to the world."

Well, yes, the "new breed" may be more confident and independent. But Japan, being an island nation, has a tendency to be unaware of and unconcerned about the problems and perspectives of other countries. If this trend continues while the younger generation becomes more self-centered, we may end up not with a more open Japan but with a cocky

teaching at a lycee in Grenoble.

MEANWHILE

city scene. Gone are the scores of 40-

gone too are the black-shawled widows

selling evening papers at the street cor-

ners, their voices rising above the traffic

tic treasures have, of course, endured. So

whiting was excellent. He was wrong,

This merlan had the consistency of wet

The architectural glories and the arus-

noise - "L'Intransigeant! Paris-Soir!"

YOSHI HIRAYAMA.

What Dukakis Has to Offer Regarding "Jesse Jackson Is Escaping

a Test of Political Maturity" (April 6): In his penultimate paragraph, Charles Krauthammer asks what claim Governor Michael Dukakis of Massachusetts has to the Democratic nomination that Jesse Jackson does not. In Mr. Krauth-ammer's words, "Mr. Dukakis says ex-perience." Yet in the next paragraph, Mr. Krauthammer forgets this reply and substitutes another: "his color."

Mr. Dukakis did not say color, he said experience — 25 years of experience in balancing budgets and leading a great state to even greater heights of social and economic strength.

RICHARD PATRICK WILSON. Mobile, Alabama.

### Juvenile Delinquency Regarding the feature "Cher, From

Stephanie Brush writes, "It's possible that every generation needs a Cher." Highly unlikely. Your writer says she composed her "first significant Cher retrospective" as a sixth grader. It was possible. was possibly her last.

> D. W. McBRIDE. Fribourg, Switzerland.

## By Donald Maitland

What the Red-Haired 'Patron' Gave Paris

LONDON — April 1936 was an excit-ing month. My parents had decided that the family should visit the country whose language we had been studying so assiduously. So we made the journey blotting paper and was full of bones. After sight-seeing the following mornfrom Edinburgh to Paris, where we were ing we found a more modest restaurant joined by one of my older brothers, then in the rue Boissy d'Anglas, not far from the Place de la Concorde. The mimeographed carte du jour in the window of Paris today is different. Nearly vanished are the open-backed buses, from La Croisette seemed to offer exactly what we wanted, and at the right price. whose rear platforms, as from a seat in Lunch was a success. So was dinner, and

lunch the following day,
Our waitress clearly thought three the orchestra stalls, one could take in the consecutive visits merited recognition. Could we stay a few minutes? The patron movement, the sounds and smells of the would soon be finished and would like to meet us. Gladly, we replied. year-old cripples from World War I;

The patron emerged from downstairs wiping his hands. No one could have looked less like the bustling Parisian we had expected. Orville Cunningham was tall and heavy, with close-cut red hair.

He told us he had served as a cook in has the preoccupation with food. It was the U.S. navy. The Great War had this latter that took us on our first evebrought him to France, where he had met the girl who was now his wife, and he had decided to settle in Paris doing ning to a restaurant in a corner of the Place de la Madeleine. The world merlan on the menu looked enticing. The waiter assured us in unctuous English that the

what he most enjoyed — cooking.

For my brothers and myself this was the beginning of a rewarding friendship. Our meals at La Croisette were invariably a pleasure. Madame Cunningham made a fuss over us. The Cunninghams' teen-age daughter, who had inherited her father's red hair, shyly helped her mother at the seat of custom. The waitress performed her duties with military, or perhaps naval, precision: "Deux haricots - deux!" and Trois porages — trois!" she would shout down the hatch to the boss below.

In the summer of 1937 I visited Paris the year of the International Exposition. and Paris was unbearably hot. Orville Cunningham found us lodgings in the Cité du Retiro, two minutes' walk from La Croisette, and told us what to see and what to miss at the exposition. What no one could miss was the physical confrontation between the Soviet and German pavilions. Symbolizing the armed confrontation between fascism and communism already taking place beyond the Pyrenees,

One Sunday. Cunningham took us by taxi to the races at Auteuil, He said I was too young to place a bet. He rejected my protest but agreed that I could at least mark my card. When I picked the winners of the first two races he relented and let me bet on the third. I lost. "I told you it's a fool's game," he said. As consolation, out of his own winnings he bought me a bock - my first beer.

it contained more than a hint of menace.

From Cunningham we learned not only how to find our way around Paris but also something of the subtleties of

1939, I stopped in Paris on my way to vacation in the Dauphine. Once again Orville Cunningham found me lodging. After dinner at La Croisette we ex-

changed news and discussed the threat of another war. Cunningham was pessimistic and it was with some unease that I

headed south the following day. A month later, the signing of the German-Soviet Nonaggression Pact persuaded me, like countless others, to head home. Passing between railroad stations in Paris, I called at La Croisette to see Cunningham and wish him well. He was

out on business and I could not spare the

time to await his return. I next visited Paris several years after the war. La Croisette had disappeared from the rue Boissy d'Anglas. Where it had been, at number 23, there was a plaque on the wall. It recorded the arrest of Orville Cunningham in September 1942 and his death in December 1943. The Secretariat aux Anciens Combat-

FIES CLOCHES DES HANES A LA MEMOIRE DE LEUR REGRETTE CANARADE ORVILLE J. CUNNINGHAM CITOYEN AMERICAIN

ARRÈTÉ LE 24 SEPTEMBRE 1942

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tants and Henri Rene Ribière, a distinguished leader of the French Resistance, have provided some of the detail behind these bare facts. From his base at La Croisette, Cunningham acted as paymaster to undercover members of the resistance network in the center of Paris again with two of my brothers. This was known as les Cloches des Halles. This group was part of the North Liberation Movement led by Captain Simon Cantar-

zoglou, who died just seven years ago. The group suffered severe losses. Of 130 volunteers, 33 were deported (23 of them did not return alives, 17 were killed while fighting at the barricades and 11 were shot by firing squads. Following his arrest by the French militia in 1942. Cunningham was arraigned before a military court, which sat at 11 rue Boissy d'Anglas. More than a year later he was shot without having been tried.

In the high summer of 1944 many American servicemen lost their lives in the liberation of Paris. Nine months earlier another brave American, not in uniform, died in the same cause. It is difficult today to measure Cunningham's courage or to imagine the torment of his last months in captivity. But the esteem and affection in which he was held are evident from the simple message on the plaque in the rue Boissy d'Anglas — from the Cloches des Halles resistance group "to the memory of their lamented comrade, Orville J. Cunningham, American citizen.

Sir Donald Maisland, a former British ambassador to Libya and British repre-sentative to the United Nations and the European Community, is deputy chairman of the Independent Broadcasting Autherity in London. He contributed this view to the International Herald Tribune.

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Creating value

# After Hijacking, Kuwait Revels in National Pride

By Youssef M. Ibrahim dinner to visit or to discuss social lion people into an impressive show triumph was persuading the United and political issues is welcome in of solidarity and pride. States, the Soviet Union and Brit-KUWAIT -- The Sabah house

was ablaze with festive lights. As guests streamed in, the beat of Bedouin music floated above the expansive structure into the warm

Arab men dressed in immaculate white robes took their seats in the diwaniya, a room used by important men as a sort of open house for

And for the lifth night in a row, they came well into the evening to congratulate Khalid al-Jabir al-Sabah, a member of the ruling family, on the safe release of his son and two daughters after 15 days of cap-tivity aboard a hijacked airliner.

Nothing in the short history of Kuwnit has so caught the attention greetings and roundtable talk. of Kuwaitis as the hijacking, which Anyone who wishes to come after galvanized a tiny nation of 1.8 mil-

Kuwaitis are putting the out- ain to protect Kuwaiti oil tankers come on the scale of national from Iranian attacks in the Gulf.

"It has touched every home, every family," said Abdallah al-Roumi, a Kuwaiti oil industry official. There is tremendous pride in of giant neighbors. Iran, Iraq and

Ever since Wednesday, when the last 31 hostages from the hijacked Kuwait Airways Boeing 747 were to believe that the slightest hint of freed in Algiers, Kuwait has done softness would invite catastrophe. nothing but congratulate itself for holding fast against the blackmail

pend their low-key demeanor on Thursday, when the 31 captives, 27 of them Kuwaitis, returned to Kuwait. Women danced publicly at the airport, security precautions were all but abandoned and merchants offered free meals at restau-

Foreign diplomats said the fail-ure of the hijackers to extract con-said a beaming Ibussam Khalid al-Foreign diplomats said the failcessions from Kuwait was an affirmation of what one West European ambassador called Kuwait's "di-

plomacy of survival. Kuwait's previous foreign policy three members of the Kuwaiti rul-

Since 1961, when it became independent of Britain, Kuwait has skillfully navigated its foreign poovercoming this challenge from outsiders. It will be remembered rial demands against Kuwait or other claims on the nation's sover-days of captuity.

Such views are openly discussed in the diwaniyas, where Kuwaitis of of terrorists.

Kuwaitis, who lean toward quiet and money changers, Bedouins and understatement, seemed to sus- cabinet ministers, army command-

> They came well past midnight to Sheikh Sabah's diwaniya, a seemingly unending stream of wellwishers, kissing and hugging mem-bers of the Sabah family, drinking a bit of sweetened tea, lingering be-

Sabah, a businesswoman. "This is such a wonderful country." Miss Sabah, her sister, Anwaar,

and her brother, Fadhil, were the

ing family who were held hostage.
"People just come to say hello
and wish you well," said Fadhil al-Sabah, a 42-year-old businessman. "Some are strangers, but their kindness has washed away the bitter days." He bore the brunt of the terror as the only male member of the Sabah family on the flight, He

In conversations with a dozen members of the Sabah family and with senior government officials and cabinet ministers, Kuwait's approach to foreign and domestic po-icy was explained as one of threading carefully around problems and standing firmly against threats.
"Our vulnerability is our

strength and our weakness," said Abdelatif al-Hamad, a former finance minister and the chairman of the Arab Fund for Economic and Social Development. "It's like a match. You can only light it once. If you give in once, you pay the price over and over again. Kuwaiti officials said the de-

lease of 17 convicted terrorists held in Kuwait was a front for the real aim of the captors: to destabilize

mand by the hijackers for the re-

The release of the 17 was not



Kuwaitis cheering a motorcade of former bostages returning from Algiers after the jet hijacking

foreign affairs. "The goal is to damage the interests of the state of Kurwait. After all, the 17 are in jail wait tries to avoid formal alliances logical stand toward said Mr. Osseimi. "O treat everyone well."

the goal," said Mohammed Saud because they hit foreign embassies while keeping good relations. "As a country, we did not take an ideological stand toward any regime." said Mr. Osseimi. "Our policy is to

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# **Moscow Allows Kurdish Students** To March in Protest of Gas Attack

MOSCOW - Kurdish students waving photographs of burned and mutilated babies marched through Basil's Cathedral, near the Moscow for nearly an hour Tues- wall, to start their march. day, shouting "Death to Saddam They said 10,000 people were Hussein," to protest what the killed and another 10,000 injured Kurds and Iran say was a chemical

weapons attack by Iraq.
The police allowed about 50 cies of Mr. Hussein's government ried out such an attack. in Iraq, which has a friendship treaty with Moscow and buys Soviet

The police broke up the demontration after negotiating with the students. One demonstrator said march to the Iraqi Embassy. The also attacking an ally. protester said some of the students

mourning 40 days after Tehran al- supplier in the Gulf War. But ties leged that Baghdad had used poi- have cooled in recent months beson gas against the Kurdish resi-dents of Halabja, a town in eastern an arms embargo against Tehran. Iraq captured by Iran in mid-

Kurdistan," the demonstrators to emigrate, in which the police in shouted as they moved from St. Moscow have ripped away banners Basil's Cathedral, near the Kremlin and detained demonstrators, most recently last week.

as chemical fumes enveloped Ha-

Iran, which took a group of demonstrators to march from Red Square past government ministries to the Moscow River before they halted the protest against the poli-

> The students said their protest group consisted mainly of Iraqi Kurds, but it included students from Syria and Turkey.

At times the police appeared per plexed about how to deal with a the police had threatened to send demonstration that supported a vithem back to Iraq if they went tal Soviet demand on arms control. through with their intention to a ban on chemical weapons, while march to the Iraoi Embassy. The also attacking an ally.

Baghdad and Moscow signed a friendship treaty in 1972 and the The students declared a day of Soviet Union is Iraq's major arms

The authorities' attitude toward the march contrasted sharply with

# **Tentatively** "Halabja is the Hiroshima of policy on protests by Jews seeking

DAMASCUS — Yasser Arafat, chairman of the Palestine Libera-The Kurds were allowed to depart peacefully, their posters tucked under their arms.

demonstrations since Crimean Ta-President Hafez al-Assad in five

## U.S. Resumes Mr. Arafat said Tuesday that he **Escorting of**

KUWAIT -- The U.S. Navv resumed escorts Tuesday of reflagged Kuwaiti tankers in the Gulf after a one-week delay following clashes between U.S. and Iranian forces,

regional shipping sources said. They said a convoy including at least one gas carrier entered the Gulf early Tuesday bound for Ku-wait, which placed 11 of its tankers under the U.S. flag last year to obtain protection from the U.S. Navy. U.S. and Iranian warships

fought a naval and air battle April 18 after American forces demolished two Iranian oil platforms in the southern Gulf.

Washington said the action against the platforms was in response to Iranian mining of Gulf an meetings were required to resea-lanes.

The sources said the U.S. Navy wanted to be sure the routes were the two men. clear of mines. Thirteen have been sweepers since the U.S. frigate both sides apparently had their rea-political operative. Samuel B. Roberts hit one April 14 sons for wanting to suggest proabout 70 miles (115 kilometers) east of Bahrain.

linked to a review in Washington of and Syrian-backed Palestinian dis-"rules of engagement" for U.S. sidents driving Mr. Arafat's loyalforces in the Gulf.

Washington is considering extending U.S. protection — now It appeared that both men want-limited to U.S. flag vessels — to ed to begin to heal their differences any ship under attack in the water- now that the Palestinian uprising

**ESCÓRTS & GUIDES** 

INTERNATIONAL

Fifty merchant ships have been Arab-Israeli dispute. hit so far this year by either Iran or But such is both leaders' pride Iraq, who have been at war since that a gradual rapprochement 1980. Iraq seeks to choke off Iraniwould appear more realistic and an oil exports while Iran strikes lasting than a forced, quick reconback at shipping linked to Iraq's ciliation that might crack under Gulf Arab allies.

# Red Square has become a site of

tion Organization, left Syria on besday with pledges of support for the uprising in Israeli-occupied territories after his first talks with

But Palestinian sources said the issue of the PLO's links with Egypt. which Mr. Assad opposes, was not resolved and had been put to a joint

Mr. Araiat said tuesday that at and Mr. Assad had agreed on supporting the escalation of the anti-Israeli protests in the West Bank and Gaza Strip. He said that the outcome of his

talks "will serve the interests of the Arab nation and the Palestinian cause and support the escalating of the blessed uprising in our occupied territories." Asked whether differences re-

mained between him and the Syri-

an leader, Mr. Arafat said: "There are no differences among the one ■ Some Issues Unresolved Jonathan C. Randal of The Wash-

ington Post reported from Damas-There were indications that the two leaders failed to resolve all dif-

ferences in their bitter feud. "We made a big step forward, but it's a long road," said a Palestinian source Monday night.

The source said more PLO-Syrisolve the complicated issues that for the past five years have divided

In the absence of detailed acgress without publicly ending a fend that culminated in Mr. Assad The delay also may have been expelling Mr. Arafat from Syria, ists out of northeastern and north-

has increased attention to the

# Syria, PLO Democrats Could Profit Move Closer In U.S. Trade Bill Fight

By Stuart Auerbach

Washington Post Service
WASHINGTON — Trying to
gain political capital from five years of record trade deficits, Democrats may have struck pay dirt in the threat by President Ronald Reagan to veto a landmark trade. bill over a plant-closing-notification provision that business op-

aide to a Democratic lawmaker. "But even if we don't get the bill," we've got the issue."

The bill contains a provision requiring companies with 100 or more employees to notify their workers 60 days before they close plants or institute major layoffs. Other parts of the legislation, many of them aimed at opening overseas markets such as Japan to U.S. products, are designed to crack down on foreign trade abuses, boost exports and expand assistance for industries and workers

The Senate majority leader, Robert C. Byrd of West Virginia, said of the position the administration has taken against the notifica-tion provision: "What they are saying is this: 'It is okay to give golden parachutes to the big guys, but it is not okay to give the little guy a warning that he is going to lose his job. Is that fair? Of course not."

Campaign aides to Vice President George Bush, the likely Republican presidential nominee, are concerned the Democrats will be able to gain a political advantage

from the issue. Republican consultants said President Reagan has put the party in a precarious position by placing it on the side of business and against workers. "The issue goes beyond economics to emotions, found by U.S. and French mine- counts of the meeting, analysts said Said Douglas Bailey, a Republican

> "The Democrats lucked out with the best of both worlds," said Kevin P. Phillips, a Republican politi-

While the administration has a number of objections to the trade bill, it has decided to abandon most of them, but it has not given in on the layoff notifications. The president calls the provision anti-competitive, and business sees it as the possible start of a number of laborsupported government restrictions

on corporate flexibility. The trade bill sailed through the House last week by a 3-1 ratio and is expected to win Senate approval curity forces in the north. One rebel Wednesday, although by a much

smaller majority.

Analysts said it was not possible to tell if there would be enough Senate votes to override a veto of the bill, although the Democratic floor manager, Senator Lloyd Bentsen of Texas, was optimistic. "It's very close, but we have a real shot," he said. "Things are looking up. We've just picked up some

Senator Max Baucus, Democrat of Montana, said oil- and farm-Democrats think they cannot of Montana, said oil- and fam-lose. "We want the bill," said an state Republicans were deserting the president because the trade bill contains benefits for agricultural. interests and would repeal the windfall-profits tax on oil. Because of the sensitive plant-

closing issue, administration offi-cials said they are being pressured, by Republican lawmakers to make the veto message as broad as possible, blaming several parts of the bill instead of just the politically popular notification section.

But that would complicate acministration efforts to get quick passage of another trade bill, without the plant-closing provision, if a

veto were to be upheld.

Business lobbyists, who support the trade bill without the plantclosing provision, are advising the White House to issue a narrow veto message aimed at the notification provision. That, they argue, would make it easier to get approval of another bill that has only the plantclosing provision deleted.

189N:

Republican consultants, however, said that approach would be untenable in an election year.

Mr. Bailey said a veto on the plant-closing issue alone would be "quite harmful to Mr. Reagan" be ceived as a lack of caring, a lack of concern, a lack of compassion."

Mr. Phillips said the president got faked out" and put the Republicans in "a very precarious situation" by basing his threatened veto on the plant-closing nonfication, which is supported by 70 percent to 80 percent of the public, polls have shown. He said people see the nonfications as part of an economic security issue that has great political appeal.

## 2 Die in Kurdish Fighting

DIYARBAKIR, Turkey Kurdish rebels entered a village in southeast Turkey on Tuesday and killed a visitor staying with the vis-lage headman, local officials said Earlier, guerrillas clashed with sewas killed and three soldiers were wounded

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# INTERNATIONAL CLASSIFIED

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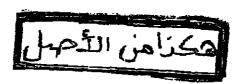
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# ARTS/LEISURE

# Wagner and Weber In Paris Season of German Romantics

By David Stevens International Herald Tribune

PARIS - Two Paris theaters that have been working their way toward opposite ends of the German Romantic opera street in the last few weeks finally reached their goals, with "Götterdämmercompleting the Wagner Ring" cycle at the Theatre des hamps-Elysées and Weber's Abu Hassan" marking the beginnings of an epoch at the Châtelet.

Daniel Mesguich's concept of a theatrical analogy to Wagner's alle-gorical music drama of the beginas the prologue to "Götterdämmer-ung." in which the thread of destiny woven by the three Norms was represented by the intertwining of theater curtains. But the fatal unraveling of the thread seemed to signal the unraveling of whatever

was holding this staging together. Mesguich was running head on into the hurdle that confronts any attempt to hold the "Ring" together with a central idea: that what Hassan, "a one-act Singspiel barre begins in "Das Rheingold" as a on one of the tales from "The philosophical and allegorical music drama ends in "Gotterdammer-ally one of Antoine Galland's additional drama and one Nights" (actually one of Antoine Galland's additional drama and one Nights" (actually one of Antoine Galland's additional drama and one Nights") opera, with its rousing choruses, drugged drinks, oaths of blood Munich in 1811, this deftly invenbrotherhood and vengeance, ex- tive piece stands at a musical crosstended death scene for tenor and roads, looking back in elements of the like. Ideas that may work well, its music and story to Mozart's "Seor at least provoke thought, as long ragito" - and at its best not unas Wagner sticks to his original plan, have no currency here.

The mixture of modern dress and chorus being unveiled as an ensemmanticism, ble lined up and ready for a concert. Alberich reappears for a re- attempts by Abu Hassan and his markably unghostly scene with Hagen, then incongruously hangs first by tempting Omar, their prin-around to see how the show comes cipal creditor, with Fatime's out. With the immolation, Mes-charms, then by faking their deaths guich takes one more stab at his for financial reward. They are own metaphor — as the waters of caught, but forgiven by the caliph the Rhine supposedly engulf the Harun al-Rashid, and all ends happroceedings and reclaim the ring, pily for everyone but Omar.

the stagehands are already moving

Dominique Bluzet's production the stagehands are already moving
Dominique Bluzet's production
the furniture out. No sooner has
and Guy-Claude François's set —a Wagnerian theater ousted Italian multilevel tower and the domes of a opera than the sheriff serves the golden city floating in the back-

same eviction notice on the evictor. In real operatic life, both are very and a generally strong cast kept cipal couple, made a charming and matters on a consistently high amusing pair of deadbeats.

plane, ending with the radiantly sung final scene by Anne Evans, whose Brumhilde has been lyrical

and sensitive throughout.
The veteran William Cochran brought the requisite stamina to Sieglified's exertions, and others undertaking new duties in "Götterdämmerung" included Nicolas Christon (Gunther), Katerina Ikonomou (Gutrune and Third Norn), Linda Finnie (Waltraute and Second Norn) and Gabor Andrasy (Hagen).
The audience for this co-produc-

tion with the Nice Opera — the ning and end of the world got as far first complete production of the as the prologue to "Götterdämmer-"Ring" in Paris in more than three decades — reserved its warm ap-proval for the musicians and some lusty and long-lasting disapproval for the staging, manifested when Mesguich joined in the curtain calls. There are few more unforgiving types in the world than the French Wagnerian purist.

Ten years before "Der Frei-schütz," Weber produced his "Abu worthy of the comparison - while at the same time displaying the claim that he had discovered a orchestral sound and syntax that traditional accessories makes a fi-would see him through the later nal reappearance with Hagen's operas that are considered the besummoning of the vassals, the ginnings of German operatic ro-

The thin story has to do with the wife, Fatime, to pay off their debts,

ground - hit the right balance between fairy tale and reality. Jérôme much alive. The music is the rea- Kaltenbach's conducting had a son, of course, and under Berislav sprightly vigor, and Peter Jeffes Klobucar the Nice Philharmonic and Catherine Dubosc, as the prin-



Holding the trench together in Sherriff's "Journey's End," Jason Connery and Nicky Heuson.

# The Bard: Ay, There's a Rub

By Howell Raines

New York Times Service ONDON - After days of dispute over a British professor's poem of 14 verses written by William Shakespeare in 1606, scholarly opinion has quickly massed behind the consensus that the poem is neither new nor by the Bard.

Even so, Macmillan Publishing went ahead on Monday with a plan to publicize Peter Levi's book, "A Private Commission: New Verses agree that Marston, a colleague of by Shakespeare." by holding a Shakespeare's, could be trusted to by Shakespeare," by holding a news conference to mark what it called "the literary event of the

Levi, the Professor of Poetry at Oxford, seemed surprisingly chip-per after a weekend of pummeling by fellow academics and debunking newspaper articles.

But during his news conference Library, which, I'm sur at the Barbican Center, Levi acperts of some integrity." knowledged that he had not been aware until Sunday that the poem was published in 1835 in "New Facts Regarding the Life of Shakespeare," by John Payne Collier.

Levi admitted that he had not as the duty of the scholar, not the examined the original manuscript library. "It does seem odd that he of the poem, which is in the Hun-would publish the results of his are gathered together as a group of tington Library in San Marino, research before he has done his California, and had been working research, Woodward added. from a photocopy.

cause Levi's key piece of evidence is a handwriting expert's opinion that the initials at the end of the poem — variously read as "WSh" or "WSh" or "WSr" — were inscribed by John Marston. Most scholars identify Shakespeare's work.

This was an important point, be-

But was the signature the work of Marston or Collier, who wanted to give the impression that he had discovered unknown verses but has a reputation as a forger? "As for the signature." Levi said, "I have only the word of the Huntington Library, which, I'm sure, has ex-

The chief librarian at the Huntington Daniel Woodward, said the library never gave Levi an assurance about the signature and. indeed, regarded such verifications

esearch, Woodward added. though it was Sherriff who lirst some of the energy and confidence ground who marries the younger

Levi on Monday defended his fixed them all on stage: the coura
of the original seen in London a son of an extremely conventional failure to go to California as a mat- geous officer drowning his neuroter of economics. "I can't afford to ses in drink, the reformed coward,

# World War I Archetypes, Doing the Decent Thing

By Sheridan Morley

me, "was that some of one's friends managed to return from it. None of War L" The classic drama of that first war is R.C. Sherriff's "Journey's End," written just a decade after the Armistice, and the play that made Olivier's name as a young actor, though its real and lasting claim to fame is its perma-

nent revivability. A new production from Southampton at the Whitehall has Jason Connery, son of Sean, as the harddrinking, wrecked schoolboy Stanhope and Nicky Henson moving into an avuncular middle age as the schoolmaster who holds the trench together with memories of "Alice in Wonderland" and a lost world away from battle.
"Journey's End" is the clenched,

tight-lipped, upper-class English answer to "All Quiet on the Western Front." It neither raises nor resolves any political or military questions about the policies of high command, but instead takes the war to end all wars as an absolute, East, and accurately billed as "a to be fought simply because it is

In a trench before St. Quentin during a German offensive early in lan 1918, a cross-section of the officers the labor movement seen from the comedy based on the old Oscar and gentlemen of the British Army more or less recognizable types, jump on a plane to California," he the hero-worshiping lad straight cally minded house painters, some-the prosaid. "I'm a professor of poetry." from school, the jovial cockney thing of the transition from Vic-family.

the late Diana Cooper once told "documentary of a then unchroni-influential in the winning of the cled war, and in its minute observa- 1945 election for socialism. tion of men under the stress of a them ever came back from World dugout it remains a small masterpiece. The lunacy of the war, the anger and laughter at the ways of idiocy of its generals and the failure

## THE LONDON STAGE

of many of its aims was never for a moment allowed to impinge on the nobility that Sherriff had found around him in the trenches. Good chaps did the decent thing in those days, even if the decent thing happened to be a bloody and unnecessary death. Justin Greene's production has a

brisk kind of adequacy, and though Connery is rather less than mesmeric in the central role there is some very strong support around him, not least from Alan Barker as the coward Hibbert, Timothy Kightley as the food-obsessed Trotter and Andrew Castell as the idealist Raleigh.

At the Theatre Royal, Stratford show with songs, passion and ever went more directly to the jugulaughter," Stephen Lowe's adapta-tion of the "Ragged-Trousered Phi-but fundamentally hypocritical so-ciety of the 1920s, although this is a

vantage point of 1900. from the Liverpool Playhouse lacks divorcée with a scandal in her backdecade or so ago, it manages to English household and then comes convey, through a group of theatri- back with him to wreak havoc on cally minded house painters, some- the proprieties of his hidebound

cook and the pipe-smoking teacher torian melodrama to social-who were all to become the arche-conscience drama while also LONDON — "The only good types of a hundred war movies. explaining why it was that Robert thing about World War II," "Journey's End" was the first Tressell's original novel proved so

As in "Oh, What a Lovely War!" there is an odd music-hall mix of an impossible world. As the script veers from singalong to Shavian debate it manages to encompass something of the fascination with

Storey. There may be a certain lack of focus in Stephen Daldry's production, but the energy of his young company restores to the Stratford East some of its old Joan Littlewood vigor and random the-

The fascination of Noël Cow-

work in progress that was later to

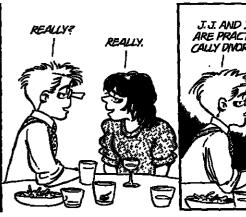
be evident in the plays of David

ard's "Easy Virtue," which transferred to the Garrick after a soldout season on the fringe where it was making its first London appearance in more than half a century, is the way it time-bombs the middle classes from within the barricades of one of their own country houses. No writer of his generation Wilde model of the woman who Though this new production infests French watering places," a

## DOONESBURY

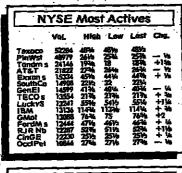


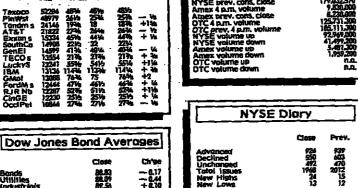




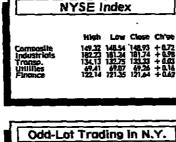


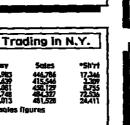
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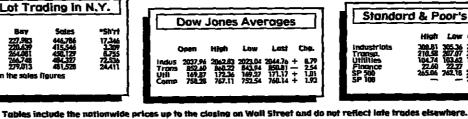


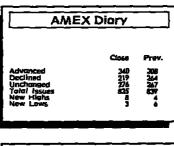
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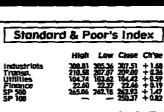


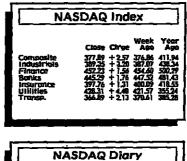




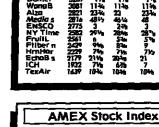








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# NYSE Rises in Moderate Trading

NEW YORK — The New York Stock Exchange on Thesday survived a midafternoon bont of program-related selling and rebounded as prices pushed higher for the third straight session. Trading was moderate.

The Dow Jones industrial average, which rose 20.88 Monday, rose 8.79 to close at 2,044.76. The index showed a gain of more than 16 points at 2 P.M., then tumbled to show a loss of about 7 points before recovering.

Joseph Barthel, director of technical strategy at Butcher & Singer Inc., said the Dow's early strength reflected an "oversold condition" that developed after February's disappointing figures on the U.S. merchandise trade deficit.

Mr. Barthel said many investors remained sidelined and the upward trend of the past few days could be attributed to the impact of future-related buying.

"The market is now in the hands of nothing more than people who just trade the swings," he said. "The investment money is out of the

related sell programs that triggered the sharp reversal at midafternoon was exaggerated because "so few players are around to mitigate their effects."

But, he said, "The sharp fall certainly reinforces the perception that the market is not the place for individual investors. Even the institutions are hesitant to step up to the bat for fear of getting clobbered by the programs."

Broader market indexes also gained, The New York Stock Exchange composite index

Texaco was 48%. The comp ings of \$1 a shi year ago.

Finnacle Wes off to 25%.

Tandem Composite index

AT&T was of 1144.

Among the boundaries of the composite index

Advances led declines by about a 5-3 ratio, as volume slipped to 152.3 million shares from 156.95 million traded on Monday.

"The market is trying to make another recovery attempt," said William Tiritilli, vice president of research at Rodman & Renshaw Inc. in Chicago. "If we can get a close over 2,050, the market could make another stab at 2,100."

Mr. Tiritilli said the impact of the futures.

more than people who just trade the swings," he said. "The investment money is out of the market."

In economic news Tuesday, the Commerce Department said the gross national product rose at a 2.3 percent annual rate in the first quarter. The rate was in line with expectations and followed a 4.8 percent rise in the fourth quarter of 1987.

Analysts said the GNP report produced little Analysts said the GNP report produced little

market reaction. Texaco was the most active issue, up % to

48%. The company reported first-quarter earnings of \$1 a share, up from 49 cents a share a year ago. Pinnacle West Capital ex-dividend followed,

Tandem Computers was third, up 1% to 18%, AT&T was off ½ to 26%. IBM gained % to

Among the blue chips, General Electric was off 4 to 40%. American Express was up 4 to 24%, Procter & Gamble was up 4 to 78% and Merck was up 1% to 158%.						
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Recording Sales in U.S. Increased 14% in 1987

Los Angeles Times Service

LOS ANGELES — The number of records, tapes and compact discs sold in the United States jumped by more than 14 percent in 1987 and the dollar volume of sales rose by nearly 20 percent, according to figures released by the Recording Industry Association of America. Sales of compact discs soared by 93 percent over 1986. Cassette sales were up 19 percent and LP sales declined another 15 percent.

The upswing in total sales — to 706.8 million units in 1987 from 618.3 million units in 1986 — reversed a trend that saw unit sales decline in 1985 and 1986, even as the dollar volume increased due to the higher price of compact discs, compared with records and tapes.

The 1987 sales performance is the industry's best since its all-time peak of 1978, when 762.1

best sance its all-time peak of 1978, when 762.1 units were shipped. And last year's dollar volume was the industry's highest ever — \$5.57 billion, compared with \$4.65 billion in 1986. However, the association's dollar volume historically has been a bloated figure, since it is based on the suggested retail price of units sold. In reality, most records, tapes and discs are sold at considerably less than the suggested retail price.

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**WORLD MARKETS** 

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IN THE IHT EVERY MONDAY.
A WEEKLY REVIEW OF WORLD
STOCK MARKETS. ESSENTIAL
READING FOR INVESTORS AND
PROFESSIONALS — WORLDWIDE

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WEDNESDAY, APRIL 27, 1988

MADISON AVENUE

# **Company Offers Formula** For Perfect Cup of Coffee

By PHILIP H. DOUGHERTY

New York Times Service

EW YORK — Melitta Region North America, based in Cherry Hill, New Jersey, is the U.S. marketer of West German-made drip coffee makers, plus the filters, plus the coffee itself. The company considers this

rare, and perhaps unique, combination.

And having those three products all coming out of a single company emboldens H. Helmut Radtke, the president and chief executive, to proclaim, "If you have one of our ingredients, you have a better cup of coffee. If you have all three, you have a

perfect cup."
The Melitta brand is made by Melitta-Werke Bentz & Sohn of Minden, West Germany. The umbrella theme for the television advertising cam-paign is "Coffee Perfection." The campaign, put together by Dugan, Valva Associates of

hands him a packet of Fairfield, New Jersey, with creative work by Azorin & Davis of New York, consists of three 30-second, somewhat tongue-in-cheek commercials. One spot shows an automobile stopping at a European border checkpoint where the guard asks

Your papers,

please,' the guard

says. The driver

the driver who he is. "A coffee connoisseur," the man responds. "Your papers, please," the guard says. The driver hands him a packet of Melitta Filters. Another spot shows a man using an electric shaver in front of his bathroom mirror as the voice-over asks if he would like his morning coffee made by a system from a company that also manufactures electric razors and hair dryers and electric toothbrushes, or by one like Melitta, which makes only coffee makers. You can guess which he likes.

About 20,000 American executives will receive Global Business magazine in the mail this week, while 30,000 copies will be distributed in 10 other countries.

The free copy will be coming from Robert Maxwell, the British publisher with global goals. Global Business is being produced by Maxwell Communications' Headway Publications. William Davis, who for 10 years was an editor at Punch, is chairman.

BRITAIN'S Saatchi & Saatchi has acquired another American research company: National Research Group of Los Angeles, which surveys film marketing. The initial payment was \$2.3 million, with a possible total payment of \$10.3 million by 1990 depending on profits.

National Research, which Saatchi considers an entree into

show business, does pre-production studies of consumer attitudes and group interviews during production to discover the ending that would attract the most moviegoers. It also produces a survey of consumer attitudes toward motion pictures. 

Another Saatchi subsidiary, Backer Spielvogel Bates, has reached an agreement to acquire a minority position in Diamond Advertising of Seoul. Until recently, South Korea forbade foreign investors in local agencies, Carl Spielvogel, chairman of the U.S. agency, said. The ban has now been lifted.

Both Backer and Diamond are agencies for South Korea's

Hyundai cars.

Currently American agencies that want to do business in South Korea have affiliations with local agencies. They include Ogilvy & Mather, BBDO; Lintas: Worldwide; Grey Advertising; and J.

1111/11/11/11/11

MARKETS

Walter Thompson. For the first time in memory, Johnnie Walker Red will go through the fall and holiday season without advertising support. Instead, Schieffelin & Somerset, the U.S. importer, will add to the advertising spending behind its more expensive big brother. Ad Group See MADISON, Page 15

# **Currency Rates**

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## Acquires Control Of Piaget Group The Associated Press PARIS — Cartier SA, the presti-gious French maker of luxury goods, said Tuesday that it had acquired a controlling interest in the Swiss watchmakers Piaget SA and Baume & Mercier SA, a move that will give Cartier a command-ing share of the quality watch mar-

Reach

Cartier

**Extends** 

Terms of the transaction were not disclosed. Cartier's chairman, Alain Penrin,

said the new group aimed at sales of more than \$1 billion this year. Cartier's consolidated sales tose 36.8 percent last year to \$680 mil-lion from \$497 million in 1986, while the combined sales of Piaget and Baume & Mercier were up 15 percent to \$161.9 million.

Mr. Perrin said that the acquisition would give Cartier control of more than 40 percent of the \$2.2 billion international luxury watch market and that the combined company should pose a challenge to the famed Swiss watchmaker Rolex. Piaget Baume & Mercier Hold-

ing of Geneva will control 60 percent of both Piaget and Baume & Mercier, with the Piaget family re-taining the remaining interest in each company. PB&M will be 75 percent owned by Cartier and 25 percent by Luxco, a Luxembourgbased holding company that Cartier and its partners control.

Both Piaget and Baume & Mercier will retain their management "at least for the time being," Mr.

The move follows a wave of mergers and acquisitions in the international huxury goods business, with further consolidation likely in the watchmaking industry.

Mr. Perrin disclosed that Cartier

hoped, within the next year, to gain a controlling interest in Ebel SA. another Swiss watchmaker. He said that discussions also were under way with two other privately owned European luxury goods companies with a view to expanding Cartier's market share in other product lines. But he declined to

known for its jewelry, cigarette percent of its staff earlier this year. lighters, luxury leather goods and Brokerage firms have suffered.



The hectic trading floor of the Chicago Board Options Exchange, the world's largest options market.

# Options Markets: The Pits of Disarray But in Post-October Hard Times, Some See Opportunity

By Julia Flynn Siler

New York Times Service CHICAGO — The huge banner, hanging near the trading pits of the industry last year. But options Chicago Board Options Exchange commissions fell to 7.8 percent of and marking Tuesday's 15th anniversary of the opening of the world's most recent period for which fig-biggest options market, proclaimed: ures are available.

"The Best Is Yet to Come."

Perhaps most important, much

But with the industry still reeling in the aftermath of Black Monday. investors and professionals around the world might be wondering just when that might be.

the multibillion-dollar options in-dustry, and for the CBOE, the birthpiace of formal options trading in the United States. If some Wall Street investors and floor traders lost their shirts in October,

more than a few of their counterparts in options wound up stark lapse harshly criticized the indusnaked, stripped not only of their stake but owing a lot more besides. And while the stock market has partly recovered by some measures, the CBOE and other major players

in options are hurting almost as badly as when the troubles began. CBOE trading volume is still off a huge 51 percent from pre-collapse levels. The last sale of an exchange seat brought \$265,000, 43 percent below the 1987 high. Last week the exchange announced a voluntary In addition to watches, Cartier is severance program; it had laid off 10

Brokerage firms have suffered, too. Commissions on options sions generated by the securities

of the confidence that the options industry had painstakingly built up over the past 15 years has been lost. Small investors, the bread-and-butter of the industry, are staying It has been a bad six months for away. Many are lining up instead in court or before arbitrators, accusing brokers of never fully explaining the dangers of these sophisti-

cated financial instruments. Meanwhile, regulatory agencies have become increasingly watchful after studies of the October coltry's trading practices at the height of the turmoil

In short, what the options industry is facing these days is nothing less than a crisis of confidence. "A lot of people lost money or

conviction in the options market," said S. Waite Rawis 3d, a vice chairman at Continental Illinois Corp., parent of First Options of Chicago Inc., the largest U.S. options clearing firm. First Options itself took a \$90 million write-off for customer trading losses on Oct. 19 and 20.

"Options are a dirty word right now," said John R. Power, a market maker for the Standard & Poor's

trades represented 10 percent of the \$12.6 billion in total commis-Yet amid all the bad news, some market experts see opportunity, too. Institutional investors were hurt badly in October when portfolio insurance strategies using the futures markets failed to protect stock holdings. But many may eventually turn to options as a safer

hedge, some experts say.
Such interest would likely be felt first at the CBOE. Founded in 1973, it accounts for nearly 60 percent of options trading in the United States. It trades options on 178 individual stocks as well as on stock market indexes, interest rates

and foreign currencies.

Market makers, who are permitted to trade for their own accounts in return for maintaining an orderly market, and floor brokers, who execute retail orders, crowd into the trading pits here. Clearing firms provide the market makers with credit to linance their positions.

Perhaps 75 percent of options customers are small investors. lured by the multipurpose nature of the instrument. Options are contracts that give their owners the right, but not the obligation, to buy or sell stocks or other investments at a set price within a given time. Conservative investors are drawn by the hedging possibilities of a contract, speculators by its substantial leverage. For a fraction of the price

See OPTIONS, Page 17

# Nestlé Offers £2.1 Billion For Rowntree

By Warren Getler

LONDON - Nestlé SA, the Swiss food giant, launched an un-solicited £2.1 billion (\$3.93 billion) cash bid Tuesday for the British confectioner Rowniree PLC, rousing a smaller Swiss multinational food group, Jacobs Suchard AG, to consider a counteroffer.

The bid is the largest by any foreign company for a British-based concern, exceeding the previous record of £1.8 billion offered by the Australian conglomerate, Elders IXL, in its unsuccessful bid for Allied-Lyons PLC in 1986. Several analysts cautioned that

British regulatory officials might consider referring Nestle's bid to the government's Monopolies and

Mergers Commission.

Nestle, which said it held 4.6 percent of Rowntree, offered 890 sence a share, which was rejected by the British group's board.

Suchard already owns a 14.9 percent stake in Rowntree, purchased in a market sweep on April 13. Suchard, which paid 630 pence a share, or £160 million, for its stake, at the time said it intended to raise its stake to 25 percent but would not make a bid for Rowntree for at least 12 months unless a third party

moved on the British group.

Nestle's move changed all that, said Klaus Jacobs, chairman of the Zurich-based group that produces coffee and confectionery goods.

are free to act," he told Reuters. "We will show the London mar-

by scooping up Rowntree shares, cessful bid for control of Societé boosting the price far past Nestle's Générale de Belgique SA. offer. Shares in the company. Nestlé recently agreed to p offer. Shares in the company, Nestle recently agreed to pur-which is based in York, northern chase a majority stake in Buitoni England, soared to a high of 934 pence, up sharply from Monday's trillion lire (\$1.3 billion). close of 752 pence on the London Stock Exchange. They later closed at 928 pence, up 23 percent.

Rowntree's share price, amid ruFoods Corp.

mors of foreign interest, has nearly doubled since the eve of Suchard's market raid.

Julian Lakin, foods analyst with Citicorp Scrimgeour Vickers, the London brokers. "I would expect Rowntree's management, if they feel have to accept an offer, will press for a higher price."

He added that "in terms of depth of pocket, Nestle is a mammoth operation and could clearly outbid most other predators."

Nestlé posted profit of 1.83 billion Swiss francs (\$1.32 billion) in 1987 on sales of 35.2 billion Swiss francs. A bid by the company which acquired the U.S. food group Carnation Co. in 1984 for \$3 bil lion, had been mentioned in pres

speculation for some time. Suchard, which makes Toblerone chocolate bars and has also been expanding recently, reported a record profit of 265 million Swiss francs on sales of 6.1 billion francs for last year.

The moves on Rowntree by Nestlé and Suchard reflect the importance these big multinationals atmarket, which boasts the world's third highest per capita chocolate consumption. At 7.9 kilograms (17.4 pounds) a year, it ranks only behind Switzerland itself with 10.9 kilograms and Norway with 8.1 kilograms.

Rowntree, well-known for Kit Kat bars and Smarties chocolates, reported 1987 pretax profit of £112.1 million on sales of £1.4 billion, and a net of £88 million.

Our hands are united now. We jump to £125 million to £130 million this year.

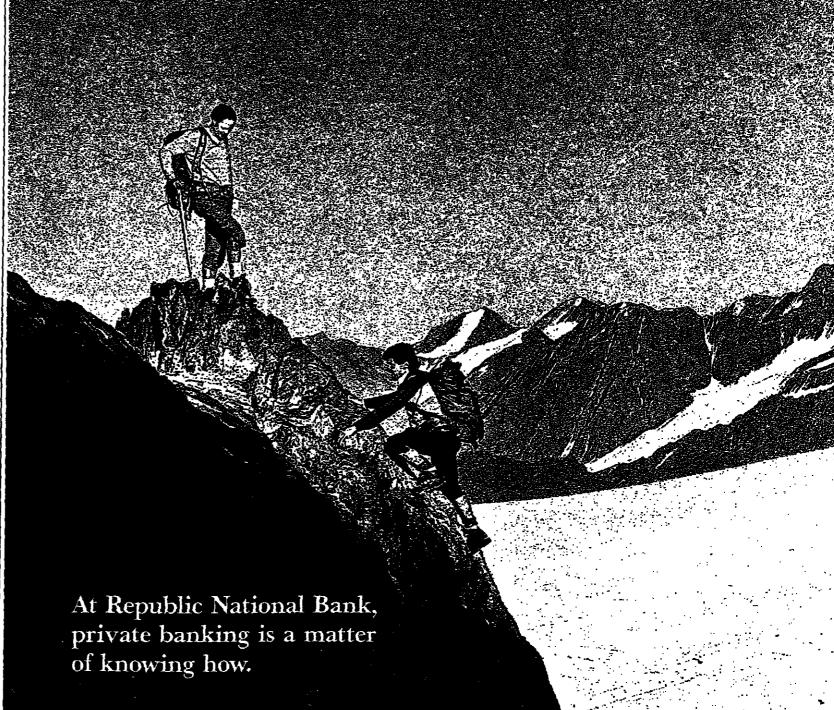
The Nestle bid also reflects an ket shortly how serious we are about Rowntree, he said. "A Swiss does not give up so easily."

Investors and market speculators prepared for a bidding battle care Carlo de Benedetti's unsuch the serious and the serious and the serious and the serious and extension of a trend in Europe toward unsolicited, often hostile takeover bids, highlighted most dramatically by the Italian financial with the serious and extension of a trend in Europe toward unsolicited, often hostile takeover bids, highlighted most dramatically by the Italian financial with the serious and extension of a trend in Europe toward unsolicited, often hostile takeover bids, highlighted most dramatically by the Italian financial with the serious and extension of a trend in Europe toward unsolicited, often hostile takeover bids, highlighted most dramatically by the Italian financial with the serious and the serious and

> SpA from Mr. de Benedetti for 1.6 Analysis also suggested that a bid for Rowntree could emerge from a U.S. group, such as Hershey

"Rowntree is a collector's item and so far there are only two collec-

tors, but a third may appear," said "We wouldn't expect Rowntree David Lang, food analyst at Hento fall over at the first price," said derson Crostwaite in London.



The technical complexities of protecting assets while reaching investment targets demand the talents of a trained and committed expert. At Republic National Bank, account officers and investment specialists dedicate a lifetime of experience and acquired skills to protecting

customers' assets.

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# **Expands** In France

LONDON - The rapidly expanding British advertising agency WCRS Group PLC said Tuesday that it had conditionally agreed to acquire 50 percent of the French media buying group SGGMD for an initial payment of 688.7 million French francs (\$121 million).

The acquisition, which will be WCRS Group's largest to date, is the latest consolidation among European media and advertising comanies with a view to 1992, when Europe's internal trade barriers are due to be dismantled.

With this move, the British group is also continuing its expansion into France. In September it announced the acquisition of a 49 percent stake in Group Belier, France's largest advertising agency, from the parent, Eurocom SA. It also has acquired substantial U.S. holdings

Gilbert Gross, chairman of the French company, said, By 1992, the single European market date, it will all have happened as far as the media is concerned. The great changes and restructuring are hap-pening now because of deregulation and new technology."

This agency marriage, he added, means the WCRS Group is able to respond to all the opportunities thrown up by the radical changes in

Among its activities, the French company purchases about 20 per-cent of all television, cinema and magazine advertising in France. It also buys substantial amounts of press and outside advertising space, the British company said. WCRS said its 50 percent stake

in the French agency would be placed in a new holding company, Carat SA, with the other half owned by Societé Financière Euroenne de Communication, a holdng company that will be formed by SGGMD's current owners. It said this structure would give

the French group access to WCRS's varied capabilities, while giving management independent control of day-to-day business. The payment is initial, because

as in many purchases of advertising companies, further payments will be linked to results. The British company said that the initial payment of 688.7 million

francs was calculated on the basis of profit and estimated profit from 1986 to 1989. The French agency had 1987 pretax profit of 462 mil lion francs on sales of 6.96 billion

Depending on the profit out-See WCRS, Page 15

	Marci	n 31,	Liabilities and	Marc	h 31,
Assets	1988	1987	Stockholder's Equity	1988	1987
Cash and due			Non-interest bearing deposits:		
from banks	\$ 310,473	\$ 215.571	In domestic offices	\$ 580,767	\$ 580.34
Interest bearing deposits	• • • • •	••	in foreign offices	137,741	104.36
with banks	8,632,233	6,933,134	Interest bearing deposits:	}	
Precious metals	62.547	153.695	In domestic offices	4,301,124	3.636.65
Investment securities	3.204.042	3.248.040	In foreign offices	8,798,912	7,583,29
Trading account assets	248.475	122,012		/ <del></del> /	
mading boods in books	( 270,775 }	124015	Total deposits	13,818,544	11,904,65
Federal funds sold	ł ł		Short-term borrowings	587,955	1,060,12
and securities	l	•	Acceptances outstanding	1,663,729	2,023,417
purchased under	<b>i</b>		Accrued interest payable	172,898	164,09
resale acreements	587.631	99.154	Other liabilities	431,746	417,20
resette afficeutionits	307,001	89, 104	Long-term debt	1,102,917	550,570
Loans, net of unearned			Stockholder's Equity:	1 ' '	•
income	3.895.422	4.145.012	Cumulative preferred stock.	Į Į	
Allowance for possible	0,000,422	7,170,012	\$100 par value: 1,000,000	1 1	
loan losses	(201,825)	(107,914)	shares outstanding	100,000	_
			Common stock, \$100 par	1 (00,000)	
Loans (net)	3,693,597	4,037,098	value: 4,800,000 shares	í ·	
ŀ	1		authorized: 3.550.000	}	
0 - 10 - 10 - 10			shares outstanding	355.000	355.000
Customers' liability on				845,000	845.000
acceptances	1,657,921	2,017,213	Surplus Retained earnings	310,585	392,071
Premises and equipment	350,171	286,593	-		
Accrued interest receivable	239,133	209,630	Total stockholder's equity	1,610,585	1,592,071
Other assets	402,151	390,000	Total liabilities and	1 1	
Total assets	\$19,388,374	\$17,712,140	stockholder's equity	\$19,388,374	\$17,712,140
			Letters of credit outstanding	\$ 965,224	S 964,521
Th	e portion of the inv	estment in precious	metals not hedged by forward sale	<u> </u>	0 00,,02
	\$4.8 million	n and \$14.0 million i	n 1988 and 1987, respectively.		
REPUBLIC NEW YORK (	ORPORATION				
Summary of Results					inths Ended
In Thousands Except Per Sh	are Data)			<u> </u>	ch 31,
				1988	1987
ncome before extraordinary i	ion			\$ 37.583	\$ 48.812
Net income	1911			\$ 37,583	\$ 32 943
Cash dividends declared on d	common stock			\$ 8,956	\$ 8,542
Per common share:					
Income before extraordinar	v item			\$ 1.10	\$ 1,57
Net income	,			\$ 1.10	\$ 1.03
Cash dividends declared				\$ .30	\$ .29
Average common shares out	danding			29,857	29,185
					-

**U.S. Futures** EUROPOLLARS (IMAM)
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## 166. WHEAT (CBT)

1000 by minimum-dollars per buying
129 24 May 1195 125
1210 121 May 1195 125
121 122 Sep 1251 129
131 125 May 1265 126
127 May 1279 148
128 May 1279 148
129 May 1279 148
129 Prev. Day Open int. 41,756 off 1259 BRTISH POUND (1MM)

1.9045 1.5729 Jun 1.4770

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1.9020 1.4992 See 1.4700

1.9020 1.4992 Dec 1.4590

Est. Soles 7.604 Prev. Soles 9, 9

Prev. Dav Open Int. 49,712 off 1.7

CANADIAN DOLLAR (1MM)

Sper dir-1 point equals 90,901

1.925 7.729 Sep 1.925

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10 metric fors-5 ser i
2160 1514 J
2200 1534 J
2201 1537 E
2001 1545 A
2003 1452 A
2003 1573 1606 1628 1657 1698 1723 1723 1773 1563 1595 1615 1653 1697 Prev. Day Open Int. 3.405 87-34

ORANGE JUICE (NYCE)

1500 ba-cents per lb.
172.70 119.40 May 169.20 169.50 168.80 1772.75

177.70 125.59 Sep 161.45 162.55 161.55 1772.75 122.00 May 157.50 158.00 157.20 169.00 157.20 169.00 157.20 169.00 157.20 169.00 157.20 169.00 157.50 158.00 157.50 158.35 169.00 May 157.50 158.30 159.50 May 157.50 158.35 169.00 May 157.50 158.35 16 bushei 6.79 6.91 6.93 7.93 7.174 7.174 7.274 37.814 2.586 656 677½ +.18½ 634 686 +.16¾ 672% 697½ +.18¾ 671½ 7.92 +.17 691½ 7.92 +.17 6.98 7.10 +.16¾ 6.98 7.17½ +.16½ 6.98 7.27½ +.16½ 194.60 197.50 1 194.30 197.70 1 195.00 197.30 1 195.00 200.00 1 197.00 200.00 1 197.00 204.00 204.00 204.00 204.50 204.00 204.50 -1.80 -1.60 -1.55 -1.50 -1.00 -35 1,000 II 21,70 21,90 21,77 21,65 21,50 21,50 21,50 21,50 21,50 LUMBER (CAME)
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19790 id ALUMANNUM (COMEX)
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110,000 77,000 Sep
90,000 72,750 Dec 80,500
84,000 84,000 Apr
142,000 Apr
142,000 Apr
144,000 Apr
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HEATING OIL (NYME)
2800 gal - canta per pol
2530 425 New
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2540 97.75 Jun 636.3 645.9 647.2 655.4 648.3 648.3 712.1 717.6 712.3 80.30 77.95 77.45 76.80 76.25 76.70 76.95 481 49.17 42.02 42.03 42 48.45 49.25 47.40 43.30 44.40 44.60 42.05 48.85 49.37 47.65 43.37 44.65 44.65 44.65 PALL ADIUM (NYME)
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67.40 51.00 May 51.85 52.05
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61.50 52.10 Feb 60.70 60.70
61.20 52.10 Feb 60.70 60.70
61.20 52.10 May 50.00 50.00
Est Saiss 40.28 Pray. Sales 5.583
Pray. Day Open Int. 17,310 up 126 SP COMP. INDEX (CME)
points and cents:

146.90 190.09 Jun 263.75 264.10 262.60 264.85
141.60 191.00 5cp 265.30 266.10 264.40 264.60
177.50 279.40 Arc 267.50 267.50 264.30 266.20
177.50 279.40 Arc 267.50 267.50 267.50 278.20
Est. Sales 44.37 Prev. Sales 37.73
Prev. Dov Open Int. 17.905 off 3,069

VALUE LINE (KCBT)
points and cents
265.00 July 100.00 264.50 264.50 276.30
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241.25 270.50 5cp 276.50 276. **Currency Options** 0.14 0.75 5.75 US T. BILLS (IMM)
\$1 million-pts of 100;
\$4.45 97.28 J
\$4.21 91.15 \$
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\$73.43 97.26 A 93.97 93.48 93.36 93.17 92.99 92.93 92.44 92.39 92.16 92.96 91.89 91.57 91.36 91.14 92.97 

Moody's ; base 100 : Dec. 31, 1931. p - preliminary; f - final Reuters : base 180 : Sep. 18, 1931. Dow Jones : base 100 : Dec. 31, 1974. Canada Expected to Admit Japan's 4 Top Brokerages

Commodity Indexes

27

13,000 bd. h.

May 190,00 191,50 189,50 191,50
Jul 190,00 194,50 187,50 185,50
Sep 187,50 189,50 187,50 185,50
Nov 181,50 189,50 181,50 184,50
Jun 181,20 182,20 180,50 181,50
May 179,00 179,50 179,50 175,50
May 176,70 176,70 176,70 176,70
Prev, Sales 941

OTTAWA — The federal government is expected to approve applications this week by three of Japan's four largest securities firms to establish operations in Canada.

After months of delay, the Department of Finance is expected to allow Daiwa Securities Co., Nomura Securities Co. and Nikko Securities Co. to operate brokerage houses in Canada. The fourth large Japanese brokerage is Yamaiarities Čo.

SUITAL AF.	Prev. Day Open Int. 15,770 up	23   Chi Secu
Paris Commodities	London Metals	Dividends
Lance of the state	April 26	April 26
April 26	Close Previous Bid Ask Bid Ask	Company Per Ami Pay Res
High Low Bid Ask Chige SUGAR Franch froncs per metric ton	Sterling per metric ton Soot 1225.00 1230.00 1247.00 1250.00	Knope & Voot 16 41 52
Aug 1,375 1,350 1,346 1,343 ± 4	Forward 1118 1120 1122 1133 COPPER CATHODES (High Grade)	Knope & Vost ci-807 6-3 5-2
1 Dec 1347 1347 1345 1343 men	Sterling per metric ton \$2500 1145.00 1145.00	
( AUS 1 10.1. 10.1. 10.25 1.405 +15	Forward 1070.00 1071.00 1060.00 1067.00   COPPER CATHODES (Standard)	Armstrone Wrid Ind Q 25 6-1 5-6 Boeing Co Consol Frentwys Q 24 15 5-21 5-4 Intrin Poper Q 32 15 6-15 5-28
Est. vol: 1,074 lots of 50 tons, Prev. octual soles: 548	Spot 7000.00 1090.00 1095.00 1105.00	).Contai Cot p
COCOA	Forward 1035.00 1040.00 1050.00 1050.00	Ryon, Beck & Co Q 36 5-19 5-16 Springs Induits Q 25 6-24 6-16
French francs per 198 to	Sterling per sagiric fon Spot 346.00 348.00 343.00 345.00 Forword 337.00 332.00 328.80 330.00	Sonford Corp Q .04 5-31 5-16
Jul N.T. N.T. 995 — 410 Sep N.T. N.T. 1010 1025 417 Dec 1,025 1,020 1,025 1,030 +17	Forward 337.00 332.00 326.80 330.00 NICKEL	STOCK SPLIT
Mary N.T. N.T. — 1215 +29 Jul N.T. N.T. 995 — +10 Sep N.T. N.T. 1210 1225 +17 Dec 1225 1220 1225 1230 +17 Mary N.T. 1244 1244 1244 +14 Mary N.T. N.T. 1242 1267 +18 Jul N.T. N.T. 1276 1282 1267 +18	Deliars per centric ton Spot 20700.0020750.8020800.0021000.00 Forward 15250.0015400.0015350.0015450.00	Amer Consumer Products — 5-for-4 Consolidated Papers Inc — 2-for-1
Jul N.T. N.T. 1,078 1,082 +20 Est. vol: 68 lots of 5 tons. Prev. octual soles: 58	SILVER	Sanford Corp — 3-for-2 Symbol Technologies Inc — 2-for-1
Open Interest: 1,160	U.S. Cents per troy assoce 5pat 632,00 635,00 637,00 640,00 Forward 642,00 646,00 648,00 651,00	USUAL AAR Corp © 19 63 54
French francs per 186 kg May 1,100 1,100 1,895 1,120 Unch.	ZINC (High Grade)	AAR Corp ACTHE Electric ACTHE Electric ACTHE United Corp Altborne Freight Alited-Signal Inc Am Greetsa A&B Bodger Propr Alits Bodger Propr
Jul 1,140 1,140 — 1,160 Unch.	Sterling per metric toe   Spot	Acme United Corp 9 A4 6-10 5-16 Airborne Freight 9 15 5-20 5-4 Alited-Signed Inc 9 A5 6-10 5-27 Am Greetus A&B 9 16 5-27
Nov 1,190 1,190 1,192 1,198 Unch. Jun 1,210 1,210 1,200 1,210 Unch. Mar N.T. N.T. 1,230 1,250 Unch.	Source: AP.	Am Greetus A&B Q. 16 % 6-16 5-27 Badger Papr Allis Q. 18 6-13 5-13 Batter Hughes Inc Q. 11 % 5-27 5-4
Jan 1210 1210 1200 1210 Unch. Mar N.T. N.T. 1220 1250 Unch. May N.T. N.T. 1250 — Unch. Est. vol: 54 leis of 5 tens. Prev. actual sajes; 9		Bottor Hughes Inc. Q. 11 % 5-df 5-d Colonistic Grow A&B Q. 10 5-18 5-d Doublytin Deposit Q. 12 7-22 7-d Footer Wassley Q. 11 6-13 5-16 Footer Wassley Q. 11 6-13 5-15 Fot Fot S&L P1 Wyer Q. 24 6-1 5-15 GRIU Iba Party (7.
Open Interest: 713	S&P 100	Foster Wheeler Q .17 6-15 5-16 Fourth Finci Corp Q 24 6-1 5-15
Source: Bourse de Commerce	S&P 100 Index Options	Genuine Ports Co 9 26 7-1 6-6 Glenfed Inc 9 25 7-20 5-9
London		Hershey Foods C 15 15 5-25 intl Business Michael C 27 5-25 5-10 Kennometal Inc C 27 5-25 5-10
Commodities	April 25	Knope & Vogt 9 Q .12 1/2 6-3 5-20 Knope & Vogt 9 Q .12 1/2 6-3 5-20 Lubrizol Corp 6 .22 A-18 5-30
Continuounues	Strike Colle-Lest Puts-Lest Price Mary Jun By Aug Mary Jun By Aug	Luterized Corp G 32 6-18 5-10 Marine Corp G 32 6-18 5-10
April 26	17   Mar   An   Mar   An   An   An   An   An   An   An   A	Mounthy Blake W Vo Q 28 60 5-13 Noble Artillotes Q 48 5-23 5-9
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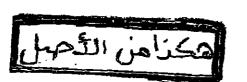
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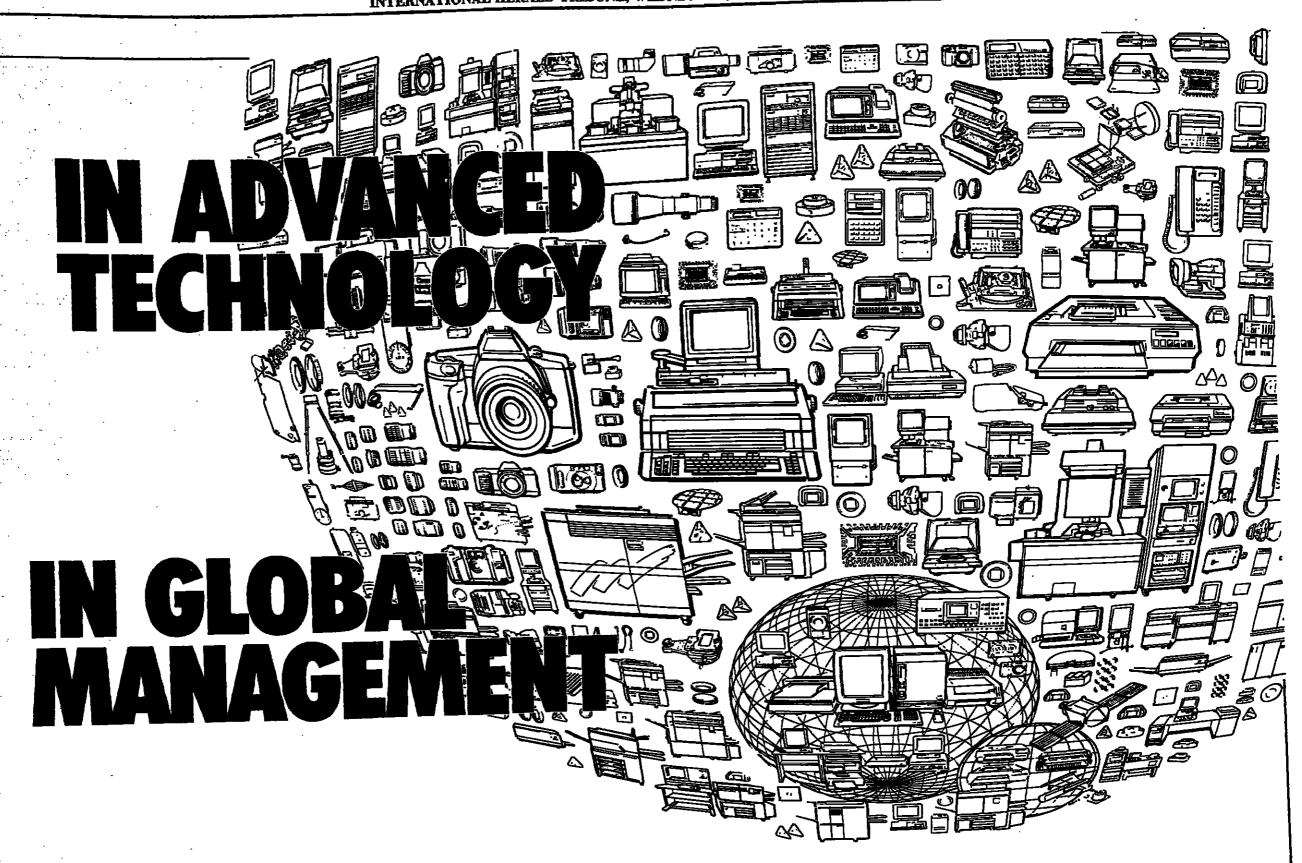
Remers

LONDON — BET PLC said
Tuesday that it was putting its publishing subsidiary Argus Press
Holdings PLC up for sale by andtion through the investment bank
Morgan Stanley & Co.
The statement said Argus, which
owns all of BET's publishing interests, had estimated sales of £138
million (\$260 million) for the year

million (\$260 million) for the year ended April 2. The sales figure excludes Burlington Publishing Ltd., which was sold last month. Pull information on Argus, including latest annual results, will be available to potential buyers who sign confidentiality agreements. Argus publishes 150 magazines, 80 yearbooks and directories and 90 local newspapers. It also runs trade exhibitions and distributions and distributions.

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# Technology is a resource we want to share.

In an age where technology is king, our aim remains simple. We want to share what we have. Because at Canon we believe technology is as much a natural resource as the water we drink or the air we breathe. That's why every innovation we make is geared to sharing technological breakthroughs with as many people as possible.

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# Trade is just the beginning.

We're ambitious too. We want to break down national borders. Because it didn't take us long to figure out that when we work together, trade is just the beginning.

That's why, when we founded our first sales

subsidiary in Europe, in Geneva in 1963, we knew it was just the first step. Just nine years later, we set up our first European production facility, a copier plant in Giessen, West Germany. Since then we've added a second plant, in Bretagne, in France. We also have plants in the U.S.A., and technical exchange agreements with the Peoples Republic of China.

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Last year, we at Canon celebrated our 50th anniversary. As we start our second half century, we still think that success, like technology, is meant to be shared, and that working together to build a better world is the one management goal that we all should be pursuing.

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# FRENCH COMMERCIAL KEAL ESTATE

Service, selectivity, ambitious schemes for urban renewal and record levels of foreign investment sustain commercial real estate market growth.

# Strong Market Leads to Greater Selectivity

market, the turning point was 1986. Before the government's permit regulations, the problem of finding affordable space (or any space at all) was acute. Since then, thanks to a construction boom, there has been some

Today, the market seems more settled. This year should see the completion of more new office buildings, principally in the outlying Paris area, and lead to a let-up on the capital's office market. According to a recent report by Bourdais Consultants, "the only enterprises that will remain in Paris are those that have deliberately made this choice for reasons of strategy or prestige."

Professionals agree that the current market situation has led to greater selectivity. "The location of the building near

good highway and public transportation systems is a primary concern," says Christian Pellerin, the dynamic developper of La Défense, "as are the intrinsic services it can offer. The building of today is no longer an empty box you fill up with a table and chair and

Renovation has become a "must" for companies seeking offices in the capital. According to Jean-Pierre Veron, com-

Kaufman and Broad Développement: "The scarcity of land in Paris means that it is becoming necessary to update existing buildings. It is too expensive in many cases to demolish and more efficient to furnish a technological support. The renovation market

Initial fears that economic and political uncertainly

is the marker of the future in

mercial property manager at would have a negative impact on the market have so far proven false.

> Despite the October stock market crash and upcoming French presidential elections, "strong" and "solid" are still the two words most commonly used to describe the current state of the Paris real estate market.

> According to Robert Waterland, president of Jones Lang Wootton (France), con-

tinuing confidence among dients meant that deals negotiated before the crash were duly signed in the wake of "Black

Indeed, for some companies, business has actually improved since the crash. Says Michel Mauer, the President of Cogodim: "We have been the involuntary beneficiaries of the crash. There is a very a closed circuit."

Monday.'

clear return to both commercial and residential property."

For Alain Houpillart, publisher of the real estate newsletter Lettre M2: "It is too early to analyze the effects of the October stock market crash on the real estate market. What we see is that buildings continue to sell quickly for high prices in

market. Takefumi Kubota,

president of C. Itoh France, a

Japanese trading company,

says that future Japanese in-

vestment in the French mar-

ker will be driven by Japanese

industries setting up opera-tions in readiness for 1992. So

far, says Kubota, 34 Japanese

companies in France have cre-

ared 10,000 jobs - a trend

that both the Japanese and the

French government would

vestment still remains rela-

tively low. At the end of 1987,

worldwide Japanese real estate

investment totaled \$20 billion,

of which 70 percent was in the

U.S., 18 percent in Australia

and 11 percent in Europe and

percent, Japan's \$700 million

investment in France was only

half that of its investment in

the U.K., but way ahead of

the \$100 million invested in

The level of Japanese in-

like to see continue.

Robert Lipscomb, partner at Healey & Baker, comments: "Initially there were little or no repercussions in the propcity world, simply because property is slower to react. Even now, some months later, I would say there are no visible signs that the crash has affected property at all."



La Défense, already a thriving commercial sector, is continuing to grow. This photomontage shows how the area should look by 1990.

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FRANCE Ph : (33) (1) 48 84 30 03 48 62 19 43 Tix : 263106F Fax : (33) (1) 49 75 51 99 Foreign Investment: A Two-Way Street the sale by Kaufman & Broad

OREIGN investment accounts for less than 10 percent of the 25 billion franc (\$4.4 billion) French commercial property market, according to a recent report by Robert Lipscomb, partner at Healey & Baker.

Last year, foreign investment in French commercial property rose to 20 percent due to one single transaction:

Développement of the Montparnasse operation to Kowa Real Estate for 2.5 billion

But the French market is still, by and large, a national preserve. "The French have always dominated their own market," says Robert Waterland, president of Jones Lang Wootton, France.

While the British are still the leading overseas investors, their share of the foreign investment market has dropped from 80 percent to nearer 36 percent today, according to the Healey & Baker report.

Mr. Waterland cites fluctuchanges and "the Anglo-Saxon penchant toward short- to medium-term investment" as the reasons behind this decline.

Shopping centers, nevertheless, have proved to be an attractive investment. The record for such investments, in terms of size, was set when Norwich Union Insurance recently acquired a 25,000 square meter (269,000 square feet) retail extension to the Parly II center, west of Paris, for 500 million francs. Norwich Union Insurance has also purchased 3,000 square meters at Center Grenette, Grenoble, and 4,000 square meters at Les Quatre Roues in Le Mans. Hammerson, meanwhile, is developing a 7,000 square me-

velop the Pasteur Montparnasse project on a prime site in Paris. ter complex of shops and offices in Marseille.

Japanese

investment

is helping de-

With the petrodollar down, investment by Middle Eastern purchasers has been limited to a few spectacular but isolated deals. Still the second most important group on the market, their properties are limited principally to choice areas in Paris.

The Dutch have also been present on the French market since the 1970s. According to Healey & Baker, the Dutch search for high yields has led them to invest in shopping centers in Nice, Bordeaux and Saint-Etienne as well as in the headquarters building of the European Parliament in Strasbourg.

The Japanese are the other countries. Of that 11

of return on investment compared to New York or Tokyo, and a marker which is "hard to penetrate but interesting once you get in." On the negative side, says Mr. Tominaga, Japanese in-

vestors are very cautious abour the exchange rate and the difference between the rate of teturn and French interest rates, which are higher than those in Japan. "Compared to New

are a "stable, non speculative

market," a relatively good rate

York or London, Japanese investors, are prudent about investing in the French market," says Mr. Tominaga. the dollar Japanese investors are beginning to study the possibility of diversifying." According to Mr. Kubotz, Japanese investment in real estate in France, with the exception of production faciliries, could reach \$100-150 million 2 year.

Some French companies are actively encouraging foreign investment in their projects. The Aéroports de Paris (ADP) is actively seeking forcign investment for an international business center. Says Guy Bernfeld, manager of real estate development and sales at the ADP: "Our strategy is to attract American and Japanese investors who will at the same time bring in firms." Conversely, this year Jones Lang Wootron will be investing 250 million francs overseas for French investors. It expects the French to "massively invest" in Europe and, says Robert Waterland: "By the 1990s, the French will be looking not just at Europe but at New York, Singapore and Hong Kong."

# LYON --- A NEW DIMENSION

Lyon is preparing for the third millennium by affirming its international importance. The city's determination to flourish in the economic, technological and scientific fields is evident in its major urban projects policy. Instigated by Francisque Collomb, Mayor ot Lyon and President ot the Lyon Urban Council, and his senior Vice-President, Jean Rigaud, this policy is a natural outcome of historic and geographic development that will make the city of Lyon a strategic metropolis in tomorrow's Europe. Here, Jacques Moulinier, Deputy Mayor of Lyon, investigates the city's new dimension.

Can Lyon be described as a major international metropolis? That goes without saying when you consider its 2,500 years of history, and the strategic position it occupies at the heart of Europe. Starting with an advantage like that, we believe Lyon can be described as a key international metropolis of the future.

Each extremity of the city is a closely-studied component in this design, integrating Lyon's natural environment and the waterways of the Rhone and the Saone. North and south of the city are two development zones: Lyon Gerland and Lyon International,

What are the respective functions of these two zones?

Their functions developed naturally. Lyon Gerland is based in an area traditionally devoted to industrial development. Today, this is a modern science and technology complex. Lyon International is built on the site of the old Town Market Center. The convenience of this spot and its symbolic ties make it on ideal context for promoting the international role of Lyon and its surrounding region. These zones are not however limited to a single function, as they are both fully integrated urban districts.

is that an example of what you have called a balanced distribution of the city's key functions?

Precisely. It is an approach that makes perfect sense. Forty hectares in the center of Lyon Gerland are devoted to science and technology. This area includes companies and research laboratories such as the Institut Mérieux, Schlumberger, Téléméchanic, Roiret, the Institut Posteur and the CNRS - with the crowning presence of the Ecole Normale Supérieure — all neatly dovetailed into a residential area overlooking the city's twin rivers.

It is a town growing organically from within, with an economic and social center, a leisure park of 80 hectares, a planned 200-boat leisure port, and space for cultural activities. When the Tony Garnier Hall re-opens, it will concentrate on the ever-changing landscape of transport, communications technology and scientific advance, serving as an important national exhibition center.

This policy of ensuring a balanced distribution of essential functions has led us to encourage community involvement and solidarity at every level throughout the Lyon area; an example is the close involvement of students from the Ecole Normale Supérieure in the

How does Lyon Gerland fit into the international context?

As the city's southern gateway, Gerland is an artery linking Lyon

with the rest of Europe — a mark of its strategic importance, internationally. The expansion of its businesses, the undisputed

reputation of its research laboratories, and the welcome extended to foreign academics and students by the Ecole Normale Superieure, are just a few of the important factors that place Lyon Gerland firmly in an international context.

So, this is a common feature linking the city's two strategic 'strongholds'?

It seemed important to us to ensure the development of a sophisticated social, academic and economic infrastructure within the framework of an enlightened policy of location. These strategic 'strongholds', facing outwards and inwards, are a distinguishing characteristic of the Lyon. The international zone is only minutes from Lyon's administrative center, and less than an hour from Geneva.

What are the City Council's aims in establishing Lyon Interna-

Lyon International will host a wide range of international activities. The first complex is already underway. This will house Interpol's international headquarters and will be operational next year.

The second major complex will then commence: a 2,000-seat Conference Center, combinated with an international hotel and all the appropriate commercial facilities and services. The timing, scale and central location of this facility, make it a strategic element in the overall project, and the focal point of Lyon International.

At the same time, this zone will see the development of a services infrastructure to facilitate the setting-up of European headquarters by international companies from inside and outside Europe. So, businesses in need of a strategic location in the new open European Market will find what they are looking for in Lyon.

The layout of this zone will be an important factor in ensuring the synergy essential to its success. A bright, interior avenue, stretching the full length of the site and lined with new and renovated buildings, will be the backbone of the complex — a nerve-center breathing dynamism into the business, cultural and leisure activities

As Renzo Piano has put it, "the remarkably natural environment of this site evokes one of the burning issues of the fin de siècle architecture, a concern with the relationship between construction and nature; a kind of gradual thwarting of a long-standing assault of the monumental on the urban landscape. Only an insubstantial, transparent, non-aggressive architecture can respect this subtle balance."

What more can one say? The city of Lyon represents a triumph of modernity over modernism, in providing its citizens and foreign residents with a living, urban space on a human scale and harmony

# CITE INTERNATIONALE DE LYON

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# newest arrivals on the French

The positive points of the French market, says Shigeatsu Tominaga, deputy general manager of the Paris branch of the Industrial Bank of Japan,

West Germany.

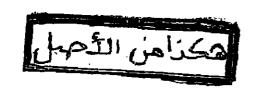
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# Lyon: From Metropolitan to Cosmopolitan Center

HE capital of the Gauls could have quietly rested on its laintels as a city known for great gastronomy, good geography, pleasant living and a rich past.

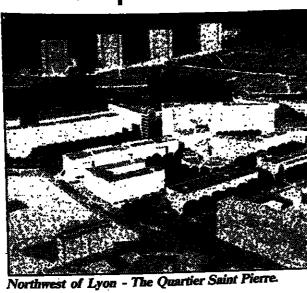
But Lyon is hardly a sleepy rown - and the City Fathers are firmly bent on establishing this metropolis of 1.5 million inhabitants as both a major regional and international hub in readiness for 1992. "Europe," says Michel Rivoire, director general of the Department of Urban Development of the Lyon Urban Community (COURLY), "is undergoing a new Renaissance and we want to be part of it."

To place itself firmly in the forefront of the action, COUR-LY has embarked on an ambitious course of action. Prime targets include the creation of science parks, the renovation of urban areas, the extension of the metro lines and the reworking of highway routes.

By 1990, the barriers imposed by the city's hills and rivers will be removed by the construction of a fourth underground metro line to link the west and east sides of the city. Another important development will involve rerouting the A6 highway to the east of the town, so freeing the city center from its usual summer traffic snarls. "It's neither easy nor comfortable," says Jacques Moulinier, deputy mayor of Lyon. "It's a battle that has to be won every day."

## Opening Up Lyon's Doors

With the creation of the Association for the Development of the Region of Lyon (ADERLY) in 1974, Lyon started opening its doors to the outside world. Created by the Urban Community of Lyon,



the Chamber of Commerce and Industry and the Groupement Interprofessionnel Lyonnais, ADERLY's main job is to attract enterprises and help

them set up operations.

Feathers in ADERLY's cap include the subsequent arrival of firms such as Rhône-Poulenc (France), Hewlett Packard, Monsanto, Fisons (Great Britain), and Bizerba (West Germany). SEPTEN, a branch of the Electricité de France, came to Lyon in 1984. Framatome, a French nuclear energy company which decentralized to Lyon in 1979 with 200 people, has since grown to 1400. In 1987 ADERLY's efforts led to 61 companies settling in Lyon, and so generated 403 new jobs.

Another of ADERLY's goals is to promote Lyon's privileged location at the northern point of a triangle extending south to the Mediterranean. Says Pierre-Yves Tesse, development director for Lyon at ADERLY, the city has "a role to play in the evolution of the sunbelt phenomenon." Within a radius of 300 miles, companies based in Lyon can tap a

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consumer market of 15 million inhabitants in southeastem France as well as 23 million consumers in the southern European market.

## Lyon's Major Projects

With a global budget of 20 billion francs a year, a series of major projects have been launched to improve the city's shopping and office centers, residential areas and transporration facilities.

At Gerland, a newly renovared neighborhood in the south of the city, the Tony Garnier Science Park has developed around the Ecole Normale Supérieure, France's prestigious post-graduate school. Students, says director Guy Aubert, are unconcerned about leaving the capital. Over 2,800 candidates applied for the school's 93 places in 1987; this year 3,200 applicants vied for 100 places.

Two further zones also encourage closer relations between education, research and industry. The technopolis of Lyon-Ouest specializes in data processing and management, and the technopolis of Lyons-La Doua forms a focus for the future "Cité Internationale."

In the northwest, Vaise show the effects of close cooperation between private enterprise, the Lyon Urban Community and the Chamber of Commerce. There, on the site of a former textile factory, Rhône-Poulenc is building a 23,000 square meter headquarters for 800 employees plus a 3,500 square meter data processing center. When completted, the renovated neighborhood, called the "Quartier Saint-Pierre," will offer 43,000 square meters of housing, 54,300 square meters of offices, 43,200 square meters of warehouses and 3,100 square meters of shops. Auguste Thouard et Regions will be marketing the land and the office buildings.

La Part-Dieu, a shopping and business center adjacent to the train station, was developed twenty years ago by the SERL (Société d'Equipement de le Région Lyonnaise). Now it is being extended toward the east side of the city. Decentralization and the twohour link between Lyon and Paris have both contributed to the success of this project which, says SERL Director

General Gérard Dumas, "has become not just the principal administrative and commercial center for the region but a truly European center."

## Lyon's "micro-markets"

Lyon's bustling activity and proximity to Paris plus a solid inancial community with an active Second Market has creared an office market that is solid and attractive to investors. In 1987, 150,000 square meters of offices were sold, up from 127,000 square meters in 1986. "Investors from Paris have been willing to buy buildings before they are constructed, something which is totally original in the provinces," says Jacqueline Bonino, deputy regional manager of Auguste Thouard in Lyon.

Real-estate professionals

say that Lyon is composed of a series of "micro markets." These include the "presqu'île," Lyon's "Golden Triangle," La Part Dieu, Villeurbanne and Le Tonkin, the west of Lyon (Dardilly, Ecully), Vaise, the Bron Triangle and Gerland. According to Brice Robert, comanager of the Brice Robert real-estate consulting firm in Lyon which last year formed a partnership. with Groupe Pélège, "it's a market in full expansion in which there will be slightly too much offer in the city center and a good balance between offer and demand in the other micro markets." Brice Robert is currently commercializing the 16,000 square meter "Tour Société Suisse" at La Part Dieu for a Swiss investor and L'Apogée, a 5,000 square meter building, with the Kuwait French Bank.

As in Paris, the demand is now for smaller office space and a central location. According to a report published by Balay, Prenot, Jean Thouard on Lyon real estate in 1987, the average rental space is now under 200 square meters and the divisibility of a building is an important criterion for good commercialization. With the exception of the "presqu'île," where space is extremely tight and rents can go as high as 1000 francs per square meter, average rental prices are approximately 600 francs per square meter.

Pitance, a Lyon developer, who built the Gernellyon office buildings near La Part Dieu, qualifies the Lyon office market as "hesitant." "Competitive and difficult" are the adjectives favored by Pierre Brault, director of Deguilhem Féau-Hampton.

This may be the price of success, as more and more companies discover the advantages of locating in Lyon. "In what other major metropolitan city in France," asks Bernard Jammes of Balay, Prenot, Jean Thouard, "can you get up in the morning, take the train to Paris and be back to your office in the afternoon?"



# Smart Buildings Welcome Business

HEN Bouygues' 3,000 employccs moved into their new headquarters last fall, they found a building that was not just architecturally stunning with its atria, transparent elevators, and real trees and plants thriving on the light inside, but a total environment designed to make life at work something less of a drudge. Located near the Paris suburb of Saint-Quentin-en-Yvelines, "Challenger," as the gleaming white complex of buildings is called, is the first company headquarters in France to be conceived and built to be "intelligent."

Non-negligible extras include a sauna and jacuzzi, an in-house travel agency and a hairdresser as well as a special business lounge and a restaurant for the company's executives. Challenger's employees enter the grounds with a magnetic ID card which carries a confidential access code. The card is also used as "money" for meals and coffee at the spacious self-service cafeteria located inside the central building. The same cards can also be used to punch time.

Yet the real "smartness" of the building lies behind the scenes. A sophisticated system of pre-cabling - some 239 kilometers (149 miles) of copper cables, hidden under 45,000 square meters of raised floors — serves 2,800 workstations. Ten kilometers of fiberoptic links provide communication hookups between buildings.

The IBM Token Ring systern, one of the latest products developed by IBM research laboratories, is being used throughout Challenger. The new office buildings are equipped with 68 rings connected by backbone rings. Microcomputers and terminals connected to a ring form a user-friendly network. At the workstations, employees use an electronic office communications system for the electronic distribution of docu-

management and planning.

A system of building automarion controls the temperature of the different rooms for maximum energy saving. Challenger technicians are currently working on a direct control system for the regulation of temperature from individual work posts. In the near future, if a secretary wants to reserve a room for a conference, she can also order the heat or air conditioning to be turned on an hour before the participants arrive.

Benefiting from the experience of Challenger, last fall IBM and Bouygues created IB2 Technologies, a company whose task is to help companies either build their own smart building or renovate existing buildings. IB2 Technologies' clients so far include the Hospital of Rouen, a biotechnology company and the International Center of Advanced Communication at Sophia Antipolis. "In the very near future," says Denis Chin, president of IB2 Technologies, "every building in France will be pre-cabled; stumbling over cables and cords will be a thing of the

Rival company Spie Barignolles, one of the world's leading construction and general contractor groups, is currently

moving into its own "smart" beadquarters at the Parc Saint Christophe, northwest of Paris in Cergy-Pontoise. Spie is using the Bull Cabling System for the group's data and telephone networks at the Parc Saint Christophe, where 3,500 workstations are being installed in 23 two- to threestory buildings spread over 2 50 hectare site. Some 3,500 "communication columns" hide cables which feed electrical power, telephone, and computer outlets.

Partly as a result of working on the Spie headquarters, Spic, Bull, and JS Telecommunications in March announced the creation of OSI-TEL, a company which will design and help implement integrated communication systems for companies wanting to create their own smart buildings. The market is there: Georges de Buffévent, President of Spie, estimates that there are 3 to 6 million square meters of buildings representing a 2 to 5 billion franc (12.3 to 30.9 million dollar) market to be made intelligent through renovation or new construction.

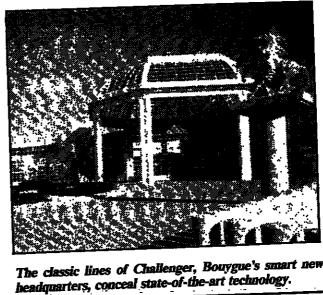
According to Agnes Huet, a smart building specialist at the CESTA (Centre d'Etude des Systemes et des Technologies Avancées), there are two categories of smart buildings.

The first, prevalent in the U.S., is a building inhabited by several different companies who use shared services. As French phone regulations forbid shared trunk lines, the tendency in France has so far leaned toward a second type of smart building, a one-tenant building, which is generally the beadquarters of a company. "Smart buildings," says Huet, "are above all smart developers who have realized the renter's desire for better quality service."

In December the Groupe Bull and Sari-Accor signed an agreement to design and supply data processing and office automation solutions to equip the new business centers that Sari-Accor are installing in Paris and major regional centers. Sari-Accor will use "BCS," the universal pre-cabling system, and Groupe Bull's "Information and Communication Solution," which provides for the hook-up of workstations, micros and minicomputers through a local or remote network.

In addition to smart buildings and smart business centers, smart warehouses are now being developed. Feau Hampton is currently launching a "Distripole," cost-saving warehouse and office facilities at Orly and Roissy Airports. According to Georges Tarquiny at Féau Hampton: "A lot of the multinationals and high-tech companies using air freight have a problem managing their stock. We are going to furnish sophisticated telecommunications to help them manage both their stocks and their orders all over the world in real time."

> This advertising section was written by Harriet Welty Rochefort





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1988 1967 175.50 144.90 2.05 2.84 0.29 0.47

1988 285.3 11.74 0.84

1988 525.6 20.9 0.91

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# Du Pont Earnings Expected to Rise

## Analysts Say Core Activities Offset Conoco's Weakness

Co., the world's biggest chemical company, is expected to report on Wednesday about a 25 percent increase in first-quarter earnings margins, Conoco's gains could be from last year's \$1.62 a share, ana-

Analysts forecast that Du Pont will report earnings of \$2 a share or more in its first quarter, mainly because of continued strength in its traditional core businesses such as plastics, fibers and industrial

Those gains will more than offset anticipated softness in earnings at Du Pont's Conoco Inc. oil unit, the analysts said.

In the first quarter of 1987, Du Pont, based in Wilmington, Dela-ware, had earnings of \$391 million on revenues of \$7.13 billion.

James Wilbur, an analyst at Smith Barney, said the big question for the first quarter was the performance of Conoco's refining and marketing business, whose operat-ing earnings last year fell 57 per-

cent to \$177 million because of cal businesses looks solid through PHILADELPHIA — Du Pont lower refined product margins. out 1988, barring an economic on the world's biggest chemical Mr. Wilbur said that while other downturn or a major strengthening refiners posted fairly strong first-quarter results, helped by improved an especially bright performer was Du Pont's Stainmaster Carpets. He

moderated by slower growth in gasoline prices in the important Rocky Mountains regional market. Robert Reitzes, an analyst at Mabon Nugent & Co., said Cono-

co's earnings should improve trom
a weak quarter a year earlier, but
"they probably have some room to
"they probably have some room to ration and production business is

clouded by volatile world oil prices,

Leonard Bogner of Prudential-Bache Securities said that Conoco's underperformance would be offset by gains in Du Pont's coal business, whose 1987 operating profit rose 21
percent to \$157 million. Coal earnto be sustainable through the rest ings are benefiting from new mines of the year, analysts said, citing the and enhanced productivity, anastrength in chemicals and im-

analysts added.

The outlook for the main chemi-

Sharply Higher
The Associated Press

WASHINGTON - Washington Post Co. said Tuesday that its lirst-quarter profit phone operations in Florida.

The company said its profit rose to \$144.8 million, or \$11.25 a share, from \$18.6 million, or \$1.45 a share, in the first quarter of 1987. Revenue for the quarter rose 7.6 percent to \$321.2 million from \$298.4

Revenue of the newspaper division and television stations was up 10 percent, the Post said. The latest results includtelephone operations. Without that gain, the company said its first-quarter results would have risen 56 percent to \$29.1 million, or \$2.26 a share.

# Post Co. Profit

soared from a year earlier mainly because of a huge gain on the sale of its cellular tele-

million a year earlier.

ed a nonrecurring, after-tax gain of \$115.7 million from the sale of the Florida cellular

## Lubrizol Ist Quar. 1988 | 1987 | Revenue | 4,480, 4,268, | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 | 1987 ENSERCH Amer. President Cos st Quar. 1988 1987 tevenue 525.6 460.1 let Inc. 20.9 19.5 br Store 0.91 0.84

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Coast Savines & Loan

Cons. Edison N.Y.
1988 1987
1989 1987
1980 1280
1987 1300 1280
1987 154,70 159,70
17 Share 1.28 1,27

Crane

1968 1967 187.40 189.40 6.41 4.66 0.26 0.19 plast of \$7.6 mil-

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Kroger 1988 4320. 40.3 e. 0.48

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1785 247 80 6.56 9.31

1968 2,450, 95,3 1,67

1st Quor. 1985 Revenue 1,870. Net Inc. 90.7 Per Share 0,70

Ist Quar. Revenue ...... Net inc ...... Per Share

1967 968.3 90.5 0.70

1967 570,2 32,9 0.34

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1967 11,680, 257,0 0,62 offis of

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## GM Rebuts Reports, Says It Will Seek Larger Market Share total profits for the past two years, Mr. Smith

CHICAGO - The chairman of General Motors Corp., rejecting reports that the largest U.S. automaker would cut production espacity to match its fallen market share, said Tuesday that the company intended to regain 45 percent of the domestic new car market.

Roger Smith, the chairman, said the reports, following a major briefing for analysts in New York on April 22, were wrong in saying that General Motors was lowering its sights to 37 percent of the U.S. market.

GM's share of that car and truck market has dropped from 44.1 percent in 1980 to 34.7

"What we said was that we can make more money down the road with 37 percent of the market than we could before under the older system," Mr. Smith said, adding that the resystem," Mr. Smith said, adding that the reported 37 percent was "just a figure."

He said that despite plans to "realign and readjust our capacity" in the next five years, "we can still produce for 45 percent of the market."

Mr. Smith, who was attending the Chicago opening of General Motor's "Teamwork and Technology Show," also said that cost-cutting this year should save GM about \$4 billion. That would be in line with plans to increase its target for cost-cutting to as much as \$13 billion from \$10 billion by 1990.

Mr. Smith said that GM had raised its expectation in that area because what had already been done "shows us we can beat the \$10 billion

pass General Motors in sales, as it has done in greatest layoffs benefits in the industry."

retorted: "They never have been No. 1 in the industry, and they never will be. "We paid over \$1 billion in dividends last

year, and our profits would have been higher if we hadn't paid the dividends.

"General Motors is No. 1 in the world, and we always will be. General Motors is No. 1 in the United States in cars and, in my opinion, we always will be."

Asked whether cutbacks would involve lay-offs, he replied, "It may or may not mean plant loc. Size Size 1.12 He said GM was working with union em-

ployees to improve quality in an effort to safe-guard jobs, because "the guarantee is not what a plant does, but the quality of the product." In any event, he said, "we probably have the

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Mr. Wilbur at Smith Barney said

said that company officials recent-

ly said that Stainmaster would gen-

erate \$50 million of after-tax earn-

Analysts have cautioned, howev-

er, that Du Pont's fiber business,

which accounts for about 20 per-

cent of Du Pont's total revenues.

would be vulnerable to a recession

because of its consumer orienta-

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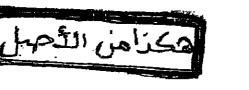
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April 1 and 1 and

# BUSINESS ROUNDUP

# Texaco's Profit Up 105% in Quarter

The Associated Press

NEW YORK — Texaco Inc., the year earlier. Revenue rose 2.4 persent to \$8.7 billion from \$2.54 billion.

This year's results included capitation and the present to \$8.7 billion from \$8.5 billion from \$2.54 billion. third largest U.S. oil company, anassuced Tuesday that its first-duarter earnings soured 105 percent from a year earlier.

Chevron Corp. reported Tuesday that earnings leaped 8) percent in the quarter, and Phillips Petroprofit, in contrast to a loss in the from \$6.8 billion. yenr-earlier quarter

lion in 1987.

In San Francisco, Chevron reported first-quarter earnings of \$653 million, or \$1.91 a share, up leum Co., reported a first-quarter sales rose 10 percent to \$7.5 billion

Texaco, which is based in White Plains, New York, said it earned million, or 55 cents a share, in con-\$242 million, or \$1 a share, up from trast to a loss of \$32 million a year

# USX Corp. in Turnaround; **Bethlehem Earnings Triple**

Algier after the jet hijak lion in the first quarter, in contrast to a loss a year earlier. And Bethle-hem Steel Corp., one of the largest U.S. steel producers, said its quarterly profit more than tripled.

percent to \$4 billion from \$2.8 bil-USX said it expected results to

The steel and energy concern also said it expected a continued strong performance for the rest of

continue to improve in the second

"We see no letup in demand nor

Compiled by Our Staff From Disputches
PITTSBURGH — USX Corp.,
Softening of prices for steel products," USX said. "We are, likewise. the biggest U.S. steelmaker, report-optimistic that results in our energy ed Tuesday that it earned \$157 mil- segment will improve as crude oil prices stabilize and refining and marketing margins improve."
For the first three months, Beth-

lehem earned \$85.4 million, or \$1.13 a share, up from \$25.6 mil-USX's profit for the quarter came after a loss of \$72 million a carlier. Sales rose 17.7 percent to vear earlier. Revenue soared 43 \$1.33 billion from \$1.13 billion. Bethlehem said steel shipments

during the first quarter totaled 2.7 million tons, up 17 percent from 2.3 million tons a year earlier and the highest since the third quarter of 1981. The company also said steel prices were up in the quarter. Bethlehem said its basic steel opcrations earned \$98.1 million, up

99 percent from \$49.2 million.

(AP, Reuters)

ral expenditures of \$183 million, up sharply from \$146 million.

On Monday, Exxon Corp., the world's largest oil company, said that quarterly profit rose 36 per-cent to \$1.46 billion, and Mobil Corp., the second largest U.S. oil company, reported that profit had doubled to \$505 million.

Texaco's earnings included a \$66 million gain on the sale of its interest in an offshore Angola joint ven-ture, as well as a \$29 million gain on foreign currency transactions, in contrast to a \$7 million loss a year earlier.

It also included an increase of corporate and nonoperating charges to \$249 million from \$100 million in the 1987 first quarter.

Texaco's president, James W. Kinnear, said its performance was helped by improved domestic refining and marketing margins and strong petrochemical results.

Slumping crude prices were offset by improved earnings from natural gas operations resulting from the settlement of certain take-orpay contracts and higher natural gas sales prices and volumes, the company said. Texaco emerged from Chapter

11 earlier this month in a reorganization that included a \$3 billion payment to Pennzoil Co. to settle a \$10.3 judgment held against Texaco by Pennzoil resulting from a jury's decision that Texaco had improperly interfered with a Pennzoil acquisition of part of Getty Oil Co.

## **Pechiney Posts** Net Profit for 1987 After Loss

International Herald Tribune PARIS - The French

state-owned aluminum producer, Pechiney SA, reported Tuesday a group net profit of 729 million francs (\$128 million) for 1987 against a net loss of 451 million francs in 1986. Consolidated turnover was

chiney has recommended a net dividend of 10.50 francs a share, up from 10.10 francs, Pechiney had attributed the 1986 loss to the drop in the value of the dollar and to a costly restructuring plan. But

39 billion francs, up 12.4 per-

cent from 34.7 billion. Pe-

in 1987 it speeded up cutbacks at nonprofitable metal plants. primarily in Western Europe. The company, which pro-duces a wide range of metal products and materials, is one of several companies scheduled for privatization, but no

date has been set. Jean Gandois. Pechiney's chairman, said at a news conference that the parent compa ny had a net profit of 403.6 million francs compared with profit of 108.4 million in 1986. He said that Pechiney had adopted international accounting practices last year and that 1986 figures had been revised to make them comparable with 1987.

# Ratners Buys 3d U.S. Jewelry Store Chain

LONDON - Ratners Group PLC said Tuesday that it was buying Osterman's, a privately owned operator of jewelry stores in the United States, for \$60 million in

It said the purchase of Osterman's would continue the group's strategy of expanding in the United States. It will finance the acquisition by issuing more than 36 million new convertible cumulative nonvoting redeemable preference

Ratners plans to either purchase or procure repayment of two term loan notes issued by Osterman's to its bankers, which should amount to \$7.6 million, giving a total price of about \$68 million.

Last year Ratners bought Sterling Inc. for \$120 million and Westhall Co. for \$48.5 million. Ratners said Osterman's, based in Toledo, Ohio, was a specialty jeweler similar in style to Sterling and Westhall, with 56 stores in prime

The purchase will give Ratners wider geographical coverage in the

prove their profitability if they

annual report.

Bank shares lost more than one-

ket rules to bolster stockholders'

employers association NCW said.

has increased the likelihood of

tions will occur for which these

were devised in the first place."

market barriers in 1992.

and net assets of \$6.1 million.

Ratners, which reported yearly results on Tuesday, said the Ratners chain itself grew to 199 in the year ending Jan. 30 from 143 in

## Tarmac PLC Reports 56% Rise in '87 Profit

1987 pretax profit surged 56 percent from a year earlier on the strength of a housing boom. The company said pretax profit rose to £265.4 million (\$498 million) from in revenue, to £2.2 billion.

Tarmac said it built a record 11.236 new houses in 1987, nearly 1,000 more than in 1986. It also United States, with a total of 274 said profit from its U.S. operations stores operating in 31 U.S. states. A further 37 stores are planned to earlier, to £46.9 million.

**Dutch Banks Are Warned** 

year, it said. Osterman's had pretax profits of \$1.1 million on sales of \$43 million for the year ended March 31, 1987,

open during the current financial

The group reported that pretax profit for the year was £52.7 million (\$98.5 million), more than double £22.6 million in the previous year.

Trading profit £55.8 million, up from £26.3 million, and revenue was £360.2 million, as against £158.1 million. Ratners said the H. Samuel chain, bought in July 1986, in-creased its shops to 364 from 335 over the year. It plans 50 new shops

and 72 refurbishments in the chain this year. H. Samuel's sales rose more than 38 percent. Rutners said. The acquisition of Ernest Jones LONDON — Tarmac PLC.

Britain's biggest home-building growth there was more than 33 perconcern, reported Tuesday that its cent. Ratners said it aimed to open 10 new shops this year, making 68

altogether. Ratners said it had existing facilities to finance the purchase of Osterman's, but it preferred to finance £170.5 million on a 27 percent rise it by issuing shares in view of the group's expansion plans in the United States. Borrowing facilities will only be used if the share issue

does not take place. The new convertible shares will carry a dividend of 6.25 pence net per share.



# ANNOUNCEMENT

The Buard of Directors of HACHETTE S.A. which met April 19. 1988 under the chairmanship of Mr. Jean-Luc LAGARDERE. closed the Company accounts and reviewed the consolidated accounts for the Group for the fiscal period ended December 31, 1987, confirming previous announcements. The Group share of the net consoli-dated result was FF, 251.3 million

prior to appreciation and deprecia-tion, compared with FF 215.7 mil-lion for the previous year — an increase of 10.5% — and FF, 337.5 million after adjustment for appreciation and depreciation compared with FF, 425 in 1986.

The Board of Directors will pro-pose to the Angual General Meet-ing that the dividend be fixed at FF. 30 per share, with a tax credit of FF. 15, compared with FF. 24 and FF. 12 respectively for the presinus fiscal period.

The Board of Directors will also submit to the General Assembly a proposal to divide the share by ten, and issue one free share for every ten new shares.

# **Hoechst Net**

*Up 16% in '87* 

Agence France-Presse FRANKFURT - Hoechst AG, the large West German chemical group, said Tuesday that group net profit in 1987

rose 16 percent, to 1.53 billion step up production. Deutsche marks (\$912 million) from 1.32 billion DM in 1986. Revenue was 36.96 billion DM, up 11.2 percent from 1986. That sharp rise was attributed to the inclusion in consolidated accounts of its new U.S. subsidiary, Hoechst Celanese Corp. Hoechst acquired Celanese Corp., a large producer of chemicals, last

The parent company had a 5 percent rise in net profit, to 823 million DM from 783 million DM, the group reported.

# U.S. Car Sales Up; Chrysler Output May Rise

DETROIT - Domestic sales of U.S.-made automobiles in mid-April rose a slight 1.2 percent from a compared with 25.143 u day in year earlier on a daily basis, the automakers have reported but a 21.3 percent jump in Chrysler Corp. the period was 7.5 million, surpasssales has prompted it to say it may

Corp., Volkswagen of America, expire May 11. Nissan Motor Manufacturing So far in 1988, the companies cars during the latest period, April Light truck sales for the April 11-

That compared with 201,141 sold in the comparable period last year. Mazda began making cars at

year, compared with eight in 1987. drop in light truck sales. The daily selling tate of 25,443 cars

ing a strong 7.4 million last year. Like last year, most automakers The eight companies - General have been heavily promoting buyer Motors Corp., Ford Motor Co., incentives on a wide range of cars Chrysler Corp., Honda Motor and trucks. Most incentives are to

U.S.A., Toyota Motor Sales U.S.A. have sold nearly 2.29 million cars. and Mazda Motor Manufacturing up nearly 10 percent on a daily (USA) Corp. — reported Monday basis from about 2.06 million sold combined U.S. sales of 228,991 in the 1987 period.

> 20 period rose to 13,814 a day compared with 13,387 in 1987. Sales of GM's domestically

made cars fell 4.4 percent on a daily a new assembly plant near Detroit basis, while its truck sales rose 1.5 percent. Ford posted a 2.6 percent

Chrysler, which acquired Amencan Motors Corp. last year, reported a 21.3 percent surge in car sales and a 25.3 percent jump in truck sales.

It said those sales had prompted a review of production plans and that it possibly will increase output. GM and Ford announced production increases earlier this year.

Chrysler's share in the latest period jumped to 14.8 percent among domestic automakers, compared with 12.3 percent a year ago. GM's share slumped to 49.1 percent from 52 percent, while Ford's fell to 28.6 percent from 29.8 percent.

Among the smaller companies reporting sales of U.S.-built cars. Honda posted a 47.1 percent rise in sales of U.S.-made cars, while Volkswagen gained 4.8 percent. Nissan declined 19.2 percent.

> Hostal (Burgos).

They Must Raise Profitability few direct losses resulting from the AMSTERDAM - Faced with market collapse, the issue of new depressed share prices. Dutch shares to bolster assets was now an banks have no option but to im- unattractive option.

A slight improvement in bank want to continue to expand, the profitability is to be expected, the Dutch central bank said in its 1987 bank said, because additions to debt provisions can be reduced because of the improved solvency of Dutch businesses.

fourth of their book value in the The central bank noted that furaftermath of the October 1987 ther measures to raise efficiency stock market collapse, meaning were needed at Dutch banks. that banks' debts as a ratio of assets

In discussions under the spon- a key measure of safety — have become dangerously skewed.

In a similar vein, Dutch corposorship of the Bank for International Settlements. European cenrate executives warned Tuesday tral banks have agreed to harmonize bank solvency requirethat many major Dutch companies would become vulnerable to takements before the unification of the overs as a result of changes in mar-European financial markets in

The minimum solvency requirevoices and prepare the Dutch bourse for the ending of European ment will be put at 8 percent of total risk-bearing assets. "The bourse crash," the Dutch

Huub Muller, director of the Dutch central bank who is to become chairman of the supervisory mergers. The Stock Exchange can committee of the Bank for Internanot unilaterally restrict defensive tional Settlements, said at a news measures right now when situa- conference that the EC solvency guideline for 1992 is stricter than the current Dutch rules. He said, The central bank said that al- however, that Dutch banks already though banks had had relatively meet the new requirement.

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The Directors of the above fund have declared the following final dividend per share for the financial period ended 31st March, 1988, payable on 29th April, 1988 in respect of shares in issue on 31st March, 1988:-

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Shareholders should send their coupons to Amsterdam Depositary Company N.V., Spuistraat 172, 1012 VT, Amsterdam.

> **EBC Trust Company (Jersey) Limited** Secretary

> > Dated: 27th April, 1988.

# A Triple Threat

(Continued from first finance page) adjusted, but will not be less than Johnnie Walker Black Label, and 628.7 million francs and not more than 826.4 million. introduce a campaign created by its

agency, Smith-Greenland.

Usually the ads will depict one person telling another about a third who has a favorable personality ait, then adding, "And he drinks Johnnie Walker."

finds a reason. And he drinks Johnnie Walker." Or, "He gets up for
the 2 A.M. feeding. And..."

April 30, 1987.

The purchase will be funded by a
bank loan for the equivalent
co.
amount in British pounds. ar-The words Red, Black and Scotch never appear in the cam-

paign, only the inch-high golden silhouette of the walking man at the

end of the tagline, "Good taste is always an asset." The campaign has been written with the hope that the phrase "And he drinks Johnnie Walker" will work its way into the language. That, of course, would be free ad-

## Accounts

" Revion's Flex line of hair care products, to Young & Rubicam. ● Chesebrough Pond Inc.'s Ragu

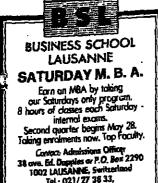
Pizza Quick sances to Omnicom's Batten, Barton, Durstine & Ospour

## People

• Hill, Holliday, Connors, Cosmopulos of Boston and New York has added five executive vice presidents to the six it already had. The new executive vice presidents are Carolyn Clark, 34, director of marketing; Ann Finucane, 35, director of account service; Felice Kincannon, 38, head of the domestic direct marketing group; Susan Smith, 35, who has been named to run the development plan for the New York office; and John Mills, 38, head of financial planning and re-

- S

• John Emmerling Inc. has named Raymond Sachs as president, replacing James R. Guthrie, who left last November to become executive vice president of Magazine Publishers of America. Mr. Sachs comes from Young & Rubicam's Chicago office.



# MADISON: WCRS: British Agency Expands

come, the initial payment can be

on profit through June 30, 1991. This extra amount, payable in cash, is expected to be about 11.8 percent of the initial payment, as adjusted.

million (\$18.90 million) on sales of For example: A woman says, £359 million for "He brings me flowers and then he April 30, 1987. £359 million for the year ended

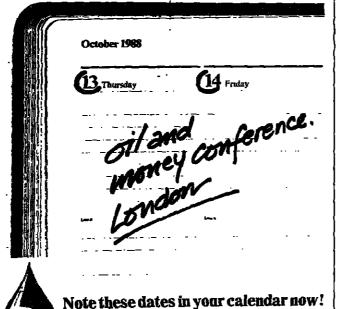
Co. and Banque Nationale de Par- advertising holding company

(Continued from first finance page) charges interest at 1.125 percentage points over the benchmark London interbank offered rate for bank large deposits.

WCRS's agency holdings in the Further payments will depend United States include Della Femi na, Travisano & Pariners and HBM-Creamer & Pariners. Much of the consolidation in Eu-

rope has taken place through British takeovers of U.S. advertising WCRS had pretax profit of £10.1 companies that operate globally. Last year, for example, WPP Group PLC bought JWT Group, the parent of J. Walter Thompson

amount in British pounds, ar-ranged through Samuel Montagu & ready become the world's largest through its purchases of Ted Bates
The seven-year loan is repayable Worldwide, Compton Advertising, in half-yearly installments starting Backer & Spielvogel and DFS-Dorafter three and a half years. It land Worldwide.



Note these dates in your calendar now! The ninth annual International Herald Tribune/The Oil Daily "Oil and Money" conference will be held at the Inter-Continental Hotel in London on October 13 and 14, 1988.

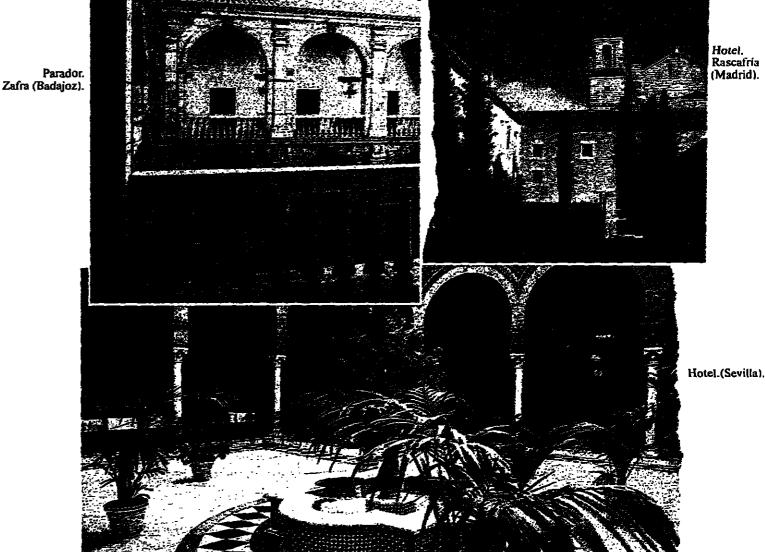
We will be gathering together an outstanding group of energy, financial and government leaders to address the For full details, please contact Jenni Bielenberg, International Herald Tribune, Conference Office, 63 Long Acre, WC2E 9JH. Telephone: (441) 379 4302 or telex 262009.

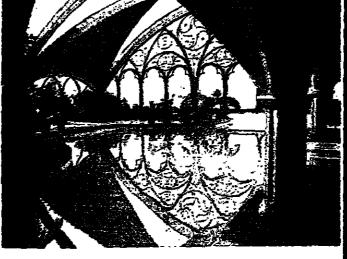
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when thousands and thousands of pilgrims were already coming to visit Santiago de Compostela. But the strange thing is that many of those castles, palaces and abbeys that were used as lodgings many

centuries ago are still providing accommodation today. With some differences, of course, such as air-conditioning, telephones, colour TV, bars, bathrooms, swimming pools, restaurants...

The fact is that progress is very demanding. Fortunately.



Parador. Alcañiz (Teruel).



Snain. Everything under the sun.

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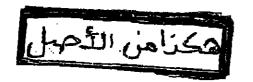
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Floating-Rate Notes

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shares or other units of a security -

an investor participates in the same

market movements as someone who

owns the shares outright.

If the investor is bullish, he or she

can buy a call option, which gives

the right to purchase shares at a

preset price by a specified date, a

right that becomes more valuable as

the price of the underlying stock

rises. If feeling bearish, the investor

buys a put option, which gives the

right to sell at a preset price. A put

rises in value as the stock price falls.

a lot of money trading options. That

ended in October, when lengthy trading delays and wildly fluctuat

ing prices crushed many investors.

ing it easier to raise capital.

more than the price of the option itself. The CBOE is also extelling

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For 15 years, a lot of people made

# **Dollar Gains on Yen in New York**

Compiled by Our Staff From Disputches NEW YORK - The dollar was little changed Tuesday in New York and Europe against most majoin currencies, although it rose seven oil-producing countries are contemplating reductions in their oil exports.

"The dollar rose against the yen when traders heard a late afternoon news report indicating seven oilproducing nations are close to oflering cuts in their oil exports of about 5 percent," said David Reich, a foreign exchange trader at Bear, Steams & Co. The cuts reportedly would occur over a two-

month period. The seven nations - China, Mexico, Egypt, Oman, Malaysia, Argola and Colombia — are not members of the Organization of Petroleum Exporting Countries, but are meeting with OPEC offi-cials in Vienna this week.

The possible reduction in available oil supplies would hurt the yen, because Japan is dependent on mports for its oil needs.
In New York, the dollar closed

Board, the Securities and Exchange

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if the four proposals —a coordi-

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known as the Brady commission.

possibility of a joint three-agency

coordinating committee but had

London Dollar Rates

Deolecke mork Pound sterling Japanese yen Swiss franc French franc 1,5770 1,5755 124,78 1,3893 5,6745 Source ; Reuters

higher at 125.10 yen from 124.675 on Monday.

It finished little changed at 1.6768 Deutsche marks, from 1.1675 DM; at 5.6950 French francs, up from 5.6850; and at 1.3875 Swiss francs from 1.3865. The British pound closed at \$1.8755, up from \$1.8715.

Figures for first-quarter U.S. economic growth had little lasting impact, as the GNP growth of 2.3 percent was within expectations.

The GNP report offered a mixed picture of the economy Overall growth and inflation were moderate, but consumer and husiness spending were robust, prompting worries that additional imports

and clearing systems.

clearings systems — are enacted. likely to advocate a coordinated they would match in broad outline circuit breaker halt that would shut

four of the five recommendations down trading on stock and stock-

by the presidential task force, index futures simultaneously in a

concerns that this would prove designated trading halt could exac-

combersome in market emergen- erbate a market plunge as traders

That commission did raise the sion is coming under increasing ossibility of a joint three-agency criticism on Capitol Hill and on

Though the Working Group is

market emergency, such a provi-

Wall Street. Some feel that a pre-

into the U.S. market would cloud prospects for a narrower trade defi-cit. Also, net exports were not up as much as expected.

in London, the dollar closed steady at 1.6750 DM, from 1.6770 on Monday; at 124.70 yen, after 124,78; at 1.3865 Swiss francs, from 1.3893; and at 5.6885 French francs, after 5.6945.

The pound was also little changed at \$1.8760 from \$1.8755. Dealers said they were looking for guidance from British trade fig-

ures for March, due out Friday. Forecasts are for a visible trade deficit of £1.2 billion after the £1.3 billion shortfall in February, with the current account deficit expected to fall to £500-600 million from

In earlier European trading, the dollar was fixed little changed in Frankfurt, at 1.6725 DM from 1.6742 on Monday, and in Paris at 5.6815 French francs after 5,6880.

The dollar was steady at the Zurich close, at 1.3845 Swiss francs from 1.3865. (UPI, Reuters)

# Pöhl Criticizes Asian Nations

On Currencies

Agence France-Presse
TOKYO — The currencies of Asia's newly industrialized countries ought to move "more or less" in the same direction as the yen, the Bundesbank president, Karl Otto Pohl, said Tuesday.

"It would be desirable if the success of these countries should be reflected in their

The yen has risen more sharply against the dollar, for example, than have the currencies of South Korea, Taiwan, Hong Kong and Singapore,

However, Mr. Pöhl demed that he had proposed an Asian monetary system to link the Sananese yen to the currencies of these four developing coun-tries. The notion had been poorly received in Japan.

# currencies," he said.

swelling their trade surpluses.

rushed to sell into a falling market said they were jointly working on a senator from New Jersey.

CRASH: Brady Commission Study of U.S. Markets Likely to Be Adopted question charges made by some members of Congress that the movements with the risk of nothing

White House has been backing away from the recommendations of the presidential task force, which was headed by Nicholas F. Brady, an investment banker and a former

Some members of Congress have charged that the White House group is stalling to run out the clock on the current legislative year and avert any congressional action at all. Prominent among these offi-

(Continued from first finance page) And the price of an option - 1973, in the Board of Trade's for- index contracts at a time, have known as the premium — also has mer smoking lounge.

Soared, reflecting the increased That first day, 284 members, who of the underlying shares - each

contract typically represents 100 soared, reflecting the increased shares or other units of a security—costs and risks of the market. many investors still are smarting from last fail's collapse.

OPTIONS: In the Post-October Pits of Disarray, Some See Opportunity

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osts and risks of the market.

The biggest problem is that too traded 911 contracts on 16 listed call options. Investors quickly grasped that options made it possible to "Our biggest challenge," conced- squeeze large profits from relatively ed Charles J. Henry, president of the small investments. Within two

'Our biggest challenge is to restore the confidence in our marketplace that was shaken by the events of Oct. 19 and 20.3 Charles J. Henry, president of the CBOE

CBOE, "is to restore the confidence years, more than 100,000 contracts a in our marketplace that was shaken by the events of Oct. 19 and 20."

For some, it meant financial ruin. But defenders such as Fischer Until October, confidence was Black, a partner at Goldman, Sachs about the last thing in short supply & Co., say that, notwithstanding the turmoil of last October, options at the CBOE. Years of robust growth in trading volume and the have given investors new tools that steady addition of new types of add to the liquidity of the overall contracts had made it the biggest Jinancial market, ultimately makexchange of its kind and helped spawn a host of rivals.

It is the hedging side of options that the CBOE and other exchanges are pushing as they scramble to shore up existing base of individual investors while moving to build a new one of institutional buyers. Yet options have a checkered past. Historians trace their use to the 17th century Netherlands and the trading of puts on tulip bulbs. An options market became active They are encouraging brokers and investors to forget October's horror stories by pointing out that options, used carefully as a hedge, can protect investors against market in London at about the same time, but was outlawed sporadically through the years by government officials who believed that it encouraged speculation in the stock

market Options were banned in London from the early 1930s to the 1950s. American regulators came close to following their British counter-

options as hedges for institutional buyers in light of the failings of their parts in the 1930s. There was still existing hedging strategies.
Nonetheless, no one is expecting no exchange trading in the United States until the Chicago Board of a turnaround soon. For one thing, Trade, faced in the late 1960s with the cost of options trading has gone up. Margin levels have increased depressed prices in agricultural commodities and sluggish trading. sharply - doubling, in the case of sought ways to attract new customstock index options, to 10 percent of the value of the underlying index ers. After four years and \$2.4 milat the CBOE, which is now trying lion spent on research, the CBOE to raise the margin to 15 percent. opened for business on April 26,

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day were changing hands.

After a wild surge in stock prices in 1978, the Securities and Exchange Commission put a moratorium on new options instruments that lasted until 1980. But by mid-1987, the CBOE had 2,020 members. The price of a seat was \$465,000; 846,000 contracts traded on an average day. And during the greatest bull market in stocks in history, many investors felt impervious to loss.

That all changed abruptly in the trading sessions of Oct. 19 and 20. On Oct. 20, for instance, the CBOE's most popular contract, the S&P 100-stock index option, traded for a total of just 52 minutes. Many orders were executed at prices far higher than the quotes given at the time orders were placed.

Now, some of the biggest players have girded for the worst. First Options laid off 13 percent of its 1,000person work force late last fall. The CBOE has been operating close to the break-even point for the past few months because of lower transaction

Most institutional investors seekthey are permitted under SEC rules to own no more than 25,000 stock

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- at a given price by a given date. That market is generally larger and thus more liquid than its options rival. And, to buy a futures contract, an institution just has to put up good faith collateral. For options, the entire price of a contract must be paid at time of purchase.

To compete better, the CBOE, more than a year ago, filed a request with the SEC for a "hedging exemp-

Futures contracts oblige their

owners to take delivery of a speci-

fied quantity of a commodity or

security - or the cash equivalent

tion" that would triple position limits for institutions. The request is still being considered.

Some analysts argue that the one positive aspect of the October collapse for the options market was that portfolio strategies using futures did not work in many cases. By contrast, they say, institutional investors could have been "fully insured" for a decline in stock prices had they bought puts. As such, they would have had the right to force the writer of the option contract to purchase a stock at \$50 a share, say, after it already had dropped to \$35.

"In the next year or two we will see a tremendous move toward us-ing the options market as a type of portfolio insurance," said Richard . Sandor, senior vice president at Drexel Burnham Lambert Inc.

Why haven't more institutions followed Drexel's example? "Many brokerage firms have an all-ornothing attitude toward using the options market," Mr. Sandor said. And there are economies of scale for some of them, which means that it doesn't pay to use options at all. The bull market is over and the

first to feel it has been the options market. But as far as the product is concerned, you're speaking to one happy camper."

He is not alone in that view.

The options product is such a suing to hedge stock holdings, because perior hedge device that in the long run the economics of it will win out," said Mr. Rawls.

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# Tuesday's **Prices**

NASDAQ prices as of 4 p.m. New York time. This list, complied by the AP, consists of the 1,000 most troded securities in terms of dallor value.
It is undeted bytce a year.

Via The Associated Press						
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cies. Instead, the Brady group recbefore the halt took effect. ommended that the Fed, as the In testimony before Congress on most independent of the three, be April 14, John J. Phelan Jr., chair-man of the New York Stock Exgiven new regulatory authority over such important intermarket isnating regulatory committee, cir- sues as circuit breakers, margins

change, and Leo Melamed, head of the Chicago Mercantile Exchange, plan to halt trading in both their markets when the Dow Jones industrial average falls between 200 and 300 points. They also said that such a plan

was one of the primary objectives of the White House Working Group headed by Mr. Gould. The statements by the adminis-

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New York Times, edited by Eugene Maleska.

## DENNIS THE MENACE



'No one is better at bein' happy than Ruff is."



**OVEEK FAIRE BLATUR** 

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## WEATHER

## PEANUTS

BLONDIE

PROBLEMS WITH MY THIRD

BEETLE BAILEY

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SANDWICH,

HONEY

THANKS,

I'LL SEE YOU

AT HOME

TONIGHT

FROG LEGS SAUTÉED" Bûn soir, monsieur flying ACE OF WORLD WAR I ... OUR 600D 6RIEF! SPECIAL TODAY IS "DES CUISSES DE GRENOUILLES SAUTÉES"

OH DEAR, THAT'S











Mora Walter





MAN

















## **BOOKS**

PARIS NOTEBOOKS: Essays & Reviews

By Mavis Gallant. 249 pages. \$17.95. Random House, 201 East 50th Street, New York, N. Y. 10022.

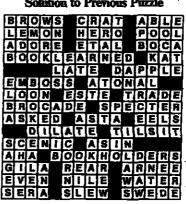
Reviewed by Michael Dirda

MAVIS GALLANT has been living in France since 1950 and, as this gathering of essays makes clear, knows as much about that country's political and cultural life as anyone since the late Janet Flanner, the New York of the Property anyone since the late Janet Flanner, the New Yorker's legendary Paris correspondent. That's a large claim, since Flanner was practically a French institution herself, but Gallant displays the same knack for crisp prose, vivifying detail and hard reporting. This is particularly true of her long piece on the Gabrielle Russier case — a detailed and exceptionally moving account of what happened to a 32-year-old Marseille schoolteacher who had the misfortune to fall in love with her 16-year-old male student Gallant makes from this tawdry male student. Gallant makes from this tawdry business a real tragedy as well as an indictment of French judicial procedures, particularly that of preventive detention, which allows a magistrate to jail people on his signature alone. Little wonder that she is now at work on a study of France's most famous legal scandal, the Drey-

The longest section of "Paris Notebooks" covers Gallant's diaries during the Latin Quarter insurrections of May 1968, student demonstrations over a Sorbonne expulsion that eventually took France to the brink of civil war. For the most part, she is a critical observer, aghast at the violence but admiring of youthful idealism. She sees the crowds marching by, chanting "Avec nous, avec nous"—join us, join us. She is there when the riot police attack, truncheons held high: "Once you have seen any kind of police charge in Paris you never forget it. They charge on the double — they look invincible."

Her sense of the comic never deserts her though, as when a hairdresser seriously assures her that "France would be saved by the Mar-tians." More ironically, she notes that "When-ever a new society seems imminent, everyone wants to be Minister of Culture." Reading through these contemporary notes will proba-bly thrill anyone who had the good fortune to be in France that spring and summer. But then Gallant reminds us that nowadays a 68er means "a nostalgic bourgeois, somewhere m

Solution to Previous Puzzle



his late thirties or early forties, still mourning his lost, adolescent ideals." Bull's-eye.

Gallant's essays proper —on style, Margue-nite Yourcenar, Pant Léautand, Sartre, Nabo-kov — display her prose at its most exact and pungent. "This is what fiction is about that something is taking place and that nothing hats. Against the sustained tick of a watch fiction takes the measure of a life, a season. fiction takes the measure of a life, a season, a look exchanged, the turning point, desire as brief as a dream, the grief and terror that after childhood we cease to express. She has a fisir for aphorism: "Only a widow will give her husband's books the attention he craved all his lifetime." She comes down hard on bad translation and editing: "Stirrealism in books ower quite a lot to proofreading."

Michael Dirda is on the staff of The Washing!

## **BEST SELLERS**

The New York Times
This list is based on reports from more than 2,000 to
broughout the United States. Weeks on list are not ne

THE ICARUS AGENDA, by Robert Lad-THE BONFIRE OF THE VANITIES, by Tom Wolfe
ROCK STAR, by Jackie Collins
TREASURE, by Cive Cutsler
INHERITANCE, by Judith Michael
LOVE IN THE TIME OF CHOLERA, by Gabriel Gancia Marquez
HOT MONEY, by Dick Francis
BELOVED, by Toni Morrison
KING OF THE MURGOS, by David Ed-

THE SHELL SEEKERS, by Rosamunde 11 THE LAST PRINCESS, by Cyuthia Freeman
S. by John Updike
EMFEROR OF THE AIR by Ethan Canin
THE TOMMYKNOCKERS, by Stephen PRESUMED INNOCENT. by Score

NONFICTION LOVE MEDICTNE & MIRACLES, by Bernie S. Siegel
TRUMP: The Art of the Deal, by Dorald
J. Trump with Tony Schwart:
A. BRIEF HISTORY OF TIME, by Stephen W. Hawking phen W. Hawking THE RISE AND FALL OF THE GREAT man
WASHINGTON GOES TO WAR, by David Brinkley
THRIVING ON CHAOS, by Tom Peters
BATTLE CRY OF FREEDOM, by James M. McPherson

9 THE POWER GAME, by Hedrick Smith

10 CHAOS, by James Gleick

11 WINFIELD, by Dave Winfield

12 THE PRIZE PULITZER, by Rozanne Pu-

13 THE TRIAL OF SOCRATES, by I. F. 14 UNDER THE EYE OF THE CLOCK by Christopher Nolan 14 15 OSCAR WILDE by Richard Ellmann 13 15

ADVICE, HOW-TO AND MISCELL ANEOUS THE 8-WEEK CHOLESTEROL CURE Mackay ELIZABETH TAKES OFF; by Elizabeth Taylor
BEING A WOMAN, by Toul Grant .....
CONTROLLING CHOLESTEROL, by
Kenneth H. Cooper

## **BRIDGE**

By Alan Truscott

OP qualifyers in the New Jersey Swiss stage for the Grand National Team Championships were Joseph Adamo Wayne Ceed. She ruffed a club, removed that was almost sure to succeed. She ruffed a club, removed the ceed. She ruffed a club, removed the ceed. and Tod Thorgersen, Wayne ing West's potential exit card, carr and Rosemary Heidkamp and led the diamond ten. West and to cover, and his queen that the same when nore Server. They were aided by the diagramed deal, which presented a problem to Server.

had to cover, and his queen was taken by the acc. When East followed suit, South was \$\frac{AQ875}{22}\$ presented a problem to Server in four hearts. The opening three-club bid on her right pro-

The opening club lead was won with dummy's ace, with a spade discard, and trump's were drawn. When East follower of the contract for a gain of 10

monds was with West. South his appreciation of his partner,

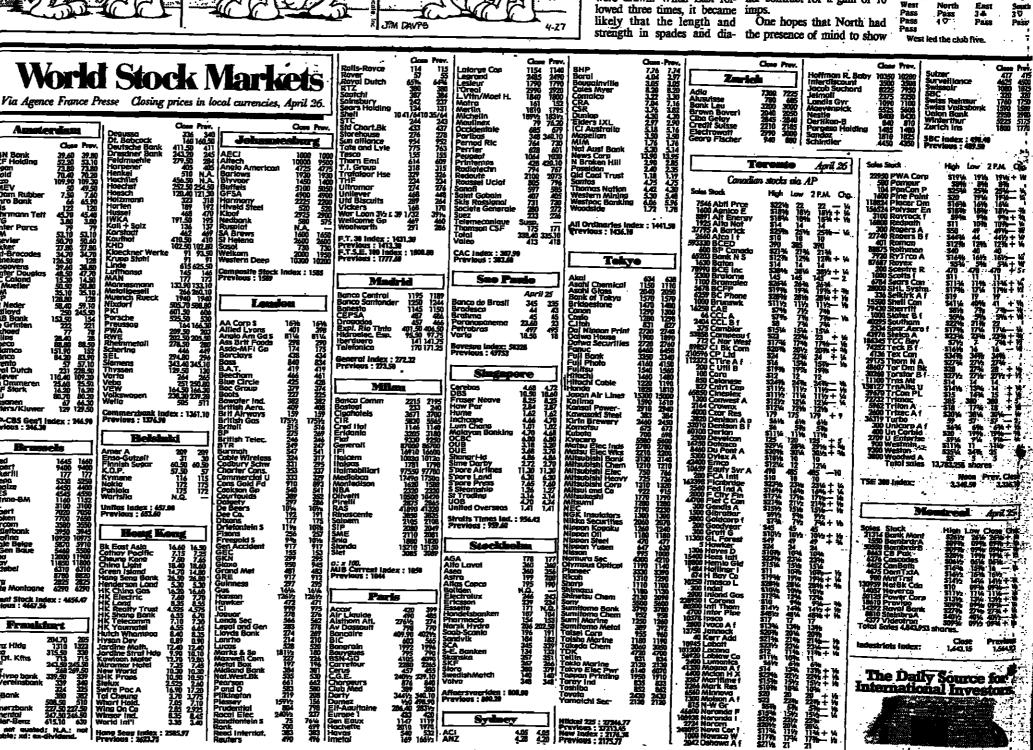
She now had a line of play name Lenore." happy to give up her last chance of leading toward the spade king.

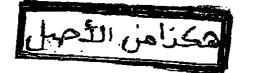
She led a diamond, and

One hopes that North had

lead a diamond to the jack and by quoting the appropriate line was happy to find this won the from Poe: The rare and radiant maiden whom the angels

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No. 20 Constitution

Secretary of the secret

# A Fraternal Victory for Integration

MONDON — One of the marvels of sport is its ability to transcend, sa after rouring with Manchester achievement had placed Isiah Stein brother the making to the second that the sport is its ability to transcend, sa after rouring with Manchester achievement had placed Isiah Stein brother the making to the second that the sport is its ability to transcend, sa after rouring with Manchester achievement had placed Isiah Stein brother the making to the second that the sport is its ability to transcend. through human achievement, the United On the plane he felt pain in cynicism of crooks and politicians. his chest and back. In Manchester a South Africans monopolized fever deepened; he could barely London last Sunday. Morning move, his heartheat was irregular. brought another wretched, incon- Doctors suspected malaria.

chaive debate over Zola Budd; aftemoon brought the joy of two dis-placed South African brothers captivating a full-house crowd at Wembley Stadium. The difference between Budd

and Brian and Mark Stein is not oute black and white. The Steins were exiled from Capetown in infancy because their skin is off-flite — "coloured," according to the official South African way of looking at life.

Were you reading this in the shared land of their birth, you'd know every lamentable detail about Budd from the moment she was

granted a passport of convenience to mas a Brit four years ago.

I doubt the Steins are big news out there, although they are as pure South African as she — and ally no though they figured large in the fairy tale of an unfashionable English club's winning its first major soccer trophy in a 103-year exis-didn't get to share this day.

Bypassing the Pretoria censor onsider the crowning moment of 164 pounds (1.77 meters, 77.4 kilo-Sunday's integrated victory by La-grams) — was hoisted into the air ton over Arsenal at Wembley.

deadlocked at 2-2 in the 90th minute when Ashley Grimes, an Irishman of red hair and the whitest of com-

one of human triumph. His career the heatbreak of 22 years in exile.

The bog, with debilitations simi-

## ROB HUGHES

never identified. It passed, but that same year Grimes suffered a knee injury, once more jeopardizing his

limbs, he came to chase a ball others might have left. He caught it, struck it perceptively with the outside of his left foot, and Brian Stein read it beautifully. Having already subtly scored one goal and created another, he flicked the ball into the

There always has been a distinctery nerve in his body allame, and ran to the kid brother who almost They threw themselves together.

The big brother - 5-foot-10 and on over Arsenal at Wembley.

The Littlewoods Cup final was smaller by seven inches and 30 pounds, and the younger eight

Somewhere up in the stands, plexions, chased the bell down the Isiah and Lillian Stein, the parents of seven other offspring, had a moment of climactic fulfillment after

under house arrest in Capetown. Brian was eight, his brother a babe in arms when the family bought a one-way ticket to London.

Brian Stein came late to the prolessional game, at 20, with high Alevel grades in sociology and modem history. He has served one club for 10 years, a rare loyalty these days, and Luton, although small on resources, had made this his testimonial year.

Luton's shared triumph was in Career. So he slid down the scale to
Lutton, homely and, relative to
Manchester, impoverished.
So on Small measure due to him. Earlier this season Stein persuaded Luton's manager, Ray Harford, to
So on Small measure due to him. Earlier this season Stein persuaded Luton's manager, Ray Harford, to
change tactics and allow him freedom to create just behind two front-numers.

That brought Stein the younger into play, although he does not have his brother's cool - he runs and anticipates like a bird in flight. but is sometimes too excitable to finish. Luton dropped Mark Stein for Wembley. It introduced Kingsly non-English nonchalance about ley Black, a white teen-age winger, Stein. But not now. He turned, every nerve in his body aslame, and English, but a black whose silky gifts had been idle since he broke a ce at Christmas.

Those gambles squeezed out Mark Stein, who left in a huff on the eve of Luton's greatest day. Eventually, at his father's house, he was persuaded to return.

"Mark is young and head-strong" commented Brian Stein. "But after talking to me and the other senior players, he realized he was being silly." Mark Stein realized it more on

Sunday, when he came on as a substitute whose daring running

goal. After their victorious hug, the Steins were joined by colleagues white and black because, happily, most of the sporting world celebrates together oblivious to color or creed.

An attendant irony was a controversy regarding the nationality of Kingsley Black, 19, English by birth and upbringing but chosen to represent Northern Ireland against France this Wednesday.

The Irish used a loophole, Black's father having come from Londonderry. But Black, who played school soccer for England, had to do some thinking when England's manager suggested — Sun-day at Wembley — that he wait in Luton's Brian Stein: A distinctnational

Wait he did, no more than a day, before flying to Belfast to sell his birthright for a cap in hand.

Meanwhile, with most of Europe's league championships won, Italy's will reach its climax in Naples on Sunday.

Napoli vs. AC Milan, running one-two and separated by a single point, will meet with Diego Mara-dona against Rund Gullit in the

"I think Napoli is afraid now," says Gullit. "We feel very close to the title - we're going to Napoli for the game of the season." Retorts Maradona: "I've waited for Sunday since we lost to Milan in December. I already feel like a

league champion." Let's hope the players decide it.



hope of a future as an English inter- ly non-English nonchalance, but a bear hug for a younger sibling.

> volved in stabbings at Verona, a situation now being called "the weekly war." And Napoli's lead is entirely due to hooliganism.

by default after losing early in the of their pitching staff they could remain legitimate season to Pisa, whose fans were long after the Indians have faded.

"The Pirates have carried over their play from the end when a boodium threw a firecrack- of last season," Joe McIlvaine, the Mets' vice president

club. Perish the thought, but one games. 711). As well as Bonds and Bonilla have game winner last season, Stewart is 5-0 this season. hothead in Naples could change Sunday's result and the destiny of a championship.

## Twins and Cards, Winners in 1987, Are Ailing With Repeater Syndrome By Murray Chass New York Times Service NEW YORK - The St. Louis Cardinals have had

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two experiences with the repeater syndrome, so it comes as no surprise to them. The Minnesota Twins, on the other hand, are encountering it for the first time No pennant winner from 1978 through 1986 has repeated the following year, and both the Twins and the Cardinals, the winner and the loser of last year's World Series, are in last place in their respective

divisions three weeks into the season. Neither team, on the other hand, has suffered the ignominy and the devastation that has struck the Baltimore Orioles, who are still looking for their first victory of the season after 18 tries. They were to try again Tuesday night — against the Twins in Minnesota. As weak as the Orioles were supposed to be, their 0-18 record nevertheless is one of the major surprises of

the young season. At the positive end of the surprise scale, the Pittsburgh Pirates and the Cleveland Indians ad the two Eastern Divisions.

Not enough time, of course, has elapsed to determine trends that could become seasonlong. The Orioles will win some games. The Indians, almost as certainly, don't figure to remain at or near the top of the American League East. Despite their fast start, they cannot expect to compete on the level of the New

York Yankees, who have started strongly as expected. Nor can the Pirates expect to stay with the New Napoli was awarded two points York Mets in the National League East. But because

er that concussed Roma goalie of baseball operations, said Monday. They're a young Franco Tancredi in December. club, but they're for real. This isn't a flash in the pan Italy's disciplinary response is Led by third baseman Bobby Bonilla and left fielder fired from the hip: In cases of sta- Barry Bonds, the Pirates have won 13 of their first 17 dium violence, two points are auto-games. That's an even better start (a .765 percentage) matically deducted from the home than their 1987 finish (27 victories in their last 38

produced, McIlvaine sees two relief pitchers acquired from San Francisco last August as crucial to Pitts-

burgh's continued progress.
"The key for them is Gott and Robinson," McIlvaine said, referring to Jim Gott and Jeff Robinson. the Pirates' late-inning relief tandem. "Before they got

them, even if they stayed close you could beat them in the eighth or ninth. Now they have a better bullpen." But, he noted, the Pirates haven't played the Mets or the Montreal Expos, "the teams I consider the best in the division.

The Mets have been somewhat inconsistent, Dwight Gooden (four victories in four starts) and Ron Darling (two shutouts in four outings) have reestablished the first-class nature of the pitching staff, and

Gary Carter is an offensive threat again.

The Expos, with a 500 record, have yet to show the type of play that made them the surprise team of 1987, but McIlvaine said, "They'll get there — they have a solid club from top to bottom.

In the American League East, the Indians have started the way some people expected them to last season, but their pitching (no changes during the winter) remains tenuous. Yankee pitching has begun the season as expected, with questionable consistency; the strongest starter has been the youngest, Al Leiter, who took a 3-0 record against Kansas City Tuesday night.

Roger Clemens has a 4-0 record for the Boston Red

Sox, who appear ready to spend the season challenging the Yankees. "I see a much improved Boston club," Harry Dalton, the Milwaukee Brewer general manager. "Given the emergence of their young players, the availability of Clemens from opening day and the addition of Lee Smith, they're back in contention. Right now it's shaping up as one of those '50's Yan-kees-Red Sox battles."

The two leagues' Western division leaders. Los Angeles and Oakland, have benefited instantly from major off-season player moves. The Athletics also have benefited from Dave Stewart's pitching moves; a surprise 20-



Edmonton's Craig Muni (8) stood Jim Peplinski on his head Monday, and the Ollers stood the Flames on theirs, too, with a 4-0 sweep.

By Ira Berkow New York Times Service

NEW YORK - How can the

But that's what it's called, and

the NBA now enters its second

season of the season, with a sparse

fanned now that the New York

Knicks tied for the 14th-best re-

cord in the league and carned a

place in the playoffs for the first

The Knicks finished the so-called regular season with 38 vic-tories and 44 losses, for a .463

percentage in the Atlantic Divi-

sion. They were a distant 19 games behind the first-place Bos-

ton Celtics — in basketball terms, the equivalent of about half-way round the world.

This is not the worst record of

an NBA team in the playoffs this

season. San Antonio was 31-51

and 23 games out of first place in the Midwest Division.

in fact, it's not the most woe-

playoffs in sports this year. To-

ronto of the National Hockey

League holds that distinction,

finishing with 21 victories, 49

losses and 10 ties, and was the

the bloated National Hockey

The National Football League,

in its playoff system, is more cred-

itable, with 10 of 28 teams partici-

pating Last season, with the

strike and the scabaroony games,

the team with the worst record to

make the playoffs, Minnesota,

still won more games than it lost,

The playoffs for major league baseball are nearly embarrassing

in their pancity of entrants, with

only four of 26 teams getting in.

League playoffs.

with an 8-7 record.

16th of the 21 teams to round out one arm.

time in four years.

16 of its 23 teams still active. Locally, excitement has been

National Basketball Association

be serious about calling it the playoffs when the 17th-, 18th-, 19th-, 20th-, 21st-, 22d- and 23d-

best teams don't make it?

NBA Playoffs: 17's a Crowd

such a mean thing.
In baseball last season, two

Yet it was unimaginable to have

seen those two teams in the play-

their team makes the playoffs, re-

gardless of the gluttony of the

selection procedure.

It's also true that the Knicks'

88-86 victory on the road against Indiana Saturday night — a game

they had to take to remain in

or so --- was stimulating because

and a long retreat from the weari-

ness of the world for the loser.

The records of the Knicks and

sneakers for at least another week

of the pressure involved.

les Lakers were 62-20).

slimmed down in weight and

trimmed in hair style to near

matinee-idol proportions, had

one of his most noteworthy sea-

NHL wouldn't think of doing such a mean thing.

As starting fives go, there may be none finer than Bird, Robert Parish, Kevin McHale, Danny

teams had an identical won-lost percentage as the Knicks. The Texas Rangers and California Angels tied for last in the Eastern Division of the American League.

Ainge and Dennis Johnson. Jim Paxson, the guard acquired during the season from Portland, has made a huge impact coming off the bench.

The NBA, however, is set in its ence at playoffs' end for them — ways and rabid fans chirp when is that Bill Walton will not be

# Oilers Sweep Past Flames, 6-4; Wings Push Blues to the Brink

were a bit off the mark, those who tional Hockey League's new powerhouse and the successors to the Edmonton Oilers.

the regular-season champions Monday night with a 6-4 playoff triumph in the Smythe Division fito take a 3-1 series lead in the the third period and played well." Norris Division fmal.

McDonald.

Edmonton co-coach. "They were ontstanding." The Oilers allowed Louis, Gerard Gallant had two period. the Flames to score on only one of six power-play chances after shutting their power play in Game 3.

On Monday, Edmonton managed only 17 shots on net but made the most of their opportunities. Mark Messier and Craig Simpson each had a goal and two assists while Grant Fuhr stopped 26 shots.

In becoming the first team of the current playoffs to advance to a

Amee and Dennis Johnson. Jim

But the major disappointment

for the Celtics - and what may

turn out to be the telling differ-

the second period, but Calgary cut goals and goaltender Glen Hanlon EDMONTON, Alberta — They the deficit to 5-3 heading into the stopped 27 shots to lead Detroit to third. But Glenn Anderson's fifth within one game of clinching the saw the Calgary Flames as the Na- playoff goal at 11:40 ended any Norris title. Gallant scored in the realistic hopes Calgary had of tak- first and third periods, giving him ing the series back home.

We started slacking off after we

# STANLEY CUP PLAYOFFS

nal. In the other Campbell Confer-ence series, Detroit beat St. Louis in the first period, but got out of it in

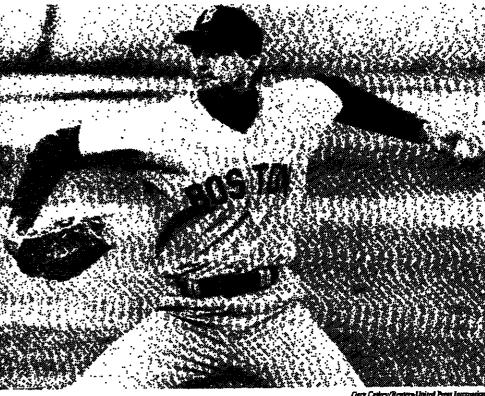
"I definitely didn't think we To lose four straight — there's could win it in four, but we were don't worry about injuries. I got not a lot to say, except they played real confident going in, "said Messharder and more desperate than we ier. "I think the best thing was did," said Calgary veteran Lanny starting on the road this year. They icDonald. had a lot of young guys and they game Joey Kocur did not. The De-"Our penalty-killers deserve a lot faced a lot of added pressure from troit right wing was lost for the rest of credit," said John Muckler, an the press."

six goals for the playoffs.
With his team outshot, 28-20,

The Offers completed a sweep of got that four-goal lead," Muckler Hanlon was clearly the difference for the Red Wings. He was making his first start since sustaining a groin injury in Game 6 of a firstround victory over Toronto.

"Tonight was Red Wing hock-ey," Hanion said. "We ground it out all night and let the goal-scorers score. I was a little rusty, but I

of the playoffs when he sustained a Red Wings 3, Blues 1: In St. separated right early in the second



80 385 566 951 11.9 81 368 599 957 11.8 79 372 512 884 11.2 82 279 538 837 10.2 82 165 667 832 10.1

Gary Cashey/Renters-United RED SOX: SIX STRAIGHT — Brace Hurst struck out eight during a route-going six-hitter as Boston recorded its sixth straight victory by beating the Brewers, 5-1, Monday in Milwankee. Hurst (3-0) didn't walk a batter; he lost his shutout on Greg Brock's two-out RBI double in the ninth inning.

> 167 259 127 .413 .413 .409

13.8 11.9 10.6 10.1 9.3 8.6 8.8 7.8 7.8

2.70 2.71 2.70 2.70 2.37 2.04 1.95 1.88 1.82

## SCOREBOARD

# Baseball

5	Major Leag	gue S	tar	ıdir	g
,	AMERICA Egst	N LEAG Division			
1		w	L	Pd.	G
3	Cleveland	14	4	378	_
2	New York	13	5	.722	7
•	Boston	12	5	.706	14
•	Detroit	9	7	563	4
	Taronto	9	a	529	43
_	Milwoukee	7	9	A38	6
1	Boltimore	Ö	18	,000	14

Value
Value
VA L Pcl. GB
13 4 765 11 6 847 2
8 8 500 492
7 10 812 6
6 10 375 692
5 12 294 8 vision
W L Pct. G8
11 4 .733 -10 7 .586 2
10 8 .556 27/2
9 9 .500 37/7 9 .438 47/2
3 13 .188 87/2 Los Angeles Housten Cincinneti Sen Frencisco Sen Diego Alfento

MONDAY'S LINE SCORE

Transition

BASEBALL

BASEBALL
American League
LEAGUE—Suspended pitcher Mitch WilHorns of Texas two somes for trisperins o
browl between the Rongers and the Baston
Red Sax in a same April 2.
BALTIMORE—Recalled Bill Scherer,
pitcher; Crois Worthington, third baseman;
and Keith Hughes, autilielder, from Rochesiar
of the International League, Sett Jim Traber,
putfisher, mit Oswoldo Peruza, pitcher, to

BASKETBALL

FOOTBALL

noskethali caach.

Walton, a beautiful but hobbled player, had been the indis-pensable sixth man when Boston won its last NBA title two seasons ago and who, valiantly and painfully, tried to do the same in the 1986-87 season. "But," be admitted, during the finals last season in which the Celtics lost to the Lakers, "I can't move."

Pacers were nearly identical and, by a quirk of scheduling, the game Walton had been traveling meant the playoffs for the winner with the Celtics for the past month or so, working out and dreaming. He and the Celtics hoped he would make a come-Now it'll be the Knicks against the Celtics in the first round of back from his foot operation the Eastern Conference playoffs, over the winter. And in March, and fans hereabouts are hoping that this will be a series like the the last time the Boston played the Knicks here, he sat on the bench in civilian suit and sneakone in which Bill Bradley hit that ful of records to qualify for the shot from the corner in the last ers. It seemed that, although his second in Boston Garden, or the body and mind were telling him time the Knicks handcuffed Dave Cowens, or had their hands the lamentable truth, his feet were still itching to play.

full with the Celtics even though The Knicks' feet are eager, too, but are in considerably bet-John Havlicek was playing with ter health than Walton's. Partic-Meanwhile, Boston, although ularly the tootsies of youthful center Patrick Ewing. After the it came through the 1987-88 season with its second-poorest regame in Milwaukee on Friday cord of the Larry Bird era, still night, in which New York lost to finished 57-25 — the second-best the Bucks, Ewing sat on a stool mark in the NBA (the Los Angein the locker room and said that, win or lose against Indiana the next night, "it had been a great The Knicks are a team presumably on the rise, with a remarkable young coach, Rick Pi-tino, while the Celtics are

season. Even though the team would finish with a less than .500 revirtually elderly. But Bird, cord? "After winning only 23 games and 24 games in my first two seasons in the league, and now having a chance to make the those other cities deprived of playoff games. The NBA and the playoffs," said Ewing, "I consider this a great season."

# 🕫 Final Regular-Season NBA Leaders TEAM OFFENSE GB Denver - Perliand 1 Boston 1V2 San Antonia 4 LA Lakers

TEAM DEFENSE

Hockey

American League

Soston

American League

Soston

Off 919 162—5 7 6

Milwanice

See 800 001—1 6 2

Hurst and Cerone; Wearman, Crim (7),

O. Jones (8), Clear (7), Plesor (9) and Schroeder, W—Hurst, 3-0. L—Wearman, 1-3.

Manyis Pily

Manyis MONDAY'S RESULTS

Norris Division

2 0 1-3

51 Lacis

52 Lacis

61 7 4-1

Golliant 2 (4), Kilima (10); McKeyney (3).

Shots on span; Detroit (on Millien) 7-2-11-20;

51, Louis (on Hustion) 5-12-11-28. Columny 8 2 1-4
Edmonton 8 2 1-4
Edmonton 2 3 1-4
Messier (71, Simpson (5), Greizky (5), Tiktamen (3), Hannan (1), Anderson (5); Coxe
(1), Murzyn (2), Nieuwendyk (3), Yanelli (2),
Shots on pont: Columny (an Fuhr) 8-9-13-30;
Edmonton (an Vernon, Wantsley) 7-5-3-17.

Playoff Schedule

WALES CONFERENCE WALES CONFERENCE
Partick Division
Washington J. New Jersey 1
New Jersey 5, Washington 2
New Jersey 10, Washington 4
Washington 4 New Jersey of Washington A
July 120; Washington of New Jersey
X-April 20; Washington of New Jersey
X-April 30; New Jersey of Washington
X-April 30; New Jersey Of Washington designated hitter, on the 13-day disabled list, retroactive to April 20. Called up Junior No-boo, infletder, from Edmanton of the Pacific Coast League.
SEATTLE—Colled up Dave Hengel, out-fielder, from Colgary of the Pocific Coast League. Sent Brick Smith, first baseman, to Horional Langue
ST. LOUIS—Activated John Tudor, elicher,
from the 15-day disabled list. Optioned Scalt
Arnold, elicher, to Lautsville of the Interno-

Beston 4, Montreal 3 Beston 3, Montreal 1 Beston 2, Montreal D April 26; Beston at Mar x-April 26; Montreal of Bostor Matienal Basketboli Association

LA LAKERS—Announced the retirement CAMPBELL CONFERENCE Norris Division Detroit 5, St. Louis 4 Detroit 6, St. Louis 0 Notional Football Leasue
NEW ENGLAND—Announced that Don
Biockmon has retired as a linebocker but will
become an assistant couch with the team.
COLLEGE

x-May 1: St. Louis at Defroil measachusis i 15—reamed John Collegat Smythe Division Saythe Division MISSISSIPPI—Announced the resignation of Kan Gibson, track cooch effective June 20, PEPPERDINE—Named Robert Williams and David Compbell assistant basketball contractive.

Basketball

Barkley, Phil Tarpley, Dai M. Maiore, Wash

ounding
g off def lot evg
72 371 567 938 13,03
82 326 740 1666 13,00
79 302 657 959 12,1
82 277 709 986 12,0
70 298 536 834 11,9 Cass, LAC Oakley, Chi Olojywan, Hou K. Malone, Ulah Williams, N.J.

NBA Playoff Schedule

FIRST ROUND
EASTERN CONFERENCE
April 29: New York of Boston
May 1: New York of Boston
May 4: Boston of New York
x-May 6: Boston of New York
x-May 8: New York of Boston

April 28: Washington at Detroit April 30: Washington at Detroit May 2: Detroit at Washington x-May 4: Detroit at Washington

April 28: Cleveland at Chicago May 1: Cleveland at Chicago May 3: Chicago of Cleveland x-May 5: Chicago of Cleveland x-May 8: Chicago of Cleveland x-May 8: Cleveland at Chicago Abril 29: Milwoukee of Atlanta

May 1: Milwoukee of Affanto May 4: Affanto of Milwoukee x-May 6: Affanto of Milwoukee x-May 8: Milwoukee of Affanto WESTERN CONFERENCE

Agril 2: Son Antonio at Los Angeles May 1: Son Antonio at Los Angeles May 3: Los Angeles at Son Antonio x-May 5: Los Angeles at Son Antonio x-May 5: Son Antonio at Los Angeles April 29: Seattle of Denver May 1: Seattle at Denver May 3: Denver of Soutile x-May 5: Denver at Scattle x-May 7: Seattle at Denver April 25: Houston at Dallas April 30: Houston at Dallas May 3: Dallas at Houston

April 28: Utsh of Portland April 30: Utah at Partland May 4: Pertland at Utah x-May 6: Pertland at Utah

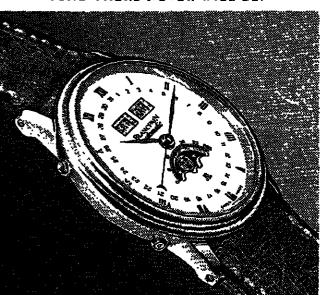
# BLANCPAIN

16,1
Stockton, Utah
pd: M. Johnson, LAL.
A94 Jockson, NY
189 Porter, Por.
587 Rivers, A16
1514 McAillien, Sec
1543 Thomas, Del
1540 Lever, Den
1557 D. Johnson, Bos
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Jordon, Chi hat Robertson, SA 572 Stackton, Utah 576 Lever, Den 597 Drexier, Por 596 Jockson, NY 596 Cheeks, Phi 587 McAillion, Sea 582 583 Enton, Utah Benjamin, LAC

Enton, Utah Benjamin, LAC Ewing, NY Olajuwan, Hau Bai, Was Nance, Cle Oldinam, Sac H, Williams, Ind J. Williams, Cle Hinson, NJ

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# Criteek of Pure Speling

By Russell Baker N EW YORK — At Stanford the forces of social uplift and the academic Bourbons have been quarreling about what makes for a good education. More black and female literature in the curriculum? Or hold the line for Aristotle, St.

Thomas Aquinas and Shakespeare? As one who has had a remarkable education, I feel obliged to make a few observations. First, it doesn't matter whether the re-quired stuff is Aristotelian, black or female unless the students read it.

And don't tell me Stanford has ways of making them read. I have been to college. I have been re-quired to read the 12 great thinkers of Western culture: Plato, Aristotle, St. Thomas and —

See: though I persuaded a facul-ty Gestapo that I had read enough great writing to merit a diploma, I can't even remember which great writers I was supposed to read, much less what they wrote. As for those I do remember, just ask me what Aristotle and St. Thomas said if you want to see me fall mute.
I realize Stanford students are so

superior to all other students that they're practically weird, but does that mean they are actually going to read Aristotle? Or does it mean they are going to be amazingly cunning at devising ways to make Stan-ford think they've read Aristotle when they haven't turned Page One?

I am not siding with the revolu-tion here. Though not required in college to read the works of W.E.B. Du Bois and Carrie Chapman Catt. I am confident I could have found them just as conducive to deep coma as Aristotle was.

When we talk about good educa-tion, one of the first subjects to be discussed is spelling, and the first reason for getting college students to read is to teach them to spell.

The only way to learn spelling is to read so much that you automatically recognize what thousands and thousands of English words look like. And how much Aristotle, Plato, St. Thomas, Du Bois and Carrie Chapman Catt can a college student read before overtaken by stu-

Very little. The result: humiliation for the American letter writer. And why? Because high-minded professors and-or equally highminded social upliftists are more interested in promoting their pet educational theories than in stamping out the barbaric spellings that infest the typical American letter. Someone will say it doesn't matter if American letters are illiterate because you can always use the telenhone, can't you?

Not to discuss Aristotle, W.E.B. Du Bois and Carrie Chapman Catt.

Imagine a phone ringing at din-ner time. Mother answers the call, listens, says, "Father, it is our dear child phoning all the way from Stanford to talk to you."

Father: Wants another cash infusion, I suppose.

Mother: No. dear, it wants to discuss W.E.B. Du Bois' categorical imperative with you.

Does this little scene seem implausible to the point of lunacy? If not, try to imagine Father taking the phone, saying, "Dear child, the categorical imperative was not W.E.B. Du Bois's; it was Immanuel Kant's. Which reminds me, I knew you hadn't been reading your Imyou hadn't been reading your im-manuel Kant, much less anything at all, when I got your postcard from Carmel-by-the-Sea saying you were having a wondurfull time reading 'The Criteck of Pure Ree-son' by Emanuel Can't.'

Yes, you can imagine rage creep-ing into Father's voice as he speaks, can't you? No wonder. He is spending a fortune for a Stanford education, yet he gets postcards like that. I imagine Father might react just as I would, by sending a stiff note to Stanford demanding it expose his child to something a child might read so it can at least learn to spell. 

Remember, brilliant though they may be, even Stanford students are human. They must read or they will spell dumbly.

When I was in college I learned to spell, despite Aristotle and St. Thomas, with the help of "Doc Savage." "Gone With the Wind,"
"The Grapes of Wrath," "Native
Son," "The Great Gatsby," "Look
Homeward, Angel" and "Spicy Detective," to name just a few that might improve spelling skills at Stanford.

Now, on to geography. It's dis-graceful that students don't know where Asia is, much less Mexico. Stanford would be amazed at how much geography a kid can learn from stamp collecting. So suppose, instead of Plato -.

New York Times Service

# Some Black 'Haves' Returning to Harlem

By Howard W. French New York Times Service
New York — Eight years

Nago, shunning the warnings of well-meaning friends, Randy Daniels, a young black television correspondent, moved with his family into a brownstone on Sugar Hill, one of the grand neighborhoods of Harlem's past.

He did so, he says, because "we have to drum into our children a sense of their own culture and let them know that they are OK." For Paula Nixon, a buyer for a

women's clothing store, the move to Harlem four years ago was a "I wanted to be in a neighbor-

hood where I wasn't in the minority," she says, "where anytime something was done to you, you don't feel somehow that there was some slight involved," Daniels and Nixon are among a

small but growing number of well-educated, middle-class blacks who have been arriving in Harlem in the last decade. Partly they have come for the fine old housing, for more space for less money. But they have come, 100, they say, out of a belief that they can help spark a renaissance of black political, intellectual and economic activity. Still, for many newcomers, the

joy they have found comes with the knowledge that days in Harlem are days of unexpected hardship. There are the drugs and the street violence. For people who have "made it" there is often pain in living among so many more who haven't. Things taken for granted in their old neighborhoods are now a daily struggle.

"If a street light is out you have to call and complain about it, you see an abandoned car, call and complain, a problem with rodents, or trash on an empty lot, call and complain," said Daniels. "We have had to take responsibility for making the area livable."

Daniels, now 38 and the director of communications for the city council president, Andrew J. Stein, purchased his house in 1980, near the start of this latest migration to Harlem, which has



has Wilson/The New York Trans Patrice Harrington in studio. always contained pockets of mid-

dle-class blacks. thinking of similar moves to be prepared to wage a continuous battle to improve the quality of life for their familis and to preserve their neighborhood's gains against the threat of stagnation.

Daniels said he had watched specific blocks, like his own, un-dergo a gradual recovery from blight only at the price of steady effort, largely sparked by new-corners who joined battles for better police and sanitation services and fought problems like drugselling, loitering and dumping of trash in empty lots.

The Danielses say their greatest sacrifice is the cost of education for their two children.

school on the Upper West Side, try to make a difference. The driving them there each morning. movers and the shakers in the Asked why living in the neighborhood groups are usually borhood is worth the sacrifice, the newcomers," she added.

Daniels responded by citing a number of activities his children were involved in, from ballet and tap dance classes at the Dance Theatre of Harlem to membership in the choir of the Abyssinian Baptist Church. Another reason, he said, is the simple fact that his children can grow up in an area where other blacks are abundant. June Cross, a single, 34-year-old producer for the CBS-TV pro-gram "West 57th," moved to Har-lem two weeks ago, into an apartment in a renovated cooperative building.
"I moved here out of a sense of

the worth of black culture - a culture equal to white culture, she said. But "without an eco-nomic base," she added, "our culture isn't going to mean much, and the only way to secure that base is to own a piece of the lot. Harlem is our piece of the lot." Still new to her surroundings, Cross betrays surprise over the need to thread her way past the local crack dealer and his customers, studiously ignoring his sales pitch as she returns home each

evening. Nixon, who is 33 and a buyer Now, Daniels cautions people for a women's retail clothing store, was born in a public housing project seven blocks away from her brownstone. Now, she speaks of the pain of living among so many other blacks living in misery. I see a lot of people from the old neighborhood who didn't turn out quite so well," she said.
"People who have been caught up in drugs, and a lot of others who just didn't move on."

Nixon said she "was one of the fortunate ones" who received a good education and got a good job in a neighborhood where both are scarce. She said she decided to move back realizing, "after having been lucky, how much good can I do for others."

Like the Danielses, Nixon said, To compensate for what they she works at building the commusay is a lack of good schools in the nity largely through neighborarea, they spend \$8,000 a year to send their children to a private who don't fit the stereotypes and



Randy Daniels with his wife Jacqueline and their daughters.

Patrice Harrington, a 34-year-old manager at a large Manhattan hotel, moved to the Lenox Terrace apartments, several years ago when she said she was "kicked out" of her mother's house in Long Island.

Harrington said she came to Harlem before it was widely perceived by young black profession-als as chic. For her, the prime consideration was that housing there was affordable.

"Everything you read and heard about Harlem was bad," Harrington said. "I was aware of all of the negative connotations." but because of financial con-straints she didn't have any choice, she said.

Even though she has "learned to love" Harlem, Harrington said, she frequently thinks about moving elsewhere, where amenities are more abundant.

"Sometimes, you get home from work at 10 o'clock and ev-

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erything is closed," she said. "You like to go to a restaurant and just sit down and have a nice meal. "In Harlem we don't have that yet, therefore I am forced to get dressed and leave the neighbor-

or somewhere like that." A longing for the return to greatness that Harlem enjoyed in the early part of the century plays a part in keeping Harrington, like

hood and go down to 72d Street

others, from leaving.
"There is something like a total sense of helplessness here." she said, reciting a litary of problems like drug abuse and high unemployment, "but then there is the ling that always pulls you

T hear the older people here talking in the mornings about how the neighborhood used to be, and they always say they know they won't live to t get better, but they know it is happening." Harrington said. That gives me

## **PEOPLE**

'Gone With the Wind' II **Draws \$5 Million Offer** 

Warner Books Monday night bid \$4.94 million for the right to publish the sequel to Margaret Mitchell's "Gone With the Wind." At least six publishers are known to have participated in the auction, the most publicized since William the most publicized since William Morrow and Avon Books jointly bid \$5 million two years ago for James Clavell's novet, "Whirlwind" - which remains the record for such an auction. Alexandra Ripley, a 54-year-old resident of Virsey, a 34-year-old resident of vir-ginia and ambor of four novels, will write the sequel. Warner Books will publish the hardcover and paper-back editions of the novel in the United States and Canada. The manuscript is expected to be finished late next year and the book published in 1990. 

Rannel Welch called Yves Mon-tand "a spectacular film personal-ity" as the Film Society of Lincoln Center in New York paid tribute to the French actor. "For Americans, especially American women, he is France," Welch said. The director Louis Maile called Montand "one of the most romantic figures the French cinema has ever known. adding: "He represents something unique in the French cultural world. Throughout his life as a per-former he has worked hard to avoid cliche." Other speakers included Claude Berri, who directed Montand in his two most recent films.
"Jean de Florette" and "Manon o." the Spring," and Costa-Gavras, Montand's director in "Z," The Montand's director in "Z." The Confession." "State of Siege," "Clair de Femme" and "The Sleep-ing Car Murders." Montand is the 17th recipient of a Film Society of Lincoln Center tribute, the first from France, Charles Chaplin re-ceived the first tribute in 1972.

Emperor Hirohito held a press conference with 30 Japanese re-porters to talk of his health and his past as the world's longest-reigning monarch. The conference will be broadcast Friday on the emperor's 87th birthday.

Somy Bono, mayor of Palm Springs, California, now has his own sonny after his fourth wife, Mary, gave birth to a baby boy. Bono's first son was born Monday and named Chesare Dan, said A Bono spokeswoman. Bono, 53, hatwo daughters, Chastity, 19, whose mother is Cher, and Christy, 30, from a previous marriage.

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/s/ JOHN J. ATHERTON Chief Clerk of the Surrogate's Count

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